



Orlando's Rosen Shingle Creek was once again the setting for three days of education, entertainment, camaraderie, and collaboration for Member Company risk managers, brokers, business partners and EIM staff. Coming together from around the country, they celebrated the **2015 Risk Managers Information Meeting (RMIM)** theme of "A Winning Bet" which reflects the successful 29-year collaboration between Member Companies and EIM.

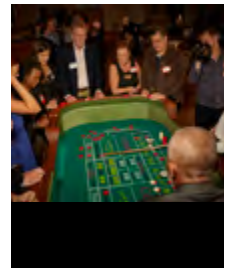
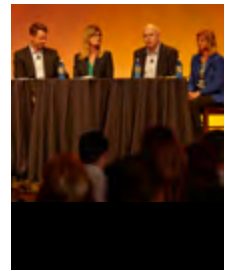
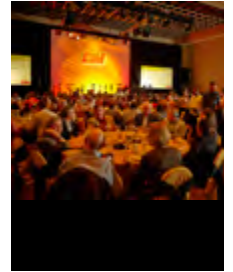
Among the many highlights of this year's RMIM were the announcement of a \$20 million distribution by the EIM Board of Directors; a very positive discussion of 2014 accomplishments by the Senior Management team; an energized presentation on teamwork, commitment, and overcoming adversity by international adventure racer Robyn Benincasa; and a fascinating panel discussion on cyber-security risks with renowned experts Howard Schmidt and former Governor of Pennsylvania and U.S. Secretary of Homeland Security, Tom Ridge.

Find details on all these events and much more inside this issue of the EIM Members Report.

## EIM BOARD AUTHORIZES A \$20 MILLION DISTRIBUTION

In January 2015, the EIM Board of Directors authorized a \$20 million distribution to Member Companies of record at December 31, 2014. The distribution was paid in March 2015, bringing EIM's inception to date distributions to \$237 million. The distribution represents the third return of capital to Member Companies in the last three years for a total of \$58 million.

Ben Fowke, EIM's Chairman noted, "We are pleased to provide a return of capital reflecting the solid risk management results achieved by Member Companies during 2014. EIM's strong operating performance is the direct product of membership commitment to EIM, and members' ongoing loyalty and support. The Board looks forward to continued future distributions, provided financial performance, capital demands and prudent governance support such action." Any questions regarding the March 2015 distribution can be directed to Tommy Bolton at [tbolton@eimltd.com](mailto:tbolton@eimltd.com).



# SUNDAY NIGHT

Over reception appetizers followed by a New Orleans inspired dinner menu, attendees mingled and networked to get the **2015 Risk Managers Information Meeting** off to an exciting start. Jill Dominguez, EIM's Vice President and Chief Underwriting Officer, then took the stage to present the 2015 David L. Hadler EIM Risk Manager of the Year Award.



**SUNDAY NIGHT / FIRST TIME ATTENDEES RECEPTION**



From left, Edsel Carlson, Elizabeth Bradley, Cynthia Fee, Tommy and Michelle Bolton



Jeremy Stephens, Scott Leiman



Scott Goodell, Ben Fowke



From left, Deana Edmonds, Sandra Imbriani, Jill Dominguez



From left, DeAnna and Steve Hawes, Will Evans



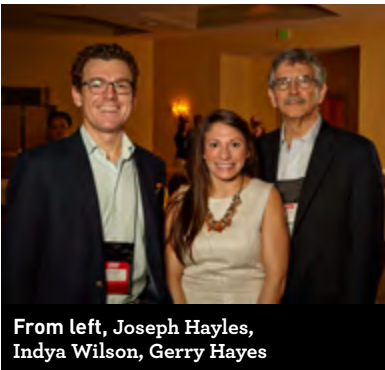
Andrew Baillie, Larry Baccari



Christine Freiherr, Bob Brandkamp



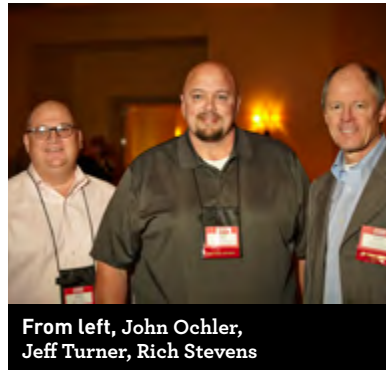
Jane Murphy, Dean Jobko



From left, Joseph Hayles, Indya Wilson, Gerry Hayes



Dani and Mark Wester



From left, John Ochler, Jeff Turner, Rich Stevens



Stephanie Rogers, Gordon Payne



Tatyana Dunagan, Anthony Rynne



## SUNDAY NIGHT / MAIN RECEPTION

Just under 30 first-time RMIM attendees had the chance to chat face to face with the Board and Insurance Advisory Committee members at a special reception before moving on to the general reception where they happily socialized with all attendees. Following the reception and dinner, Jill Dominguez recognized the many career accomplishments and assorted retirement plans of Larry Baccari, who retired from EIM at the end of 2014.



Cheryl Price, Anthony Rynne

Faye Strachan, Julie Reinhardt, Alison Gaudet



From left, David Lempke, John Ireland, Robert Holloway, Brian Madden, Christine Palomba



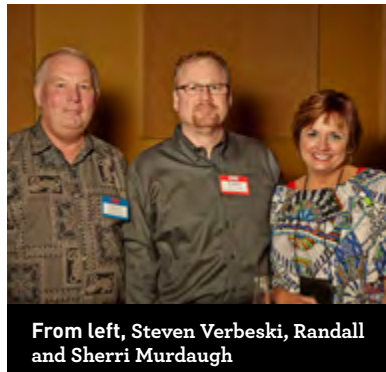
Sandra Moore, Beverly Utter



From left, Will Hixon, Rick Dowling, Cherri Murray, Richard Petter



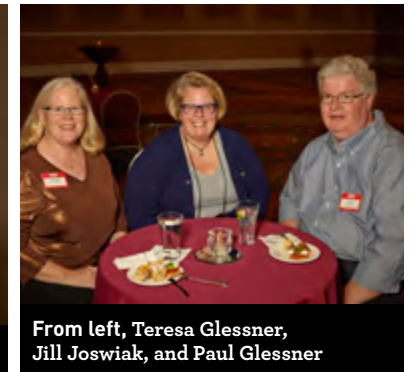
From left, Michael Cash, Ashlee Beltz, Maria Patti, Bob Dillard



From left, Steven Verbeski, Randall and Sherri Murdaugh



From left, Steve Beswick, Karin McDonald, John Floras



From left, Teresa Glessner, Jill Joswiak, and Paul Glessner



**SUNDAY NIGHT / MAIN RECEPTION**



From left, Dennis and Mayra Sacco, John Ireland



From left, Alan Maguire, Bill Hillman, Paul Whitstock



From left, April Fournier, Nancy Meunier, Ron Bertrand, Ron Rispoli



Cherrie and Robert Moussaid



Kelli Luckie, Jami Willingham



From left, Janina Cole, Frank Stanbrough, Marcia Philpott, Alex Hayne



Gail Chambliss, Jenni Kupersmith

From left, Jeanne and David Allen, Lori Medders, Gary Meggs, Deana Edmonds



From left, Pete Conway, Caleb Steiner, Howell Gaines, Alex Post, Chris Scontras



From left, Rick Prockish, Michelle Roush, Greg McCollister



Jill Towell, Lena Macaluso



## SUNDAY NIGHT / AWARD PRESENTATION

The **David L. Hadler Risk Manager of the Year Award** is presented each year to the Member Company risk manager who embodies the professionalism, commitment to excellence and long-standing dedication to risk management that were the hallmarks of David's career. EIM directs a \$5,000 donation to the risk management program at the college or university of the recipient's choosing.

This year, Jill Dominguez had the honor of presenting the award to the first female recipient, **Linda Barnett**, Director-Corporate Risk Management at Dominion Resources.

As a long time risk manager, Linda brings big picture thinking and a collaborative, balanced approach to every challenge. Now in her 42nd year at Dominion Resources, Linda is respected by her peers as an unselfish contributor and trusted advisor. She started her career in nuclear fuel and then moved on to regulation where she designed an innovative rate case management system. In 1989, she began in Dominion's Risk Management department where she became the leader in creating a corporate level risk engineering program.

Among her many accomplishments, Linda has served as Secretary, Treasurer, Vice Chair and Chair of the EEI Risk Management Committee. At NEIL, her roles have included chair of the NEIL Procedural task force, and vice chair and president of the NEIL IAC Executive Committee. She also currently serves on the AEGIS Risk Management Advisory Committee.

Linda has designated Virginia Commonwealth University, Risk Management and Insurance School, as the beneficiary of her \$5,000 donation.

Prior **David L. Hadler Risk Manager of the Year Award** recipients include:

**2011** - J. Gary Meggs, Risk Manager, Southern Companies; **2012** - Michael J. Anderson, Director of Hazard Insurance, Xcel Energy Corporation; **2013** - Jack Hadsall, Director, Risk Management, City Utilities of Springfield (retired); **2014** - Bill Powell, former Manager, Risk Management & Environmental Services, Salt River Project.



From left, Scott Goodell, Linda Barnett, Jill Dominguez



Jill Dominguez



Linda Barnett

## SUNDAY NIGHT / ENTERTAINMENT

To close out Sunday night with a little Vegas flair, the 12-person band, **Martini Pop**, entertained attendees with their distinctive take on classics from Sinatra and Dean Martin mixed with retro interpretations of modern pop hits. Led by four very lively, Manhattan Transfer style vocalists, the big band's rich sound provided an upbeat close to the evening activities.



Martini Pop



# MONDAY SESSION



Monday got off to a bright start as Scott Goodell, Tommy Bolton, Jill Dominguez, Robert Schmid and Ann Joslin took attendees through a “State of EIM” year in review and panel discussion.

## MONDAY / BREAKFAST



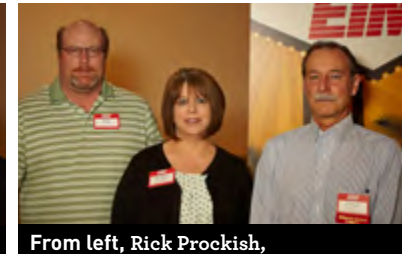
Hilton Berger, Daniel Nelson



Lee Hartz, Henry Martin



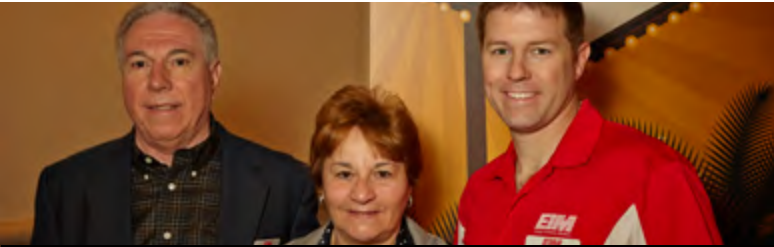
From left, Bob Green, Brian DeBruin, Andy Hamilton



From left, Rick Prockish, Michelle Roush, Forrest Strachan



From left, Greg Steele, Lori Budde, Akil Harris



Larry and Carol Baccari, Byron Whitman



Karin McDonald, Scott Goodell



From left, Kim Jacobs, Lena Macaluso, John Ireland

## MONDAY SPEAKER / ROBYN BENINCASA

World-famous adventure racer, Guinness World Record holder, best-selling author, and totally amped motivational speaker **Robyn Benincasa** took the stage to share the team building and leadership skills she and her teammates have discovered while winning some of the toughest endurance races on the planet.

Through inspiring stories and humorous anecdotes, Robyn showed how totally committing to a challenge, properly managing adversity, relinquishing your ego, taking ownership of each project, and using “we” thinking are the universal keys to team success. As she so aptly summed it up for the captivated crowd, “In essence, EIM is part of an endurance race and you’re helping to build a world-class team.”



Robyn Benincasa





## MONDAY / GENERAL SESSION

Ben Fowke, Chairman, President and CEO of Xcel Energy, Inc., and Chairman of the EIM Board, kicked off the day by reminding the audience that 29 years earlier, a winning bet was first made on the idea of a mutually-owned excess insurance company. After thanking first-time attendees, the EIM staff, and all representatives, Ben then introduced Scott Goodell and his fellow EIM Board members.

Following a video that set up the RMIM theme in hilarious fashion, the **State of EIM Panel Discussion** got under way. The panel reinforced how stable and conservatively managed the company is, the past year's asset growth, and the very strong financial position currently enjoyed by EIM. After noting that EIM is pleased with how 2014 shaped up, Scott Goodell highlighted expected progress on the remaining two years of EIM's three-year strategic plan.

Insurance Advisory Committee (IAC) Chairman Randy Martin, of American Electric Power Service Corp, then introduced IAC members and took attendees through the **IAC Year in Review**, including a review of emerging risks and plans for an Interactive IAC Survey at next year's RMIM.



EIM's opening video parodies "...A Winning Bet"



Ben Fowke introduces EIM board



Randy Martin



Jill Dominguez and Robert Schmid present the EIM update

**MONDAY EVENING / CASINO PARTY**



**Big rollers at the craps table**



**6-ball, in the corner pocket**



**More props, please**



**A packed blackjack table**



**Smile for the camera**



**Jami Willingham, Kellie Luckie**



**From left, Michelle and Bob Brandkamp, Marian and Terry Durkin**



**Lily Forney, Will Persyn, Cynthia Fee**



**C'mon big seven**



**A room full of winning bets**



**Who's feeling lucky?**



**Hit me, dealer!**



A photograph of two men, Tom Ridge and Howard Schmidt, in a professional setting. Tom Ridge is on the left, wearing a dark suit and a purple tie, looking towards Howard Schmidt. Howard Schmidt is on the right, wearing a dark suit, a yellow tie, and glasses, gesturing with his hands as if speaking. The background is a warm, orange-toned wall.

## TUESDAY SESSION

Attendees were treated on Tuesday to an inside look at the ever-changing world of cyber-security from two of the country's leading experts on the subject, Tom Ridge and Howard Schmidt. Later, they enjoyed a 2014 overview of EIM subsidiary, Energy Insurance Services, Inc. before closing out the conference with a fun-filled video of the great people and moments that make this event so special.



## TUESDAY / GENERAL SESSION

Robert Schmid, Vice President and Chief Operating Officer of Energy Insurance Services, Inc. (EIS) moderated a panel discussion that included Randy Martin, Richard LaPeter, Michael Mee, Karin Landry, and Tommy Bolton as they looked back at 2014 results.



## TUESDAY SPEAKERS

Jerry Rhoades of Portland Electric, who heads the IAC panel on cyber risks, moderated the special panel conversation between Tom Ridge and Howard Schmidt, *From Risk to Resilience—The Global Mission to Secure Cyberspace*.

Former Governor of Pennsylvania Tom Ridge served as the first U.S. Secretary of Homeland Security and is currently CEO of the security consulting firm Ridge Global. Howard Schmidt served as former chief security officer of Microsoft and eBay and Cyber Advisor to Presidents Obama and George W. Bush. Together, they are partners in Ridge Schmidt Cyber.

Their equally fascinating and frightening discussion covered everything from the latest encryption methods and technologies for combating cyber threats to the many challenges corporations face regarding new government regulations. Claiming that “In a digital world, you have to be on top of cyber-security 24/7,” both stressed the importance today for all enterprises to have cyber insurance coverage and encouraged risk managers to make cyber-security a core business competency.



Former Governor Tom Ridge, Jerry Rhoades (moderator) and Howard Schmidt

## TUESDAY / CLOSING REMARKS

Tuesday's session finished with an action-packed video capturing key moments from the three-day event followed by Scott Goodell's closing remarks. He wrapped up the 2015 Risk Managers Information Meeting by explaining, “If we understand the lay of the land, recognize the stakes at risk, and work together to manage risk, then we have a great opportunity to maintain EIM as a winning bet.”

**Planning ahead?** The **2016 Risk Managers Information Meeting** will be held at Omni Orlando Resort at Champion's Gate from February 21-23, 2016.

EIM's **Members Report** is electronically published four times per year. Comments, questions, and suggested subjects from members are sincerely welcomed.

**Energy Insurance Mutual Limited**  
Bayport Plaza, Suite 550, 3000 Bayport Drive Tampa, FL 33607-8418  
1-800-446-2270 - 813-287-2117 - Fax:813-874-2523 - [www.eimltd.com](http://www.eimltd.com) - [tragland@eimltd.com](mailto:tragland@eimltd.com)



## You're Invited! / EIS 2015 PAC Conference

EIM Members who participate in EIS cells have annually met in South Carolina in mid-October to review cell operations, exchange information about new and existing alternative risk initiatives and to plan for the future.

This year's conference will be similar in many respects but there will be several important and distinctive differences:

- 2015 will mark the first EIS conference following the in-sourcing of captive management services.
- This will be the first conference held in Charleston after establishing our new office in this vibrant city.
- Most importantly, this will be the first conference in the history of the Company that provides an open invitation to any EIM member that would like to attend a special program designed to provide a deeper understanding of alternative risk opportunities generally and EIS operations specifically.

The dates for this year's special program are **October 13th and 14th, 2015 in Charleston, SC.**

For more information about this year's EIS conference [click here](#).

