

# MEMBERS REPORT JANUARY 2025



**An Update from Tommy Bolton**



**Annual Distribution & Wildfire Updates**



**Member/Broker Survey**



**Marsh Energy & Power Symposium**



**EIS Annual PAC Conference**



**Q3 2024 Financials**



**EIM On the Move**



# An Update from Tommy Bolton



Tommy Bolton  
EIM President & CEO

Included in the January 2025 Members Report are updates on the 2024 member/broker survey conducted by the Insurance Advisory Committee (IAC) along with a recap of the October 2024 Policyholder Advisory Committee (PAC) conference hosted in October 2024 by Energy Insurance Services (EIS) and Energy Captive Management (ECM). Both undertakings provided

opportunities to share ideas, offer suggestions, and find common ground for the further development of meaningful products, services, and risk management solutions for member companies.

At the March 2024 annual Risk Managers Information Meeting (RMIM), we shared updates on EIM's financial status, underwriting activities, and strategic initiatives. Although much improved from 2022, where EIM saw policyholders' surplus drop by \$100 million, 2023 was a challenging year marked by a combined net loss ratio of 123%, punctuated by negative development in prior year loss reserves, and increased loss frequency and severity. In response, the company made the prudent, albeit difficult, decision to pause the annual member distribution, curtail wildfire liability limits, and, where necessary, increase premium on certain General Liability accounts. Each of these steps was taken to protect the ongoing, long-term financial stability of the organization.

Through the first three quarters of 2024, EIM saw surplus grow by 10.1% to \$1.36 billion, driven by a lower net combined ratio of 109.8% (compared to 119.3% for the same period last year) and a 7.8% return on investments

against a budgeted return of 4.5%. Assuming no major developments in the fourth quarter, the company's 2024 performance should further extend EIM's 2023 fiscal year recovery and position the company for ongoing success and stability.

However, as the EIS/ECM conference and IAC survey highlight, key financial metrics are simply the starting point for a dialogue that is much deeper and more nuanced than pure numbers. Wildfire coverage, excess insurance pricing and capacity, climate change, regulatory mandates, capital investments in existing and new energy infrastructure, alternative risk solutions, and myriad other risk management challenges facing members require our collective attention. The theme of more timely, more robust, and more inclusive communication between EIM, member companies, and business partners resounded at both the EIS conference and throughout the IAC survey responses.

As part of EIM's strategic plan, reviewed at the 2024 RMIM, we committed to expanded channels of interaction across a broader range of topics with our members. This year included the launch of expanded one-on-one Member Engagement meetings, educational webinars on a variety of topics, and the EIM Microsoft Teams Risk Community. This focus will continue for the foreseeable future as we work together to meet the challenges facing our members.

Thank you to all who participated in the PAC conference and IAC survey. Your input, critiques, and recommendations provide the feedback needed to ensure that EIM remains on track to play an integral role in meeting members' risk management needs.



## Wildfire Update

### **Available Wildfire Sublimit increased to \$65M**

EIM is increasing the maximum available wildfire sublimit capacity to \$65M. The additional non-California capacity will be underwritten on a case-by-case basis and is available at Member's respective renewals. EIM has been diligently seeking new opportunities to responsibly deploy additional limits while maintaining financial protection from a catastrophic, multi-fire scenario and is pleased to offer this additional capacity as a result of these efforts. Availability of this additional capacity is subject to underwriting review and approval and will be underwritten according to the guidelines EIM is currently utilizing to provide strong differentiation for the risk profiles of individual members and regions. Please direct any questions you may have about the newly available capacity to your underwriter.

### **\$35M Multi-Member Wildfire Cell Concept**

EIM has also thoughtfully been working to innovate other ways to approach insuring the wildfire peril. We are collaborating with our industry partners to develop a wildfire risk transfer mechanism through EIS. The cell is structured as a multi-member cell with familiar "mutual concept" protective features that will be able to deliver up to \$35M in additional capacity with a value to match those features.

EIM hosted a webinar on Thursday January 23 to provide an overview of the multi-member cell structure, details about how the features will work, participation eligibility, and high-level expectations around pricing and timing. You can use the link below to access a recording of the webinar if you were unable to attend. Please contact Pete Nadel with any questions.

[CLICK HERE TO REGISTER](#)

We know that there is hard work still to be done and we are grateful for our membership's support and feedback along the way to reach a tailored solution. We are excited to continue our efforts to respond to member needs!



## EIM Board Approves Annual Distribution of \$25 Million

At the November 19, 2024 EIM Board meeting, management recommended, and the Board of Directors approved, a \$25 million annual member distribution for Members of record at December 31, 2024, payable the beginning of March 2025.

Each year EIM evaluates its financial performance and the adequacy of its surplus. Annual recommendations are made regarding the optimal deployment of any available surplus for the benefit of the Membership. In 2024, Member support on premium, coupled with claim experience within budget expectations and a strong investment performance, generated sufficient surplus to provide a \$25M distribution to Members.

EIM's surplus, post-distribution, should allow further exploration of opportunities for capacity expansion to address Member needs in areas such as wildfire liability, property, and cyber. The company continues to look for opportunities to enhance its value to Members and looks forward to providing updates on these topics in the future.



# Member/Broker Survey

The Insurance Advisory Committee (IAC) conducted its biennial member/broker survey in July and August this year and received valuable feedback relating to a broad range of inquiries designed to reflect member/broker satisfaction with EIM’s underwriting, claims and financial performance, identify risk management challenges facing members, both today and in the future, and highlight areas for improvement.

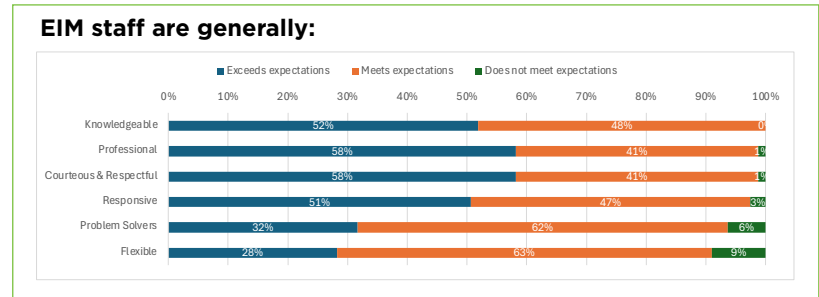
Survey questions were presented separately to members and brokers, with several member-specific questions added to their portion of the review. Over half of EIM members provided responses with more than 25 brokers participating as well.

The survey reflected sentiment on the recent EIM decisions relating to reduced wildfire capacity, general liability premium increases, and suspension of the 2024 membership distribution. While expressing understanding for these choices, respondents made clear that the communication of actions such as these need to be shared with more lead time to enable affected members to develop alternative budgets, revise risk management strategies, and update communication plans of their own. Along with the numerous other constructive observations and suggestions, EIM has already focused on, and will continue to highlight, effective communication as an operational priority.

## EIM Performance

As in the past, respondents were asked about EIM’s fundamental “blocking and tackling” skills. At least 98% of respondents agreed that EIM either exceeded

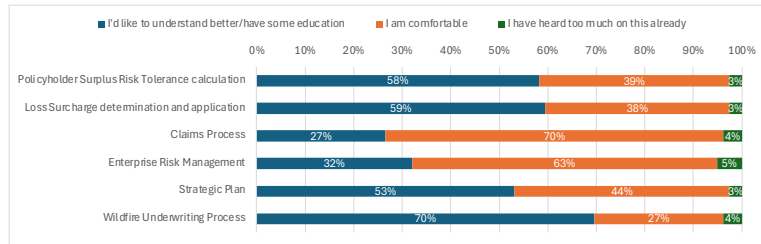
or met expectations regarding the statements that EIM staff are: (1) knowledgeable (52/48%), (2) professional (58/41%), (3) courteous and respectful (58/41%), and (4) responsive (51/47%). A slightly smaller, but still overwhelming, majority of 94% and 91%, respectively, agreed that EIM exceeded or met expectations for problem solving (32/62%) and flexibility (28%/63%).



Survey participants were asked about their “knowledge comfort level” in six areas of EIM’s operations. More than half of respondents answered that they would like to understand more in four of the six areas: (1) wildfire underwriting process (70%); (2) loss surcharge determination and application (59%); (3) policyholders surplus risk tolerance calculation (58%); and (4) strategic planning (53%). Seventy percent responded that they were comfortable with their knowledge of the EIM claims administration process while 63% replied similarly regarding the company’s enterprise risk management process. EIM will, and in some instances, already has action steps in place to provide more detailed information to members on these four subject areas.



**Please provide your knowledge comfort level for the following aspects of EIM’s operations**



When asked to comment on what EIM excels at, numerous respondents highlighted EIM’s collaborative, member-focused culture (“Customer service and responsiveness”), consistent General Liability capacity (“Providing a significant amount of capacity at relatively reasonable premiums.”), and its understanding of the energy excess insurance marketplace (“Understanding the sector and underwriting at a high level”). Several respondents expressed disappointment regarding the reduced wildfire capacity (“Providing good capacity (until the \$50M WF was dropped”), but the consensus was positive and consistent with comments such as, “Long term partner that provides big capacity in excess liability program; easy access to executive team members when we have issues.”

In terms of opportunity for improvement, an overriding theme was the importance of communication. One respondent commented, “Timely communication on changes affecting membership, which will allow ample planning to manage these changes.” Another stated, “Longer lead time for broker and insured inputs when

change is coming; more thoughtfulness in major strategy changes.” Others noted, “Thank you for taking major strides in communications with Members and brokers in a variety of formats throughout the course of the year,” along with, “Keep up the additional touchpoints with members and brokers. I feel this has increased drastically in the past 12 months.”

When asked about their level of interaction with EIM via the quarterly Members Report, Annual Report, and recently introduced LinkedIn Feed, 92% of respondents noted that they read every word of the Members Report (31%) or “read some/flipped through” (61%). Fifteen percent of respondents answered that they “read every word” of the Annual Report, while 73% “read some/flipped through” the publication. The EIM LinkedIn Feed was “rarely read” by 30% of respondents with 33% noting that they were unaware that it was up and running. Given the relatively recent introduction of the link, EIM will continue to encourage members, beyond the 4% of respondents that currently “read every word” and 29% that “read some/flip through” to take advantage of the site.

Respondents noted that they “enjoy webinars, conferences, and reports” as means of communicating with peers, as well as emails and in-person meetings. Some also highlighted the benefits of regular (quarterly or semi-annually) conference calls.

In short, while still highly regarded by members and brokers, EIM must continue to deliver excellence and quality in its operations and excess insurance offerings to maintain the

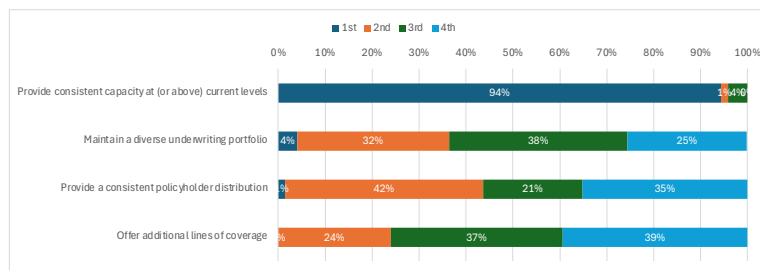


membership trust and confidence built over the last 35+ years. Recent financial and underwriting actions, while necessary to protect the long-term interest of members, highlight the importance of collaborative decision-making and effective communication between EIM and its members and brokers.

## Member Needs Essential EIM Qualities

Several questions relating to the importance of certain key EIM key underwriting and financial qualities were posed to survey participants. They were asked to rank, in order of importance, four key components of EIM’s operations. Ninety four percent highlighted “providing consistent capacity at (or above) current levels” as EIM’s most important quality. In terms of “maintaining a diverse underwriting portfolio,” 74% identified this characteristic as the first or second most important attribute for EIM.

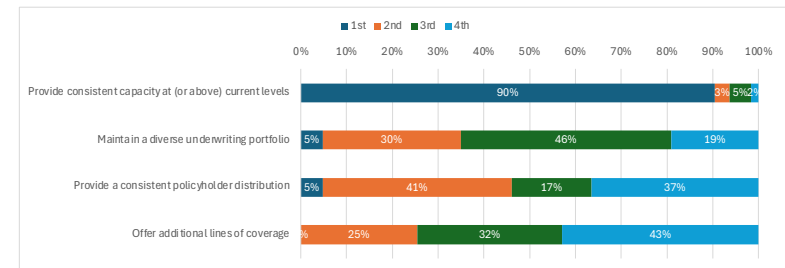
**Please rank the following key EIM operational components from most to least important to your organization:**



When asked about the significance of “a consistent policyholder distribution,” 63% ranked this element as the second or third most important consideration for EIM with 1% ranking it most important and 36% ranking it as

least important. Similarly, when asked to rank the importance of “offering additional lines of coverage,” 61% of respondents ranked this objective as second or third, with zero recognizing it as most important and 39% placing it fourth.

**Please rank the following key EIM operational components from most to least important to your organization over the next 5 years:**



Respondents’ views on these four elements remained consistent when asked to extend their opinions over the next five years. A full 90% identified provision of consistent capacity as the number one priority, with 76% and 58%, respectively, identifying a diverse underwriting portfolio and consistent policyholder distribution as the second and third most important priority of the four. “Offering additional policy limits” garnered 57% support as a second or third ranked quality with 43% ranking it fourth.

## Capacity and Value Received for Policies Issued

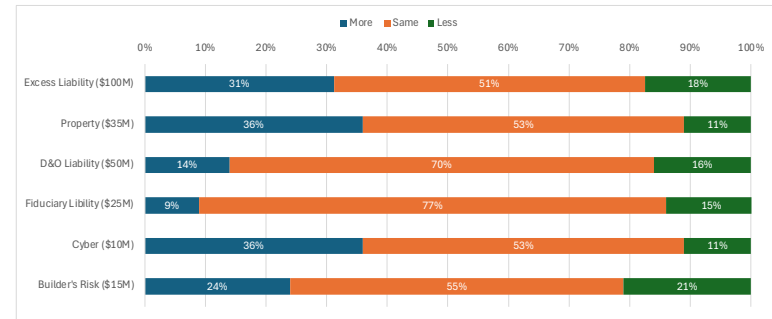
When asked about current and projected (5-year) capacity needs, more than 50% of those surveyed replied that, today, they would purchase that same level of capacity (rather than more or



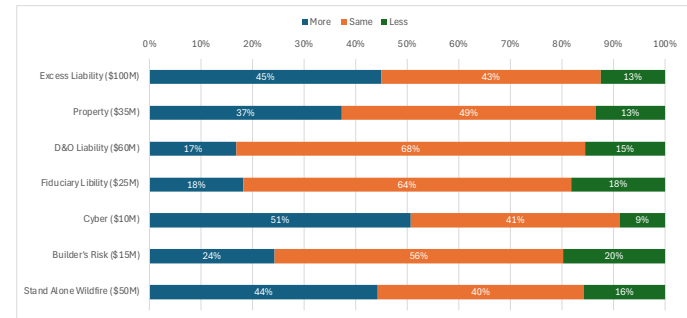
less) for excess liability (51%), property (53%), D&O (70%), Fiduciary (77%), Cyber (53%), and Builders Risk (55%). Projecting out five years, responses for purchasing more excess liability moved upward from 31% (currently) to 45%, from 9% to 18% for Fiduciary, from 36% to 51% for Cyber, and 24% to 36% for Builder's Risk.

In terms of value received for policies purchased, a majority of those surveyed agreed that EIM policies met their expectations in each of the lines of business identified above. Replies relating to excess liability reflected 6% exceeding expectations, 63% meeting expectations, and 29% not meeting expectations. Property and D&O had 3%/4% exceeds expectations, 64%/58% meets expectations, and 0%/1% does not meet expectations, respectively. With 60% or more of respondents noting that they do not purchase Fiduciary, Cyber or Builder's Risk, the three lines received "meets expectations" responses of 33%, 35%, and 16%, respectively.

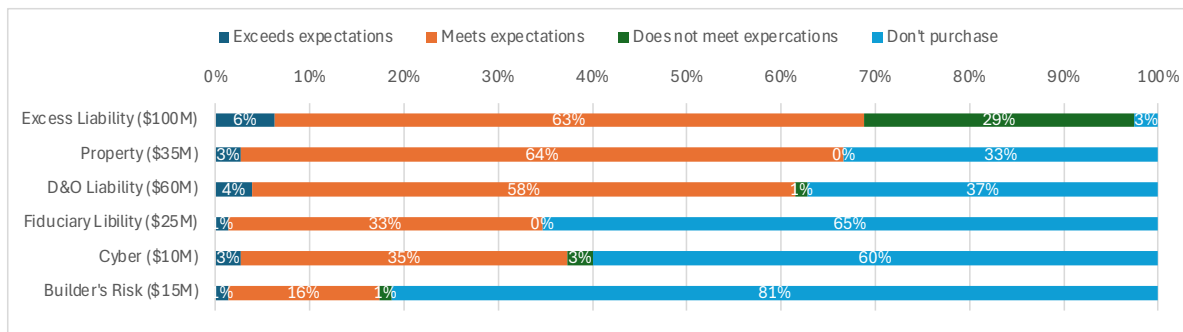
**Considering my organization's current purchasing appetite, I would buy \_\_\_\_\_ from EIM**



**Forecasting my organization's purchasing appetite in 5 years, I would buy \_\_\_\_\_ from EIM**

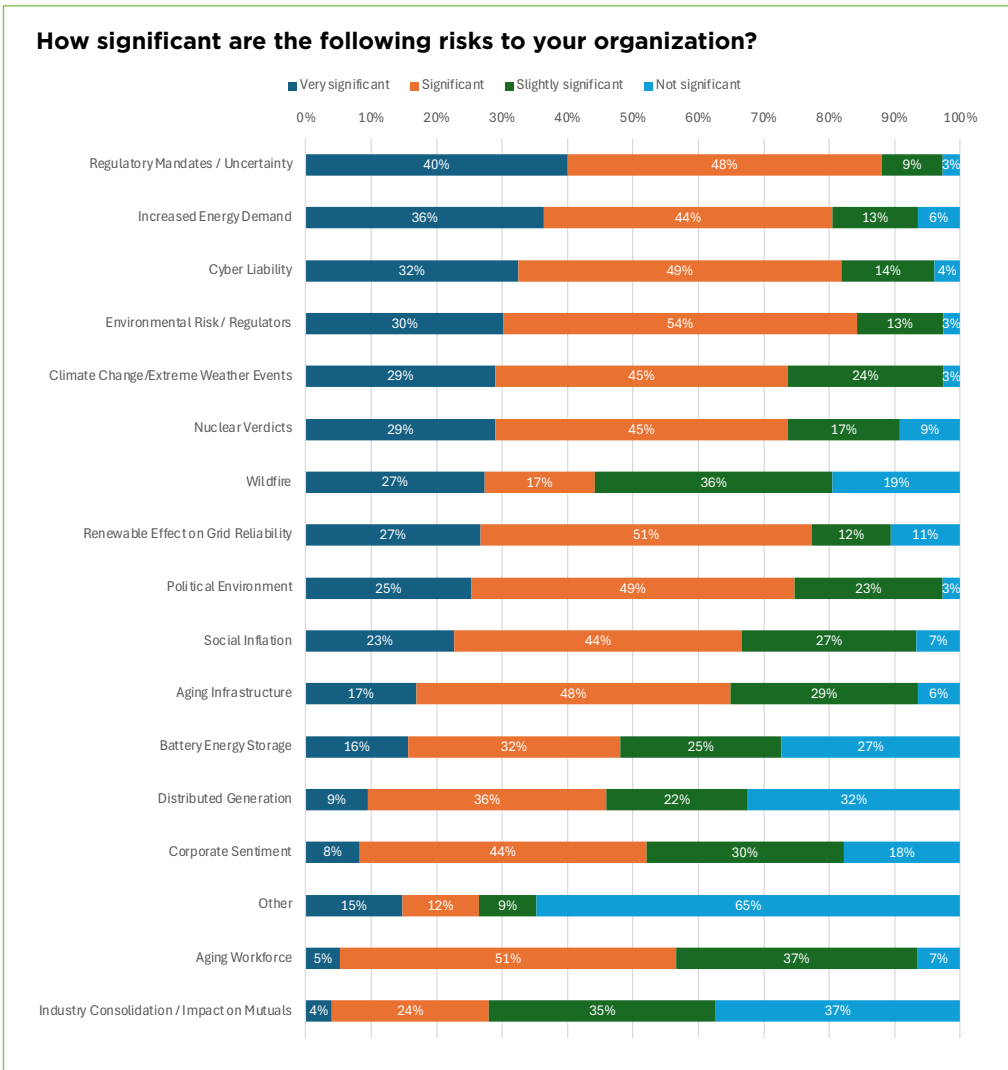


**The premium I pay reflects the value I receive for my insurance purchase**



## Risk Management Issues

Respondents were asked to consider the significance (ranging from very significant, significant, slightly significant, and not significant) relating to 16 risk management areas. Topping the list of combined “very significant” and “significant” designations was regulatory mandates and political environment, selected by 88% of respondents. This risk was followed by cyber liability (81%), increasing demand for energy (80%), climate change and extreme weather events (74%), and renewable assets effect on grid reliability (74%). Rounding out the top ten very significant/significant risks were social inflations (67%), aging infrastructure (65%), aging workforce (56%), and wildfire (44%).

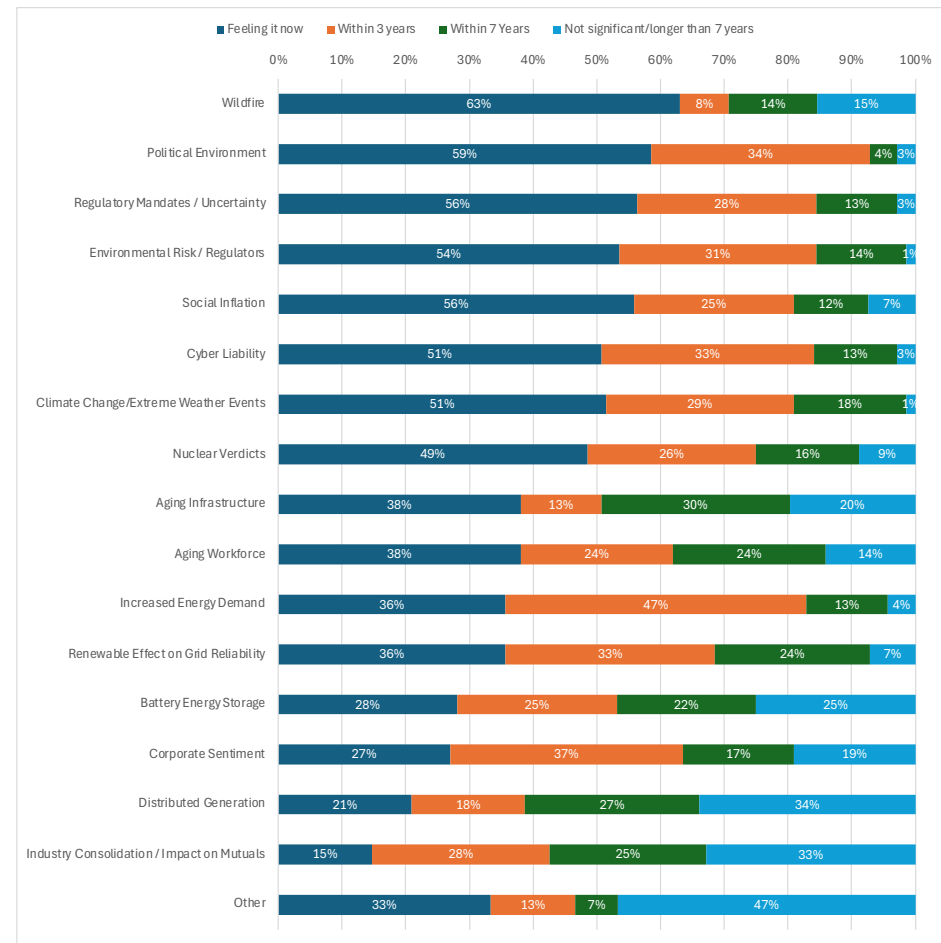




When asked about the risk management issues currently impacting members the most, five risks were acknowledged as “feeling it now” by more than 50% of respondents. They included wildfire (63%), regulatory mandates and political uncertainty (56%), social inflation (56%), cyber liability (54%), and climate change/extreme weather events (54%). Aging infrastructure and aging work force, along with increased energy demand and renewable effect on grid reliability were all highlighted as immediate concerns by between 36% to 38% of respondents.

Once a three to seven-year time horizon was introduced, several immediate concerns dropped in significance. As an example, wildfire dropped from today’s 63% to 8% within three years, rising slightly to 14% in seven years. Similarly, concern about the political environment and regulatory uncertainty dropped from 59% to 34%, respectively. Other areas, including social inflation, cyber liability, and climate change, also saw lessened concern over time, perhaps indicative of the industry’s historical ability to problem-solve operational and technical issues.

**For any risks rated as having some significance, what do you expect the velocity of impact to be?**



## **Additional Feedback**

The survey closed with an invitation to share any addition feedback, to which numerous responded, including the following comments that encapsulated the sentiments of many respondents:

**It's appreciated that you're asking members their thoughts, looking at new approaches and being more detailed and timely in your communications.**

**The need for Long Term planning on expected premium increases as you have the data to forecast better than your members.**

**From my perspective, the underwriter team has been stellar. I couldn't ask for better underwriters, and CUO in terms of communicating, timeliness of response and their willingness to listen and look for ways to best meet our needs. EIM did respond back in 2021 to help with a true need on excess liability and while we may have to reduce limits in the current environment, it is not lost on the members, that EIM was a true partner that worked very hard to meet member needs. (I have found that to always be the case with EIM.) Now, we are seeing wildfire losses that may need EIM to change path, but EIM has been the only insurer willing to be as responsive as you have been. Thank you. The only thing now is that it is going to be more important than ever to maintain and update the strategic, ERM and financial plans to adequately reflect the changing risk environment to EIM while using the risk managers for feedback - like you are currently doing.**

**We greatly appreciate our mutual insurers and are a huge supporter. I have carried on the tradition of explaining the importance of our mutuals in all the years. I realize with claims you are having concerns on where EIM needs to be especially with wildfire, but the more flexibility you can provide to members on either pulling that out of the program or not writing it in the future gives us the best options for getting towers together without breaking the bank.**

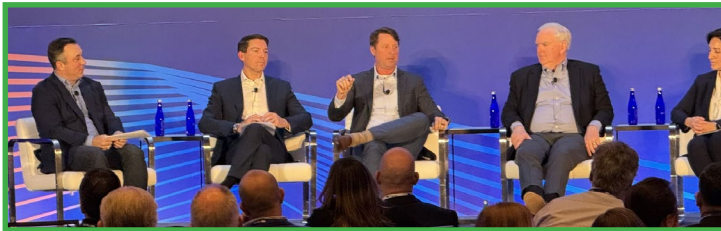
The IAC thanks all who took time to provide survey responses. Your thoughtful and constructive feedback will form the basis for continuing to deliver what is working well, reevaluating what EIM can do better, and collectively delivering value-added products, services, and solutions to the membership.



The Marsh Energy & Power Symposium was a fantastic event again this year and a fun way to kick off 2025!

Energy Insurance Mutual was proud to sponsor the event and very much enjoyed the opportunity to catch up with the attendees and share our perspectives from the stage.

Tommy Bolton hit the main stage and provided some great insight into the industry and EIM on the “Industry Consolidation and the Impact of M&A on our space” panel. His stage mates Michael Kolodner, Bill Hillman, Robert Foskey, Stephen Woods, Jennifer Northenor, and Jennifer Paretchan had a lively discussion about the changing industry landscape and shifting market dynamics that will impact everyone in the coming years.



Megan Ogden joined members and captive innovators Jessica Harris and Andrew Baillie, and industry stalwart Kevin Jones and for an informative discussion about the evolution of captives, expertly moderated by Julie Patel. The panel offered great nuggets about formation and transition of purpose for captives at all levels of maturity, with some great anecdotes weaved in.



Rounding out EIM’s participation, Peter Nadel joined risk management icons Charles Kano and Reed Wykes, AIC, CCLA, PCLA, CRM and thought leader Alexander Roinesdal and masterful moderator Quint Graham for an energetic discussion about overcoming the challenges in communicating with the leaders in the boardroom, how to help them with what risks keep them up at night, and what can happen when things fall down.

Day two wrapped with an enlightening roundtable session on wildfire, led by Michael Kolodner. It was a terrific opportunity to hear some feedback about what is challenging our member risk managers and continue to drill down on what the mutuals, our members, and our broker partners can collectively do to keep improving.

The sessions over the two days were all highly informative and the biggest challenge was choosing which one to attend. Thank you to our fantastic hosts for an excellent event and a special shoutout to Emilie Pinkham, Courtney Gatto, Kate Jones, Sarah Scelsa and Robert Albino for all of their support with our sponsorship and coordinating the event! See you all next year!





Mills House

Energy Insurance Services (EIS) hosted its annual Policyholders Advisory Committee conference at the Mills House in Charleston, South Carolina on October 28-31, 2024. More than 70 attendees representing 11 Mutual Business Programs (MBP), numerous Energy Insurance Mutual Limited member companies, and key business partners, traveled to Charleston, taking advantage of an opportunity for individual MBP reviews, operational briefings, regulatory updates, and information sharing.

A General Session, bookended by 11 individual MBP meetings, was held on October 30 and led by a panel of EIS and Energy Captive Management (ECM) staff who provided operational updates on EIS and ECM. The session also offered a regulatory update from Ryan Basnett, Deputy Director of Captives of the South Carolina Department of Insurance along with a presentation by Robert Reader of reinsurance broker Guy Carpenter on developments and solutions relating to wildfire exposure.

### ***EIS/ECM***

EIS and ECM continue to support manuscripted solutions for EIM member companies across a broad range of coverages that include excess General Liability, auto, renewables, and wildfire. Annual net premium written for all EIS MBPs increased 33% in 2023 to \$64 million, driven by MBPs taking on greater

risk and maintaining larger retentions of that risk. In 2024 EIS formed five new MBPs in the first three quarters of 2024. Active cells now total 24, covering risks throughout the United States.

With a strategic plan that mirrors the vision articulated by EIM in early 2024, EIS has focused on meeting member needs by preparing for the future, enhancing member engagement, advancing internal capabilities, and leveraging management expertise and succession. In support of these objectives, EIS continues to provide in-house actuarial resources as it assists MBPs and potential MBPs to evaluate alternative risk structures by analyzing expected loss, risk margins, and the required capital necessary to ensure financial stability for newly formed and ongoing cell captives. ECM has undertaken a parallel initiative for 2025 designed to assist current and prospective MBPs better understand key ratios such as reserve to surplus, net premium written to surplus, and premiums earned to losses incurred and expenses, along with liquidity and return on equity ratios.

As MBPs get more conversant and comfortable with these ratios that can more confidently assess and predict future MBP performance enabling them to better manage retained risk. This may account, at least in part, for the cumulative doubling of retained risk by EIS cells over the last ten years.



Supporting EIS, ECM and MBP operations, Johnson Lambert (JLCo) will continue to serve as outside auditor, undertaking the annual EIS/ECM audit, providing tax consulting, and completing the ECM SOC 1, Type II report. JLCo will also examine MBP underwriting, claims, investment, reinsurance, and tax activities to ensure appropriate financial statement presentation. While no on-site audits are scheduled for 2025, JLCo will be reaching out to selected MBPs for remote audits with particular focus large, high excess claims.

Overall, MBPs continue to perform strongly while EIS and ECM experience growing member support as they provide specialized solutions for challenging loss exposures.

### **SCDOI**

Ryan Basnett from the South Carolina Department of Insurance (SCDOI), provided an update on the captive market. With 23 newly licensed captives in 2023 and 230 companies currently active, South Carolina continues to play a leading role in the captive insurance market. South Carolina captives collected over \$3 billion in written premium in 2023 contributing over \$60 million to the state's economy.

This success is due, in part, to South Carolina's philosophy of identifying the right type of companies who will stand the test of time. This leads, in turn, to a "working to say yes" approach not necessarily embraced by jurisdictions without the depth and

breadth of experience and knowledge enjoyed by the SCDOI. EIS and ECM have enjoyed a strong working relationship with the Department, allowing MBPs to efficiently and effectively manage their cell captives.

### **Wildfire Update**

The General Session closed with an update on wildfire risk presented by Guy Carpenter, a reinsurance intermediary that has placed reinsurance protection for several MBPs insuring wildfire. Wildfire risk is sensitive to a long list of factors, including geography, climate, and population density. The area where human development meets undeveloped wildland, often referred to as the "wildland urban interface" (WUI), poses unique considerations given the often-changing exposure profile presented by urban sprawl.

This changing landscape is one of many elements that presents challenges when attempting to quantify wildfire exposure. While public appreciation of wildfire risk is growing and efforts are underway to mitigate this exposure, dynamic tools are needed to capture and quantify risk reduction efforts. While insurance can offer some incentive to insureds to institute protections against wildfire loss, in the final analysis, wildfire resilience is essential.

While wildfire capacity is available in today's commercial market, it is dependent on loss history, location, and the nature of the assets being insured. After dramatic price increases which peaked in 2021, the market has stabilized.



However, coverages are still subject to numerous exclusionary provisions that reduce, narrow, and/or eliminate coverage.

In short, wildfire risk assessment continues to evolve but reflects a dynamic exposure that regularly shifts in response to socioeconomic factors.

The PAC conference provided a meaningful opportunity to learn more about and better assess

the effectiveness of alternative risk solutions. The track record for those MBPs who have taken advantage of the products and services offered by EIS and ECM speaks for itself.

EIM, EIS, and ECM remain committed to providing alternative risk solutions look forward to seeing everyone at next year's PAC conference which will take place October 26-29, 2025, at the Wild Dunes Resort at the Isle of Palm, South Carolina.



## Save the Date



*Wild Dunes Resort*

We look forward to seeing everyone at next year's PAC conference.

**October 26-29, 2025  
Wild Dunes Resort  
at the Isle of Palm,  
South Carolina.**



# EIM On the Move

For those who attended EIM’s March 2024 Risk Managers Information Meeting in Tampa, you may have noticed a major mixed use construction project underway as you drove from Tampa International Airport to downtown Tampa. Midtown Tampa, an expansive reimagining of which broke ground in 2021, was completing construction of nine buildings, including an eight-story office building, situated on 23 acres, named Midtown West at the southeast corner of N Dale Mabry Highway and Interstate 275.

The initial phase of the project was a resounding success, prompting the start of phase two, called Midtown East, a new 18 story office tower that will stand as the tallest building in the Westshore district and offer over 400,000 square feet of premium office space. Upon completion in 2025, Tampa Electric Company (TECO) and Peoples Gas, will occupy the top 11 floors of the building.

EIM’s has entered a long-term lease at Midtown East for 16,224-square-foot of office space. Tommy Bolton, EIM’s President and CEO, stated, “This new location supports our dedication to collaboration, adaptability, and excellence while providing our team with a workspace that can grow with us and is designed to inspire and foster productivity.” The move also marks a significant step in EIM’s commitment to being the premier provider of insurance and risk management services to utilities and the energy services industry and aligning with a flourishing community known for innovation, sustainability, and collaboration. “Midtown East is the ideal setting for EIM to continue delivering

Midtown Tampa



innovative solutions and exceptional service to our members,” said Tommy.

The state-of-the-art amenities include high-speed destination elevators, floor-to-ceiling glass windows with panoramic views of Tampa Bay and South Tampa, and The Conservatory, a customer lounge featuring private breakout rooms and a podcast studio. In addition, as part of the Midtown Tampa community, EIM will be near dining, hotels, shopping, and entertainment options.

Midtown Tampa’s resilience was demonstrated during Hurricanes Milton and Helene, as it maintained power and ensured that businesses remained operational. This focus on reliability and sustainability aligns with EIM’s values of dependability and adaptability.

Located six minutes from Tampa international Airport, EIM’s new space will be conveniently located for EIM employees, members and business partners. The company looks for to relocating upon completion of construction which is targeted for late 2025.



# Q3 2024 Financials

As of and For the Period Ending September 30, 2024

## Balance Sheets (Unaudited)

(Expressed in Thousands of U.S. Dollars)

	9/30/2024	12/31/2023
<b>Assets</b>		
Investments	\$ 2,386,748	\$ 2,230,574
Cash and cash equivalents	292,607	147,853
Reinsurance recoverables on losses	588,374	550,218
Prepaid reinsurance premiums	35,526	31,114
Premiums receivable	28,532	33,208
Other assets	3,417	2,262
<b>Total assets</b>	<b>\$ 3,335,204</b>	<b>\$ 2,995,229</b>
<b>Liabilities and surplus</b>		
Reserves for losses and loss adjustment expenses	\$ 1,561,489	\$ 1,472,554
Unearned premiums	319,692	222,405
Reinsurance premiums payable and funds held	16,290	11,571
Net deferred tax liability	47,611	36,097
Income taxes payable	18,734	1,889
Accounts payable and accrued expenses	13,054	16,597
<b>Total liabilities</b>	<b>1,976,870</b>	<b>1,761,113</b>
<b>Surplus</b>	<b>1,358,334</b>	<b>1,234,116</b>
<b>Total liabilities and surplus</b>	<b>\$ 3,335,204</b>	<b>\$ 2,995,229</b>

## Statements of Income (Unaudited)

(Expressed in Thousands of U.S. Dollars)

	9/30/2024	9/30/2023
<b>Underwriting revenue</b>		
Net premiums earned	\$ 258,072	\$ 227,741
Other underwriting income	4	2
<b>Total underwriting revenue</b>	<b>258,076</b>	<b>227,743</b>
<b>Underwriting expenses</b>		
Net losses and loss adjustment expenses	270,411	260,050
Policy acquisition costs	2,040	1,911
Administrative expenses	10,809	9,771
<b>Total underwriting expenses</b>	<b>283,260</b>	<b>271,732</b>
Income (loss) from underwriting	(25,184)	(43,989)
Investment income	180,901	57,968
Income before income taxes	155,717	13,979
Income tax expense	31,499	135
<b>Net income</b>	<b>\$ 124,218</b>	<b>\$ 13,844</b>





# Q3 2024 Financials

As of and For the Period Ending September 30, 2024

## Statements of Changes in Policyholders' Surplus (Expressed in Thousands of U.S. Dollars)

	09/30/2024	12/31/2023
Policyholders' surplus, beginning balance	\$ 1,234,116	\$ 1,148,072
Net income (loss)	124,218	86,044
Policyholders' surplus, ending balance	\$ 1,358,334	\$ 1,234,116

*EIM's Members Report is electronically published four times per year. Comments, questions, and suggested subjects from members are sincerely welcomed.*

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