

MEMBERS REPORT

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2006 Risk Managers Information Meeting

From Beginning to End, It Was All About EIM's 20th Anniversary Celebration

Approximately 300 people gathered Feb. 26-28 at Omni Orlando Resort at ChampionsGate, some 30 miles west of downtown Orlando, for EIM's 20th Risk Managers Information Meeting—a high-energy event that focused on the Company's 20th Anniversary celebration that is going on throughout 2006.

The two business sessions, one on Monday and one on Tuesday, featured timely subjects of interest to EIM Risk Managers. The presentations and information exchanges took place against a backdrop that marked the meeting as an anniversary event. As in 2005, the 2006 meeting featured, prior to the start of each session, moving images from all of the previous Risk Managers Information Meetings.

The Sunday night dinner returned to the 1980s, when EIM was founded. Before dessert, EIM Chairman **Mark Dodson** presented the over-sized, five-layer cake and cut the first piece.

The dinner on Monday night looked to the future with robots greeting guests as well as costumed members of the Cirque Du Soleil, all of whom performed on the ballroom stage during the dinner.

Monday's Business Session

Chairman **Dodson** welcomed the attendees and introduced five other EIM directors who were present: **David Hadler**, EIM; **Jim Hatfield**, OGE Energy; **Dudley Reynolds**, Alabama Gas; **Chuck Shivery**, Northeast Utilities, and EIM vice chairman; and **Bruce Worthington**, PG&E, and EIM immediate past chairman.

Mark then introduced the Company's IAC members, pointing out that eight of the current nine members were present: **Bill Powell**, Salt River Project, chairman; **George Schuitema**, Peoples Energy, vice chairman; **Jim Hess**, Duke Energy; **Debbie Gaffney**, Southern Company; **John Luley**, Pepco; **Bob Semet**, Exelon; **Mike Whelan**, TXU; and **Mike Wilson**, Entergy. Before offering applause, Mark invited former members of the IAC to join the current members who remained standing during the several introductions.

The first three presenters Monday were EIM staffers **David Hadler** who was followed by **Jill Dominguez**, vice president-underwriting, and **Sam Garvin**, vice president and chief financial officer.

After the break, the program continued with a presentation on "Current Trends in Directors and Officers Liability." It was given by co-presenters from the firm of Beecher Carlson—**Steve Anderson**, executive managing director, and **Jeffrey Lattman**, managing director. They were followed by **Buzz Fleischman**, a satirist and comedian, who came to the EIM stage as "Dr. Boris Chernyenko," an eminent Russian risk manager.

Tuesday's Business Session

Dr. Dave Bayless, professor of mechanical engineering and the director of the Ohio Coal Research Center at Ohio University, discussed the future of energy, especially in the United States.

Daniel Burrus, a futurist, was the morning's final guest speaker. Burrus is considered one of the world's leading technology forecasters and is the author of six books, including *Technotrends*, which has been published in 13 languages. He also is founder and CEO of Burrus Research Associates, Inc.

The Tuesday session ended with a Members Only meeting. It was led by IAC Chairman **Bill Powell** and five other IAC members.



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MONDAY'S BUSINESS SESSION



From left, Ann Joslin, EIM staff, and Fred Burke, Public Utility Risk Management.



EIM staffers, from left, Jill Towell, Martee Turner, and Cindy Prosser.



From left, Forrest Strachan, PJM Interconnection, and Sandra Hart, Northwest Natural Gas.



From left, Paul Glessner, Wisconsin Energy; Roni Salo, ALLETE; and David Sjulín, Alliant Energy.



From left, Ron Krutzman, Laclede Group; George Keefe and Ron Bertrand, AEGIS; and Jim Biernat, Aon.



From left, Bob Frounfelker, CMS Energy, and Dan Arbough, LG&E Energy.



From left, Mark Fishbaugh, Marsh, and Ted Coble and Georges Balcer, Piedmont Natural Gas.



From left, Michelle Ashton, Questar, and Kaye Patrick, EIM staff.



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MONDAY'S BUSINESS SESSION



From left, **Paul Clayton**, Southern Union, and **Jerry Rhoades**, Portland General.



From left, **Pat Burke**, Offenhauser; **David Nalepka**, WPS Resources; and **Mike Anderson**, Xcel Energy.



From left, **Jim Hess**, Duke Energy and IAC member, and **Jeff Triplette**, also Duke.



From left, **Bonnie Gordon**, Dynegy; **Robert Weyand**, AGL Resources; **Natalie Solomon**, McGriff; and **Lawanda Leslie**, UIL Holdings.



From left, **Jill Dominguez**, EIM staff; **Michael Devine**, Marsh; **Patrick Hurley**, Consolidated Edison; and **Cynthia Blank**, NSTAR.



From left, **Gary Gresham**, EIM staff, and **Jim Considine**, New York ISO.



From left, **Sharon Pemberton**, Aquila; **Pat Meyers**, Lockton Companies; and **Sandra Imbriani**, EIM staff.



From left, **Nick Warren**, IAS, and **Ginny Penzell**, El Paso.



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MONDAY'S BUSINESS SESSION



From left, **Tom McDonnell**, FirstEnergy, and **Jana Utter**, Great Plains Energy.



From left, **Ronald Bertrand**, AEGIS, and **Tanya DeLeon**, District of Columbia Water and Sewer.



From left, **Renald Proulx**, New England ISO, and **Ann Joslin**, EIM staff.

Monday's Speakers and Platform Guests



EIM Chairman Mark Dodson welcomes the attendees.



EIM President and CEO David Hadler gives his annual review of operations.



EIM Vice President-Underwriting Jill Dominguez reviews underwriting.



EIM Vice President and CFO Sam Garvin reports on 2005 financial results.



EIM Secretary Donna Dunlap covers housekeeping details.



Guest speakers **Jeffrey Lattman** and **Steve Anderson**, managing director and executive managing director, respectively, of Beecher Carlson cover current trends in directors and officers liability.



Buzz Fleischman, a satirist and comedian, arrives as "Dr. Boris Chernyenko."



2006 Risk Managers Information Meeting

MONDAY'S BUSINESS SESSION



Alicia Quinones, PNM Resources.



From left, Pat Hurley, Consolidated Edison; Dan Arbough, LG&E; and Heidrun Toben, Marsh.



Jim Wells, Southern Union.



From left, Cynthia Blank, NSTAR; Roni Salo, ALLETE; and David Nalepka, WPS Resources.



From left, Darren Sonderman, McGriff; Dudley Reynolds, Alabama Gas and EIM director; and Tom Hobbs, Energen.



From left, Erica McNabb, FP&L, and John Vinski, Sierra Pacific.



From left, Jonathan Davis, Enron, and Paul Clayton, Southern Union.



From left, Jim Hatfield, OGE Energy and EIM director; and Mark Dodson, Northwest Natural and EIM chairman and director.



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MONDAY'S BUSINESS SESSION



Kimberly Radt, New York Power Authority.



From left, Ted Leonard, Independent Electricity System Operator, and Forrest Strachan, PJM Interconnection.



Matt McGarril, Central Hudson Gas & Electric.



MONDAY'S DINNER Back to the 1980s





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TUESDAY'S BUSINESS SESSION



From left, **Ferrell Walton**, Alabama Electric Cooperative, and **Jim Hess**, Duke Energy and IAC member.



From left, **Fred Burke**, Public Utility Risk Management; **Phil Gooitee**, Midwest Independent Transmission; and **John Luley**, Pepco Holdings and IAC member.



From left, **Scott Leiman**, EIM staff, and **Bob Stock**, NEIL.



From left, **Bruce Worthington**, PG&E and EIM director, and **Hudson Martin**, also PG&E.



From left, **Alicia Quinones**, PNM Resources; **Jim Biernat**, Aon; **Greg McCollister**, McGriff; and **Jana Utter**, Great Plains Energy.



From left, **Natalie Solomon**, McGriff, and **Sandra Imbriani**, EIM staff.



From left, **Jim Loesner**, Marsh; **Donna McGinnis**, EIM guest; **Forrest Strachan**, PJM Interconnection; and **George Ninow**, UniSource Energy.



From left, **John Norman**, Energy East; **Cynthia Blank**, NSTAR; and **Pat Hurley**, Consolidated Edison.



2006 Risk Managers Information Meeting

TUESDAY'S BUSINESS SESSION



From left, **Bill Persyn**, Pinnacle West; **Jesse Guerrero**, Marsh; and **Mike Hogue**, Constellation Energy.



From left, **Ron Krutzman**, Laclede Group; **John Stilwell**, McGriff; and **Tim Flaherty**, Equitable Resources.



From left, **George Keefe**, AEGIS; **Julie Reinhardt**, Marsh; and **Debbie Gaffney**, Southern Company and IAC member.

Tuesday's Guest Speakers



Dr. Dave Bayless, professor of mechanical engineering and director of the Ohio Coal Research Center, addresses the future of energy.



The second morning closed with futurist **Daniel Burris**.



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TUESDAY'S BUSINESS SESSION



From left, **John Rhea**, El Paso Electric, and **Dave Coulter**, Allegheny Energy.



From left, **Randy Meyer**, IDACORP; **Rick Nielson**, Marsh; and **Kathy Griffith**, Reliant Energy.



From left, **Dean Jobko**, Mirant, and **Nancy Meunier**, Entergy.



From left, **Ron Bertrand**, AEGIS; **Russ Harris**, Hawaiian Electric; and **Gil Gould**, AEGIS.



From left, **David Hadler**, EIM CEO and director, and **Bruce Worthington**, PG&E and EIM director.



From left, **Kathy Dang**, Marsh, and **Fred Garsson**, Baker & McKenzie.



From left, **Amy Yarbrough**, Colonial Pipeline, and **Tanya DeLeon**, District of Columbia Water and Sewer.



From left, **Steve Herrin**, McGriff; **Larry Whatley**, Southern Company; and **Evan Chesterman**, City of Richmond.



From left, **Sam Garvin** and **Jill Dominguez**, EIM staff, and **Bill Powell**, Salt River Project and IAC chairman.



2006 Risk Managers Information Meeting

MEMBERS ONLY SESSION



IAC Chairman **Bill Powell** chaired the Members Only session. Five IAC members made presentations.



Gary Meggs comments.



Bill Powell began the session with a presentation to **Donna Pedersen McGinnis**, recognizing her service on the IAC.



Debbie Gaffney and **Mike Wilson** shared their respective company's experience from Hurricane Katrina.



David Hadler answers.



Bob Semet, **Mike Whelan**, and **Jim Hess** each talked about their process for engaging brokerage services.



Gerry Hayes answers.



2006 Risk Managers Information Meeting



TUESDAY'S DINNER Looking Ahead 20 Years



MEMBERS REPORT

EIM's *Members Report* is published up to four times per year. The Company's annual report is published in May.

Comments, questions, and suggested subjects from Members are sincerely welcomed.

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