

M **ENERGY INSURANCE MUTUAL** T

MEMBERS REPORT

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APRIL 2008

ONE FOCUS MEMBER DRIVEN

EIM's 2008 RISK MANAGERS INFORMATION MEETING

Energy Insurance Mutual's 2008 Risk Managers Information Meeting was held Feb. 24-26 at the Omni Orlando Resort in ChampionsGate, FL. More than 320 persons participated in the meeting—a new record attendance.

The welcoming banners, printed programs, and visuals declared the theme: One Focus—Member Driven. A secondary theme based on “America’s Got Talent” kicked off the first business session with a comic skit called “EIM’s Got Talent.” The theme peaked Monday evening with guest singer and songwriter, Cas Haley, runner-up of the second season of “America’s Got Talent.”



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EIM's 2008 RISK MANAGERS INFORMATION MEETING

Monday's Business Session



From left, **John Mellette** and **David Abstance**, each with SCANA and **George Keefe** and **Michael Durning**, each with AEGIS .



From left, **Christopher Freund**, Marsh; **Jane Murphy**, EIM; and **Anthony Varela**, Suburban Propane.



From left, **Selina Lim**, Enbridge, and **Zelma Carvalho**, Jardine Lloyd Thompson.



From left, **Jill Towell**, EIM; **Ken McGuinness**, New York ISO; and **Jeanne Allen** and **Ann Joslin**, each with EIM.



EIM staffers, from left, **Deana Edmonds** and **Sandra Imbriani**.



From left, **Ken Brockman**, Public Service Enterprise, and **Robert Moussaid**, Energy Future Holdings.



From left, **Marcia Philpott**, Salt River Project, and **Tina Sirignano**, NEIL.

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Monday's Business Session



From left, **Chiquita Lovings**, AGL Resources, and **Gary Panter**, Intermountain Gas.



From left, **Karin McDonald**, Hydro One, and **Day Jeram**, Marsh.



From left, **John Hernick**, Xcel, and **Tim O'Connor**, Hays.



From left, **Mike Anderson**, Xcel Energy, and **Rob Schmid**, EIS.



From left, **Robert Dillard**, Knight and IAC member, and **Greg Wilks**, NEIL.



From left, **Gerry Hayes**, Baker & McKenzie; **Jill Dominguez**, EIM; and **Mark Winkler**, Knight.



From left, **Chris Armstrong**, AEGIS; **Tom Hobbs**, Energen; and **Barry Jones**, McGriff.



From left, **Bob Smith**, OGE; **John Hernick**, Xcel; and **David Sjulín**, Alliant.

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EIM's 2008 RISK MANAGERS INFORMATION MEETING

Monday's Business Session



From left, **Jack Eans**, McGriff, and **Brady Gurgel** and **Edsel Carlson**, each with **TECO**.



From left, **Kim Miller**, Lockton, and **Kathy Griffith**, Reliant.



From left, **Bill Powell**, Salt River Project, and **Don Anastasia**, NSTAR.



From left, **Michael Durning**, AEGIS, and **Mike Mee**, Exelon.



From left, **Ron Cook**, Ohio Valley Electric; **Julie Jackson**, Targa and IAC member; **Jim Loesner**, Marsh; and **Dean Jobko**, Mirant.



From left, **Natalie Solomon**, McGriff; **Ken McGuinness**, New York ISO; and **Gary Gresham**, EIM.



John Weisner, Constellation Energy.



From left, **Sandra Imbriani**, EIM; **Barbara Flinn-Hanna**, Calpine; and **Will Persyn**, Pinnacle West.

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EIM's 2008 RISK MANAGERS INFORMATION MEETING

Monday's Business Session



From left, **Mike Higley**, Westar, and **Mike Mee**, Exelon.



From left, **Jerry Rhoades**, Portland General Electric, and **Roni Salo**, ALLETE.

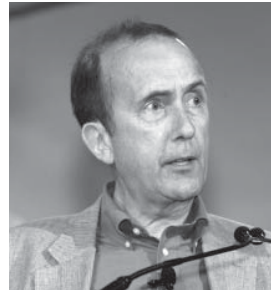


From left, **Julie Reinhardt**, Marsh, and **Cindy Blank**, NSTAR.

MONDAY'S SPEAKERS AND PLATFORM GUESTS



EIM Chairman **Chuck Shivery** opens the first business session with words of welcome that included introductions of Company directors and IAC members, present and past.



David Hadler, EIM president and CEO, gives an overview of EIM's operations in the year 2007. Also, early in his remarks, David recognized **Donna Dunlap**, who retired January 31 from EIM after almost 20 years of service. He presented Donna, who collects lions, a magnificent piece by artist Lloyd Atkins, a lion made by Steuben Glass that sits on a wooden base on which Donna's EIM service dates are engraved. After Donna's remarks, she received a standing ovation. Her duties included coordination of the annual Risk Manager Information Meetings.



Jill Dominguez, EIM vice president-underwriting, gives her annual update on Membership and underwriting.



EIM vice president and chief financial officer, **Sam Garvin**, reports on 2007 financial results, pointing out that the financials, approved over the weekend by the Board's audit committee would be available by week's end on the Company's website.



Rob Schmid, vice president and chief operating officer of Energy Insurance Services, addresses EIS operating results of the past year.



The business session concluded with a guest speaker, **Kevin LaCroix**, whose subject was "Global Climate Change and Other Emerging Liability Issues." Kevin has been involved in director's and officer's liability insurance issues for nearly 25 years. He is currently a partner in OakBridge Insurance Services, Beachwood, OH, having been a coverage attorney and partner in a Washington, D.C. law firm.



Jane Murphy, who coordinated the 2008 Risk Managers Information Meeting, covers afternoon and evening activities.

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EIM's 2008 RISK MANAGERS INFORMATION MEETING

Monday's Business Session



From left, **Kevin LaCroix**, guest speaker, and **Stacy Roberts**, Chesapeake Energy.



From left, **Melinda Reljac**, Spectra Energy; **Jim Hess**, Lockton; and **Sandra Hart**, Northwest Natural and IAC member.



From left, **Linda Wells**, Jardine Lloyd Thompson, and **David Coulter**, Allegheny Energy.



From left, **Mark Fishbaugh**, Marsh, and **Jill Dominguez**, and **Taniyka Ragland**, each with EIM.



Johan Bramer, TransCanada.



From left, **Russell Harris**, Hawaiian Electric; **Mike Anderson**, Xcel; and **Pat Burke**, Offenhauser.



From left, **David Hadler**, EIM, and **Chuck Shivery**, Northeast Utilities and EIM chairman.



From left, **Dwayne Summar**, Dwayne Summar Public Relations; **Jane Murphy**, EIM; and **Rob Schmid**, EIS.



From left, **Mark Blair**, Ameren, and **Greg Wilks**, NEIL.

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EIM's 2008 RISK MANAGERS INFORMATION MEETING

Monday Night's Dinner and Entertainment

Cas Haley, of "America's Got Talent" fame, left his audience "walking on the moon."



From left, Michael Gaudet, Marsh, and Bob Semet, Exelon.



From left, Donna Dunlap, EIM, and David Abstance, SCANA.



From left, John Luley, Pepco, and Debbie Gaffney, Southern Company.



From left, Chuck Shivery, Northeast Utilities, and Ken McGuinness, New York ISO.



From left, Chris Armstrong, AEGIS, Jill Dominguez, EIM, and Will Persyn, Pinnacle West.



From left, Mary Schmid, EIS, Eryl Hadler, EIM, Nancy Worthington, PG&E, Day Jeram, Marsh, Joan Bryant, EIM, and Karin McDonald, Hydro One.

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Monday Night's Dinner and Entertainment



From left, **David Hadler**, EIM, **Sandra Hart**, Northwest Natural, and **Judy Hadsall**, City Utilities of Springfield, MO.



From left, **John Adams**, guest speaker, **Dan Conboy**, McGriff, **Bruce Worthington**, PG&E, and **Greg Wilks**, NEIL.



From left, **Garry Coulter**, USA Risk, **Rob Schmid**, EIS, and **Gary Meggs**, Southern Company.



From left, **Randy Martin**, AEP, **Marshall Nadel**, Aon, and **Bob Frounfelker**, CMS.

And there were prizes and prizes and more prizes!



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EIM's 2008 RISK MANAGERS INFORMATION MEETING

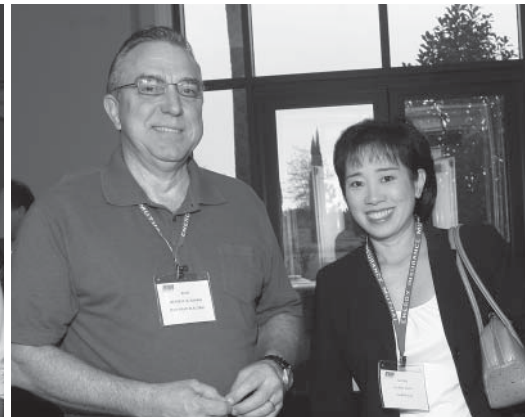
Tuesday's Business Session



From left, **Joe Meaney**, AES, and **Paul Whitstock**, Marsh. **Edsel Carlson**, TECO. From left, **Evan Chesterman**, City of Richmond, VA; **Bob Smith**, OGE; and **Mike Joseph**, Cleco.



From left, **Rick Dowling** and **Robin Phillips**, each with Lockton; **Gary Meggs**, Southern Company; and **Sandra Hart**, Northwest Natural Gas and IAC member.



From left, **Russ Harris**, Hawaiian Electric, and **Kathy Dang**, Marsh.



Mark Webster, Duke Energy. From left, **Randy Murdaugh**, Associated Electric; **John Frank**, Basin Electric Power; **Mike Prins**, Hays; and **Dan Fruehling**, Dairyland Power. **Gary Little**, Progress Energy and IAC member.

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EIM's 2008 RISK MANAGERS INFORMATION MEETING

Tuesday's Business Session

TUESDAY'S GUEST SPEAKERS



John Adams



Ross Shafer

The Tuesday morning business session featured two guest speakers—**John Adams**, “Risk Management: Making God Laugh,” and **Ross Shafer**, “Nobody Moved Your Cheese.” The morning ended with the Members Only Session.

Early on, John Adams asked, “How do you make God laugh?” He answered, “Tell him your plans.”

John, professor emeritus of geography at the University College London, was a member of the original board of directors of Friends of the Earth in the early 1970s and has been a participant in debates about transport planning and environmental risks ever since.

In 2006, John was elected an honorary member of the Institute of Risk Management, and his essay “Risk Management: It’s Not Rocket Science; It’s More Complicated,” was awarded the inaugural Roger Miller Essay prize by the Association of Insurance and Risk Managers.

Ross Shafer declared that the “leading expert on you is you!”

A six-time Emmy Award winning comedian and writer, Ross has hosted several network talk and game shows, including “The Late Show” on Fox, “Days End” on ABC, “The Match Game” on ABC, and “Almost Live” for Comedy Central. He has written and produced funny human resource training films on customer service, sales, and motivation. His newest books are “The Customer Shouts Back!” and “Customer Empathy.”



From left, Chris Armstrong, AEGIS, Ginny Penzell, El Paso Corp, and Mark Winkler, Knight.



Michelle Ashton, Questar. From left, Mark Fagan, Great River Energy, and David Nalepka, Integrys.



From left, Tom McDonnell, FirstEnergy; Sam Garvin, EIM; and Daniel Lambert, Nicor.

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Tuesday's Business Session



From left, **John Ireland**, Northeast Utilities, and **Lawanda Leslie**, UIL.



From left, **Pat Buck**, CH Energy, and **Penny Goodwin**, McGriff.



Bill Cullen, AEGIS.



From left, **Brian Madden**, AEGIS, and **Gail Kiyomura**, PG&E.



Tim Kiernan, KeySpan.



From left, **Jessica Lewis**, Sierra Pacific, and **Cheryl Price**, McGriff.



EIM staffers, from left, **Larry Baccari** and **Scott Leiman**.



Victoria Harkleroad, TVA.



From left, **Linda Wells**, Jardine Lloyd Thompson, and **Jack Hadsall**, City Utilities of Springfield, MO, and IAC member.



From left, **Wayne Soza**, El Paso Electric; **Melinda Reljac**, Spectra; and **Dennis Harber**, Great Plains Energy.



Rod Kuhn, Basin Electric Power.

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Members Only Session



Debbie Gaffney, vice chair of the Insurance Advisory Committee, opens the session.



Debbie Gaffney thanks Mike Wilson for his service as an IAC member. Mike retired this past year from Entergy Services.

The Tuesday business session ended with a meeting for Members only. Using keypad technology, the focus of the session was gathering demographic information and audience opinions on EIM services, products, performance, and future topics.



Jill Dominguez explains how to use the keypads and then led the question-and-answer session. She was backed up by three IAC members—Randy Martin, Bob Dillard, and John Luley.

ENERGY INSURANCE MUTUAL MEMBERS REPORT

EIM's *Members Report* is published up to four times per year. The Company's annual report is published in May. Comments, questions, and suggested subjects from Members are sincerely welcomed.

Please send information to the EIM office in Tampa.

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