

THE RISK MANAGERS INFORMATION MEETING

February 21-23, 2016

OMNI Resort at ChampionsGate, Orlando, Florida

STANDING THE TEST OF TIME

Picture perfect weather greeted the 350 attendees at the February 21-23 annual Risk Managers Information Meeting. Guests at the Omni Orlando Resort at ChampionsGate included risk managers, brokers, business partners, and EIM, EIS and ECM staff. The meeting celebrated 30 years of risk management, adopting the theme, “Standing the Test of Time.”

Three activity-filled days were opened on Sunday evening by a special toast to EIM’s thirty-year milestone, followed by recognition of the 2016 David L. Hadler Risk Management award recipient. Attendees enjoyed the comedy of Frank Caliendo to close the evening’s activities.

Monday morning presentations included an overview of EIM, EIS and ECM 2015 performance, an update on Insurance Advisory Committee (IAC) initiatives, and a panel discussion highlighting alternative risk solutions. Monday afternoon provided a great opportunity to golf, kayak, tour Hollywood Studios or simply catch up with industry peers. Tuesday opened with riveting and inspiring mountaineering accounts from Ed Viesturs, author, adventurer and the first American to ascend all fourteen of the world’s 8,000+ meter peaks without the use of supplemental oxygen. After a presentation from cyber expert, Tom Finan (formerly with the Department of Homeland Security), a panel led by Edsel Carlson, head of the IAC Emerging Risks task force, examined developing issues in the area of environmental pollution coverage.

Find details on all these events and much more inside this issue of the EIM Members Report.

The EIM Board Approves a \$20 Million Distribution.

At the 2016 Risk Managers Information Meeting, EIM announced a \$20 million distribution to Member Companies of record as of December 31, 2015. The distribution was paid in March, 2016. This brings EIM’s inception-to-date distributions to \$257 million, and marks the fourth consecutive year where EIM has returned capital to Member Companies.

“We are very pleased to once again provide a return of capital as the result of the solid risk management results achieved by our Member Companies,” notes Ben Fowke, EIM Chairman. “Our strong operating performance shows the commitment of Member Companies to EIM, and we thank them for their loyalty and support.”

Any questions regarding this year’s distribution should be directed to Tommy Bolton at tbolton@eimltd.com.

SUNDAY NIGHT



The “pop” that opened the 2016 Risk Manager’s Information Meeting was the sound of champagne corks as EIM Board member Trevor Carmichael (Board member since 1986) toasted the Company’s 30th anniversary. He noted, “This toast to 30 years is not one to myself as the only Director left from June 1986 but a toast to all of the persons who have made EIM the great insurance vehicle which it has been over the past 30 years — a toast also to all of you assembled here tonight.”

Jill Dominguez took the stage to present the 2016 David L. Hadler Risk Management award to Mike Kaminski, Manager-Corporate Risk Management, WEC Energy Group, who extolled the collaborative nature of EIM members and the shared vision of designing and delivering meaningful risk management solutions to the energy industry.

SUNDAY NIGHT / FIRST TIME ATTENDEES RECEPTION



From left: Andy Hamilton, Pete Nadel, and Sandra Imbriani



Paige Miller, Tommy Bolton, and Heidi Gossett



From left: Rob Logan, David Pfarrer, and Lance Burnette



Karmen Brittck, Matthew Mollin, and Linda Quarshie



From left: Will Evans, Bryan Oliff, and Michael McCrary



From left: Heidi Gossett, Ann Joslin, Jessica Silvey, and Melissa Johnson



Elizabeth Bradley, Lisa Groff, and Gerry Hayes



From left: Laura Standifer, Chris Standifer, and Bridgitte Jackson



Theresa Jones and Tim Jones



From left: Jill Towell, Deana Edmonds, Heath Silvey, and Jessica Silvey

SUNDAY NIGHT / MAIN RECEPTION

First-time attendees enjoyed a cocktail reception where they were welcomed to the Risk Managers meeting and then joined other conference attendees for the evening's general reception. The spirited crowd gathered in front of the hotel's International Ballroom to get reacquainted with old friends and make some new ones. It was a great way to break the ice before the evening's dinner and other festivities.



From left: Jeff Butler, Scott Leiman, Katie Schultz, and J.R. Imm



Pat Gorton, Cindy Stevens, and Bob Brandkamp



From left: Greg McColister, Karmen Bittick, Musu Mensurah, and Jill Dominguez



Paul Scope, Penny Goodwyn, and Dean Jobko



From left: William Persyn, Kirk Cresto, Darren Smith, and Bill Chappell



George Adkins, Will Hixon, and Wayne Soza



Bridgette Jackson, Bill Chappell, and Natalie Solomon



From left: Prentice McIntosh, Bob Smith, Stacy Smith, Scott Leiman, Laura Standifer, and Chris Standifer



Dan McGarvey, Tammy Wilson, and Kirk Kelley

SUNDAY NIGHT / AWARD PRESENTATION

The David L. Hadler Risk Management Award is presented each year to the Member Company risk manager who embodies the professionalism, commitment to excellence and long-standing dedication to risk management that were the hallmarks of David's career. In past years, EIM has directed a \$5,000 donation to the risk management program at the college or university of the recipient's choosing and has now donated more than \$30,000 to risk management programs throughout the United States.

Jill Dominguez presented the award to Mike Kaminski, Manager of Corporate Risk Management, WEC Energy Group, Inc. Jill noted that Mike, the 6th recipient of the award, has devoted more than 35 years to the risk management industry. In addition to 24 years of corporate risk management experience with WEC Energy Group, Mike's experience includes roles such as Project Engineer – Nuclear Project & Planning, and Corporate Fire Protection Officer and Senior Loss Control Engineer. Mike is involved in organizations such as the Archdiocese of Milwaukee Self-Protected Insurance Committee, AEGIS Risk Management Advisory Committee, NEIL Insurance Advisory Committee - Executive Committee, EIM Insurance Advisory Committee, and St. Elizabeth Ann Seton Parish Council.

Prior David L. Hadler Risk Manager of the Year Award recipients include:

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| 2011 - J. Gary Meggs, Risk manager,
Southern Companies | 2014 - Bill Powell, Former manager, Risk management &
Environmental Services, Salt River Project; |
| 2012 - Michael J. Anderson, Director of Hazard
Insurance, Xcel Energy Corporation | 2015 - Linda Barnett, Director-Corporate Risk management,
Dominion Resources. |
| 2013 - Jack Hadsall, Director, Risk management,
City Utilities of Springfield (retired) | 2016 - Mike Kaminski, Manager of Corporate Risk
management, WEC Energy Group, Inc. |

SUNDAY NIGHT / ENTERTAINMENT

Jill Dominguez introduced comedian and impersonator Frank Caliendo who then kept the room rocking for the next hour with his hilarious impressions of George W. Bush, Donald Trump, Bill Clinton and Morgan Freeman. In fact, no one was off-limits, including Charles Barkley, Liam Neeson, John Madden, Jon Gruden and more.



From left: Scott Goodell, Mike Kaminski, and Jill Dominguez



Scott Goodell and Frank Caliendo



Trevor Carmichael



William French-O'Carroll, Gloria Dang, and Ryan Weber




Randy Martin and Kathy Hundley



Sufia Fleming, Fred Murnane, and Erica McNabb

MONDAY SESSION



EIM's senior management team opened the Monday session with a "State of EIM" year in review including updates on financial performance, underwriting and claims. Robert Schmidt's retirement from EIS was acknowledged and various EIS and ECM initiatives were highlighted.

MONDAY / BREAKFAST



From left: David Layne, Sarah Hicks, Bob Carleton, and Jennifer Spencer



Teresa Cazares and Jeff Lattmann



From left: Sandy Meyers, Shelby Wintz, Heath Silvey, Dain Jorgenson, and Jeff Turner



Laura Standifer and Bob Smith



From left: Narmada Nanjundan, Lynne Brooks, and Jane Murphy



Brian Sassano and Mike Gaudet

MONDAY / SESSION OPENER

Attendees were treated to an upbeat start to the morning with comedian Frank Caliendo appearing briefly on video and sharing various 30th anniversary “thoughts” from such notables as Morgan Freeman, Donald Trump, Charles Barkley, and Jon Gruden.



From left: Mike McFarland, Tim Rogers, Michael McCrary, and Jack Eans

Ben Fowke, EIM's chairman of the Board and Xcel Energy president and CEO, kicked off the morning session by observing that 30 years in business does not simply happen, and that it takes a solid foundation, ongoing commitment and dedication to excellence to sustain successful organizations. Among other things, Ben highlighted the fact that EIM's 17 original members have grown to 166, and that starting capital of \$75 million has increased to almost \$1 billion. Ben also expressed thanks to the Board of Directors, Insurance Advisory Committee, business partners and the EIM staff for their hard work and dedication, and also welcomed those company representatives attending the Risk Managers Information Meeting for the first time.

Scott Goodell, EIM's president and CEO, chaired a panel of EIM and EIS managers who provided the **State of EIM** update. Panelists included, Tommy Bolton, vice president-Chief Financial Officer; Jill Dominguez, vice president-Chief Underwriting Officer; Ann Joslin, vice president-Claims; and Randy Martin, vice president-COO, Energy Insurance Services, Inc. Tommy provided an update on the financial performance of the Company, including investment returns, operating expenses and surplus growth. Jill addressed underwriting performance, membership composition, new members and emerging issues, including EIM's entry into cyber insurance. Ann Joslin reported on claims experience for the year, noting that 2015 was a very active loss year for the Company. After acknowledging retiring COO Rob Schmid's contributions to EIS over the last ten years, Randy Martin reviewed EIS highlights including the 2015 formation of Energy Captive Management, LLC., an EIM subsidiary now providing administrative services to EIS Mutual Business Programs. Scott closed the panel discussion with general remarks about 2015 accomplishments and an overview of EIM's 2016 performance targets. He observed that EIM is well-positioned to move forward and continue "standing the test of time."

Dean Jobko, Chairman of the Insurance Advisory Committee and Director, Risk Management & Insurance, NRG Energy, joined the panel to provide an update on IAC activities and to recognize Bob Dillard, vice president, Risk Management and Insurance, Kinder Morgan, Inc. and Julie Jackson, Director, Risk Management and Insurance, Targa Resources, Inc., who recently completed their terms as IAC members.

Randy Martin chaired an EIS panel discussion with Sufia Fleming, Manager, Risk Manager, Florida Power and Light Company, Mike Kolodner, vice president – Member Insurance, Nuclear Electric Insurance Limited, and Ron Rispoli, Manager of Property Risk & Risk Engineering, Entergy Corporation, where various alternative risk management solutions were explored.

Copies of all Risk Managers Information Meeting presentations are available [here](#).



From left: Randy Martin, Sufia Fleming, Ron Rispoli, and Mike Kolodner



Ben Fowke, EIM Chairman and Xcel Energy President / CEO



Dean Jobko, IAC Chairman and Director, Risk Management and Insurance, NRG Energy



A packed audience listens intently during the panel discussion.

MONDAY EVENING / SOCK HOP



Kim Jenkins, John Jenkins, and Christine Freiherr



Tanyika Ragland, Rob Schmid, and Roni Salo



Jerri Carlson, Edsel Carlson, and Jill Dominguez



Keith Barron and Susan Barron



Who wants to play a giant game of Jenga?



"Let's go to the hop" with poodle skirts, saddle shoes, cat-eye glasses, and leather jackets!



Getting into the spirit and dancing to "Y.M.C.A."



Scott Sink, Mariya Fedorchenko, Kirk Cresto, and Bob Jackson



Byron Whitman, Janelle Whitman, Eric Shultz, Jessica Lukac, and Chip Reagan




A trip down memory lane for some...anyone want to hula hoop?



Heath Silvey and Jessica Silvey

TUESDAY SESSION



Attendees listened intently to Ed Viesturs, author of “No Shortcuts to the Top,” who shared his incredible mountaineering experiences. Tom Finan, Chief Strategy Officer, ARK Network Security Solutions, spoke about new initiatives in cyber security. Edsel Carlson, Chairman of the IAC Emerging Risks Task Force and Risk Manager at TECO Energy, chaired a panel discussion focusing on environmental risk and insurance.

TUESDAY SPEAKERS

Attendees listened intently to Ed Viesturs, author of “No Shortcuts to the Top,” who shared his incredible mountain climbing experiences spanning more than 18 years. Ed became the first and only American to ascend all fourteen of the world’s 8,000+ meter peaks without supplemental oxygen. Ed climbed Mount Everest (29,000 feet) on his third try and in all made eight trips to Everest, including one with an Imax camera. Ed shared his views on how he went about continually evaluating risks during his climbing experience and how he and his team always placed great emphasis on safety assessments. All in the audience received a signed copy of his book.

Tom Finan, Chief Strategy Officer, ARK Network Security Solutions spoke about the cyber security insurance market and the related obstacles and challenges to developing and expanding policies. Tom described work being done to develop a national data repository concept and his prior position as Senior Cyber Security Strategist and Counsel, The Department of Homeland Security provided unique perspectives on the subject.

TUESDAY / GENERAL SESSION

Edsel Carlson, Chairman of the IAC Emerging Risk Taskforce and Risk Manager, TECO Energy, chaired a panel discussion focusing on environmental risk and insurance. The panel consisted of Peter Alvey, Vice President of Roux Associates; Toby Smith, Vice President of IronShore; and Ken Burrell, Managing Partner at Synapse Services.

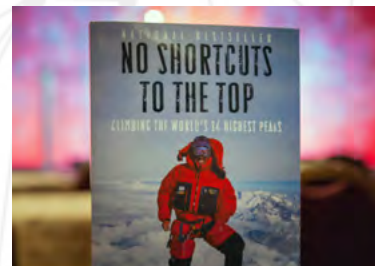
The panel addressed some of the bigger environmental risks facing the industry, the importance of engineering audits to obtain information to properly assess risk, and certain stand-alone Pollution Legal Liability policies available. The group underscored that the environmental insurance market continues to grow and the availability of more specific options is needed. While mutuals provide certain coverages, risks also exist beyond these coverages.

TUESDAY CLOSING REMARKS

Scott Goodell, EIM’s president and CEO, observed that, at the outset of the conference, attendees were promised a meeting that would be informative, insightful and fun. To underscore the fun aspect of the gathering he introduced a video that recapped the events and activities enjoyed by attendees during the course of the conference. Scott extended his thanks to the EIM, hotel and production company staff and stated that even with 30 years of history, EIM had still not reached the summit of its journey. In fact, the Company continues to climb, driven by a changing energy industry landscape and the evolving risk management needs of Member Companies. Referring to Ed Viesturs’ observations on teamwork, Scott echoed the sentiment that the team is stronger than its individual climbers.



Tim Finan, Chief Strategy Officer of ARK Network Security Solutions



From left: Edsel Carlson, Peter Alvey, Toby Smith, and Ken Burrell

EIM’s **Members Report** is electronically published four times per year. Comments, questions, and suggested subjects from members are sincerely welcomed.

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