

Audited Financial Statements

Years ended December 31, 2014 and 2013 with Report of Independent Auditors

# Audited Financial Statements

Years ended December 31, 2014 and 2013

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#### **Report of Independent Auditors**

To the Audit Committee of the Board of Directors Energy Insurance Mutual Limited

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Energy Insurance Mutual Limited ("the Company") which comprise the balance sheets as of December 31, 2014 and 2013 and the related statements of income and comprehensive income, changes in policyholders' surplus and cash flows for the years then ended and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Energy Insurance Mutual Limited at December 31, 2014 and 2013, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

huson Jambert LLP

Jacksonville, Florida February 27, 2015

# Balance Sheets (Expressed in Thousands of U.S. Dollars)

		As of Dec	cemb	er 31,
		2014		2013
Assets	<b>~</b>		÷	
Investments, available-for-sale	\$	1,417,001	\$	1,283,067
Alternative investments, fair value method		37,500		-
Alternative investments, equity method		7,838		5,000
Investment in subsidiary		2,307		2,119
Total investments		1,464,646		1,290,186
Cash and cash equivalents		88,857		81,124
Reinsurance recoverables on unpaid losses		330,856		397,130
Reinsurance recoverables on paid losses		757		2,427
Prepaid reinsurance premiums		40,223		44,085
Accrued investment income		8,349		8,416
Receivables for securities sold		800		4,112
Premiums receivable		6,009		4,794
Deferred policy acquisition costs		880		1,021
Income taxes recoverable		-		13,937
Other assets		812		733
Total assets	\$	1,942,189	\$	1,847,965
Liabilities and policyholders' surplus				
Liabilities:				
Reserve for losses and loss adjustment expenses	\$	712,316	\$	721,942
Unearned and advance premiums	Ŷ	114,216	Ŷ	112,223
Reinsurance premiums payable and funds held for reinsurers		31,491		39,578
Net deferred tax liability		76,900		57,569
Policyholder distributions payable		20,000		20,000
Accounts payable and accrued expenses		12,457		10,570
Payables for securities purchased		53		1,174
Due to (from) subsidiary		3,200		(4,767)
Income taxes payable		13,256		-
Total liabilities		983,889		958,289
Policyholders' surplus:				
Accumulated other comprehensive income		177,403		142,531
Members' account balance		780,897		747,145
Total policyholders' surplus		958,300		889,676
Total liabilities and policyholders' surplus	\$	1,942,189	<u>\$</u>	1,847,965

See accompanying notes to the financial statements

# Statements of Income and Comprehensive Income (Expressed in Thousands of U.S. Dollars)

	Years ended 2014	Decem	ber 31, 2013
Underwriting revenue			
Net premiums earned			
Direct and assumed premiums earned	\$ 207,983	\$	198,061
Ceded premiums earned	 (74,021)		(78,667)
Net premiums earned	133,962		119,394
Ceding commission income	 2,450		2,691
Total underwriting revenue	136,412		122,085
<u>Underwriting expenses</u> Net losses and loss adjustment expenses			
Gross and assumed losses and loss adjustment expenses	101,972		120,207
Ceded losses and loss adjustment expenses	 (10,629)		(75,175)
Net losses and loss adjustment expenses	91,343		45,032
Policy acquisition costs	1,959		2,007
Administrative expenses	 11,957		12,074
Total underwriting expenses	 105,259		59,113
Income from underwriting	31,153		62,972
Investment income			
Net realized gain on investments sold	4,427		27,325
Interest and dividends	 38,294		36,697
Total investment income	 42,721		64,022
Income before policyholders' distribution			
and income taxes	73,874		126,994
Distributions to policyholders	 (20,000)		(38,000)
Income before income taxes	 53,874		88,994
Income tax expense			
Current income tax expense	(19,446)		(21,578)
Deferred income tax expense	 (676)		(8,401)
Total income tax expense	 (20,122)		(29,979)
Net income	\$ 33,752	\$	59,015

(continued)

# Statements of Income and Comprehensive Income (Continued) (Expressed in Thousands of U.S. Dollars)

	Ţ	Years ended Dece 2014	2013 mber 31,
Comprehensive income			
Net income	\$	33,752 \$	59,015
Net unrealized gains on available-for-sale securities,			
net of income taxes of \$20,327 and \$13,701,			
respectively		37,750	25,444
Less: reclassification adjustment for net gains realized			
in net income, net of income taxes of \$1,549 and			
\$9,564, respectively		(2,878)	(17,761)
Other comprehensive income, net of tax		34,872	7,683
Comprehensive income	\$	68,624 \$	66,698

See accompanying notes to the financial statements

# Statements of Changes in Policyholders' Surplus (Expressed in Thousands of U.S. Dollars)

	Accumulated Other Comprehensive Income		 Members' Account Balance	 Total
Balance at January 1, 2013	\$	134,848	\$ 688,130	\$ 822,978
Other comprehensive income, net of tax		7,683	-	7,683
Net income			 59,015	 59,015
Balance at December 31, 2013		142,531	747,145	889,676
Other comprehensive income, net of tax		34,872	-	34,872
Net income			 33,752	 33,752
Balance at December 31, 2014	\$	177,403	\$ 780,897	\$ 958,300

# Statements of Cash Flows (*Expressed in Thousands of U.S. Dollars*)

	Years ended	Dece	mber 31, 2013
Net income	\$ 33,752	\$	59,015
Cash flows from operating activities:			
Depreciation	238		201
Amortization of bond premium or discount	6,914		4,521
Net realized investment gain	(4,427)		(27,325)
Deferred income taxes	676		8,401
Changes in operating assets and liabilities:			
Reinsurance recoverable	67,944		113
Prepaid reinsurance premiums	3,862		(3,107)
Due to/from subsidiary	7,967		5,597
Premiums receivable	(1,215)		767
Reserve for losses and loss adjustment expenses	(9,626)		(98,792)
Unearned and advance premiums	1,993		2,244
Reinsurance premiums payable	(8,087)		3,961
Policyholder distributions payable	-		20,000
Accounts payable and accrued expenses	1,887		2,000
Income taxes (payable) recoverable	 27,193		(2,732)
Net cash from operations	129,071		(25,136)
Cash flows from investing activities:			
Cost of investments purchased	(604,256)		(750,624)
Proceeds from sales of investments	440,614		772,256
Proceeds from maturities of investments	41,498		26,445
Change in payable from purchase of investments	2,191		(4,819)
Income from alternative investments	(1,116)		_
Equity in earnings of subsidiary	(188)		(196)
Purchases of fixed assets	 (81)		(215)
Net cash from investing	 (121,338)		42,847
Cash flows from financing activities:			
Draws on line of credit	35,000		29,250
Repayments on line of credit	(35,000)		<u>(29,250</u> )
Net cash from financing	-		-
Net change in cash and cash equivalents	7,733		17,711
Cash and cash equivalents, beginning of year	 81,124		63,413
Cash and cash equivalents, end of year	\$ 88,857	\$	81,124
Supplemental disclosure of cash flow information:			
Income taxes paid	\$ 6,150	\$	29,375

See accompanying notes to the financial statements

# Notes to Financial Statements

#### Years ended December 31, 2014 and 2013

#### Note A - Organization and Significant Accounting Policies

#### Organization

Energy Insurance Mutual Limited (the "Company" or "EIM") was incorporated under the Companies Act of Barbados on June 13, 1986. EIM obtained a license to engage in exempt insurance business in accordance with the provisions of the Exempt Insurance Act of Barbados, 1983. On August 12, 2003, the Company applied for, and was granted a license to operate as a Qualifying Insurance Company under the Insurance Act 1992-2 of Barbados.

The Company is a mutual insurance company with membership available to any utility or member of the energy services industry that meets EIM's underwriting standards. The Company provides excess general liability, excess fiduciary liability and excess directors and officers liability policies written on a claims first made basis. In addition, to a lesser extent the Company writes property insurance for its members. All members have casualty policies in place, approximately one-third of those members have property policies as well.

#### Basis of Reporting

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") promulgated by the Financial Accounting Standards Board Accounting Standards Codification ("ASC" or "the guidance"). Preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Investment in Subsidiaries

The Company is the sponsor and 100% common stockholder of Energy Insurance Services, Inc. ("EIS"), a sponsored cell captive insurance company domiciled in South Carolina.

As a sponsored captive, EIS allows EIM members, known as Mutual Business Programs ("MBP"), to insure or reinsure the risks of their sponsoring organizations, including property, general and environmental liability, asbestos, workers' compensation and retiree medical stop loss. Through Participation Agreements with the MBPs, the insurance risks underwritten by the MBPs are contractually limited to the funds available in the individual cell's account. Likewise, EIS has no right to the capital and accumulated profits of the MBP cells.

The Company accounts for its investment in EIS using the equity method of accounting because EIM is not the primary beneficiary of EIS' operations.

# Notes to Financial Statements (Continued)

#### Note A - Organization and Significant Accounting Policies (Continued)

As of December 31, 2014, EIS has assets (exclusive of assets held in MBPs) of approximately \$6.3 million, shareholder's equity of \$2.3 million and net income of approximately \$188,000. As of December 31, 2013, EIS had assets (exclusive of assets held in MBPs) of approximately \$10.1 million, shareholder's equity of \$2.1 million and a net income of approximately \$203,000.

The Company and EIS file a consolidated federal income tax return. Income taxes are allocated based on separate return calculations. During 2014 and 2013, EIM provided reinsurance to certain EIS cells. For the years ended December 31, 2014 and 2013, premiums earned included \$327,000 and \$319,000 of premium assumed from EIS, respectively.

Subsequent to year end, EIM formed Energy Captive Management, LLC in the State of South Carolina to provide captive management services to EIS with an initial investment of \$500,000.

#### Investments

Management determines the appropriate classification of marketable fixed-maturity and equity securities at the time of purchase. The Company's policy is to hold securities for investment purposes and, as such, has reported all securities as available-for-sale. Available-for-sale securities are carried at fair value, with the unrealized gains and losses, net of tax, reported in a separate component of policyholders' surplus. Interest and dividends on securities classified as available-for-sale are included in net investment income. Declines in value judged to be other-than-temporary are included as realized losses in the statement of income. The cost of securities sold is based on the specific identification method.

Alternative investments include interest in shares of investment funds and limited partnership funds ("the Funds"), which are considered non-marketable securities. Alternative investments are structured such that the Company holds a limited partnership interest. The Company's ownership does not provide for control over the related investees, and financial risk is limited to the funded and unfunded commitment for each investment. The Funds often have liquidity restrictions that may apply to all or portions of a particular invested amount. These alternative investments are accounted for under the equity method or the fair value method. Under the equity method, the Company records its proportionate share of investee earnings or losses as a component of net investment income. Under the fair value method, the Company records the investment at the net asset value per share ("NAV") with changes in value recorded directly to investment income.

Pursuant to the fair value guidance, the Company is permitted to estimate the fair value of certain funds on the basis of the NAV per share as provided by the external fund manager or their administrator. These alternative investment funds give investors the right, subject to predetermined redemption procedures, to redeem their investments at NAV. Since there is no active market, the estimated fair values are subject to judgment and uncertainty.

# Notes to Financial Statements (Continued)

### Note A - Organization and Significant Accounting Policies (Continued)

The financial statements of the Funds are audited annually by independent auditors, although the timing for reporting the results of such audits may not coincide with the Company's financial reporting.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents. The Company maintains certain cash and cash equivalent balances that are not subject to FDIC insurance. Management does not believe these balances represent a significant credit risk to the Company.

### Losses and Loss Adjustment Expense Reserves

The reserve for losses and loss adjustment expenses represents the estimated ultimate gross cost of all reported and unreported losses unpaid through December 31. Since the Company provides principally high level excess of loss coverage to its members, it is exposed to severe but infrequent claims. Therefore, standard actuarial methods, such as paid loss development, are inappropriate to use. Losses are determined based on projecting average loss and expected number of claims after reviewing historical known losses and claim counts and understanding how exposures to loss have changed over policy periods. Aggregate expected losses are represented by these estimates and theoretical size of loss distribution based upon an actuarial analysis prepared by a consulting actuary.

Case reserves represent the estimated future payments on reported losses. Case reserves are continually reviewed and updated; however, given the uncertainty regarding the extent of the Company's ultimate liability, a significant additional liability could develop. Supplemental reserves (e.g., IBNR) are recorded based on actuarial projections. Although considerable variability is inherent in these estimates, particularly due to the limited number of claims to date, management believes that the aggregate reserve for losses and loss adjustment expenses is adequate. These estimates are periodically reviewed and adjusted as necessary as experience develops or new information becomes known. Such adjustments are included in current operations.

### Premiums

Direct and assumed premiums are recognized as revenue on a pro-rata basis over the policy term. The portion of premiums that will be earned in the future is deferred and reported as unearned premiums. The Company pays commissions on assumed business, which is initially capitalized and expensed over the life of the policy.

### Reinsurance

In the normal course of business, the Company seeks to reduce the loss that may arise from large claims, catastrophes or other events by reinsuring certain levels of risk in various areas of exposure with other insurance companies. Reinsurance premiums, loss reimbursement and reserves related to reinsured claims are accounted for on a basis consistent with that used in accounting for the original policies or claims.

# Notes to Financial Statements (Continued)

### Note A - Organization and Significant Accounting Policies (Continued)

#### Deferred Policy Acquisition Costs

Commissions and other costs of acquiring insurance that are directly related to the successful acquisition of new and renewal business are deferred and amortized over the life of the policy to which they relate. These costs are deferred, net of related ceding commissions, to the extent recoverable, and are amortized over the period during which the related premiums are earned.

#### Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

#### Policyholder Distributions

As a mutual insurer, EIM is owned by its policyholders. Policyholder distributions are charged to income when declared by the Board of Directors. During 2014 and 2013, the Board of Directors approved the declaration of policyholder distributions in the amount \$20 million and \$38 million, respectively.

#### Reclassifications

Certain balances in the 2013 financial statements have been reclassified to conform to the 2014 presentation.

#### Subsequent Events

The Company has evaluated subsequent events for disclosure and recognition through February 27, 2015, the date on which these financial statements were available to be issued.

#### **Note B - Insurance Activity**

Premium activity for 2014 and 2013 is summarized as follows (in Thousands of U.S. Dollars):

2014		Direct		Assumed		Ceded		Net
Premiums written	\$	207,362	\$	2,980	\$	(77,883)	\$	132,459
Change in unearned premiums		(2,188)		(171)		3,862		1,503
Premiums earned	\$	205,174	\$	2,809	<u>\$</u>	(74,021)	\$	133,962
2013 Promiumo unitton	¢	Direct	¢	Assumed	¢	Ceded	¢	<u>Net</u>
Premiums written	\$	198,178	\$	1,664	\$	(75,560)	\$	124,282
Change in unearned premiums		(1,622)		(159)		(3,107)		(4,888)
Premiums earned	\$	196,556	\$	1,505	\$	(78,667)	\$	119,394

# Notes to Financial Statements (Continued)

#### Note B - Insurance Activity (Continued)

Activity in the liability for losses and loss adjustment expenses is summarized as follows (in Thousands of U.S. Dollars):

		2014	 2013
Gross balance, beginning of year	\$	721,942	\$ 820,734
Less: reinsurance recoverables on unpaid losses		(397,130)	 (396,510)
Net balance, beginning of year		324,812	424,224
Incurred related to:			
Current year		108,032	113,249
Prior years		(16,689)	(68,217)
Total incurred		91,343	 45,032
Paid related to:			
Current year		1,451	1,527
Prior years		33,244	 142,917
Total paid		34,695	 144,444
Net balance, end of year		381,460	324,812
Plus: reinsurance recoverables on unpaid losses		330,856	397,130
Gross balance, end of year	<u>\$</u>	712,316	\$ 721,942

For the year ended December 31, 2014, incurred losses attributable to events of prior years decreased \$16.7 million. The 2014 decrease relates primarily to favorable development of IBNR reserves on general liability coverage from the 2009, 2011 and 2013 accident years, which experienced less than expected claim development.

For the year ended December 31, 2013, incurred losses attributable to events of prior years decreased \$68.2 million. The 2013 decrease relates primarily to favorable development of IBNR reserves on general liability coverage from the 2008, 2009, 2010 and 2011 accident years, which experienced less than expected claim development.

The Company uses excess of loss reinsurance to protect the Company from severe losses on the directors and officers, general partner, general liability and fiduciary liability books of business. After certain deductibles or retentions have been satisfied, the maximum amount that could be recoverable under the 2014 and 2013 reinsurance treaties is \$240,000,000 and \$210,000,000, respectively, with respect to general liability and \$87,000,000 with respect to directors and officers, general partner and fiduciary liability.

During 2003, the Company entered into a reinsurance arrangement with Nuclear Electric Insurance Limited ("NEIL") whereby NEIL provides excess of loss reinsurance on the directors and officers and general partner book of business for 80% of \$20,000,000 in excess of \$30,000,000.

# Notes to Financial Statements (Continued)

### Note B - Insurance Activity (Continued)

The property book of business is primarily reinsured by NEIL. In addition, the Company also has an arrangement with NEIL whereby its non-nuclear property book of business is fronted by EIM.

During 2009, EIM entered into a Reinsurance Treaty Trust Account Agreement ("Trust") with NEIL to collateralize the losses and loss adjustment expenses due to EIM under reinsurance agreements. EIM has been listed as the beneficiary of the Trust. As of December 31, 2014 and 2013, the total fair value of the assets held in the Trust were \$1,225,143,000 and \$1,247,826,000, which collateralized \$102,627,000 and \$107,448,000 in reinsurance recoverables on losses and loss adjustment expenses, respectively.

During 2014 and 2013, EIM entered into a reinsurance agreement with Oil Casualty Insurance Limited ("OCIL") providing coverage for 60% and 100%, respectively, of \$25,000,000 in excess of \$75,000,000 for all general liability policies issued during the year. OCIL secures its obligations through a funds held and/or trust arrangements. As of December 31, 2014 and 2013, the total amount of the funds held account was \$25,996,000 and \$34,820,000, respectively.

Reinsurance ceded contracts do not relieve the Company from its obligations to policyholders. The Company remains liable to its policyholders for the portion reinsured, to the extent that the reinsurer does not meet the obligations assumed under the reinsurance agreement. The reinsurance recoverable on paid and unpaid losses is substantially due from NEIL and various Lloyds syndicates, comprising 31% and 22%, respectively, of the balance at December 31, 2014 and 27% and 25%, respectively, at December 31, 2013. The remaining balance comprises amounts from various reinsurers, each not exceeding 11% and 9% of the total for 2014 and 2013, respectively.

Management periodically reviews the financial condition of its existing reinsurers and concludes as to whether any allowance for uncollectible reinsurance is required. At December 31, 2014 and 2013, no such allowances were deemed necessary.

#### Notes to Financial Statements (Continued)

#### Note C - Investments

As of December 31, 2014, the cost, gross unrealized gains, gross unrealized losses, other-thantemporarily impaired and fair value of marketable fixed-maturity and equity securities are summarized as follows (*in Thousands of U.S. Dollars*):

	Cost or	Other-than-	Gross	Gross	
	Amortized	temporarily	Unrealized	Unrealized	Fair
<u>2014</u>	Cost	Impaired	Gains	Losses	Value
U.S. Treasury & agencies	\$ 49,982	\$ -	\$ 368	\$ (92) \$	5 50,258
U.S. state and municipal					
obligations	478,547	-	27,966	(191)	506,322
Corporate debt securities	121,759	-	3,656	(570)	124,845
Mortgage-backed securities	358,920	(11,217)	7,693	(1,288)	354,108
Domestic equities	97,507	(2,258)	184,498	(404)	279,343
Foreign equities	51,045	(211)	55,475	(4,184)	102,125
Total investments	<u>\$ 1,157,760</u>	<u>\$ (13,686</u> )	<u>\$ 279,656</u>	<u>\$ (6,729)</u> <u>\$</u>	<u> </u>

As of December 31, 2013, the cost, gross unrealized gains, gross unrealized losses, other-thantemporarily impaired and fair value of marketable fixed-maturity and equity securities are summarized as follows (*in Thousands of U.S Dollars*):

		Cost or	(	Other-than-	Gross		Gross		
	I	Amortized	te	emporarily	Unrealized	ι	Jnrealized		Fair
<u>2013</u>		Cost		Impaired	 Gains		Losses		Value
U.S. Treasury & agencies	\$	9,448	\$	-	\$ 67	\$	(550)	\$	8,965
U.S. state and municipal									
obligations		502,449		-	8,897		(11,013)		500,333
Corporate debt securities		141,387		-	4,613		(2,187)		143,813
Mortgage-backed securities		277,997		(12,358)	6,770		(3,948)		268,461
Domestic equities		87,773		(2,258)	157,691		(721)		242,485
Foreign equities		59,754		(403)	 62,144		(2,485)		119,010
Total investments	\$	1,078,808	\$	(15,019)	\$ 240,182	\$	(20,904)	\$ 1	1,283,067

The Company's investment guidelines require that no more than 5% of all debt securities may have a below investment-grade bond rating by at least one nationally recognized credit rating agency or the equivalent to the extent possible to determine. As of December 31, 2014 and 2013, the Company is in compliance with its investment guidelines other than the securities deemed to be other-than-temporarily impaired ("OTTI").

### Notes to Financial Statements (Continued)

#### **Note C - Investments (Continued)**

The cost and estimated fair value of fixed-maturity securities at December 31, 2014, by contractual maturity, are summarized below (*in Thousands of U.S. Dollars*). Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Mortgage-backed securities have been aged by their respective maturity dates.

		Cost or		
	Am	nortized Cost	F	Fair Value
Maturity:				
In 2015	\$	22,692	\$	22,753
In 2016-2019		164,097		167,047
In 2020-2024		223,469		229,624
Due after 2024		<u>598,950</u>		616,109
Total fixed-maturity securities	\$	1,009,208	\$	1,035,533

Proceeds from maturities of investments were approximately \$41,498,000 and \$26,445,000 and proceeds from sales of investments were approximately \$440,614,000 and \$772,256,000, during 2014 and 2013, respectively. Gross gains of approximately \$13,541,000 and \$49,666,000 and gross losses of \$9,114,000 and \$22,341,000, during 2014 and 2013 respectively, were realized on sales.

The Company regularly reviews its fixed-maturity and equity securities portfolios to evaluate the necessity of recording impairment losses for other-than-temporary declines in the fair value. In evaluating potential impairment, management considers, among other criteria: (i) the current fair value compared to amortized cost or cost, as appropriate; (ii) the length of time the security's fair value has been below amortized cost or cost; (iii) specific credit issues related to the issuer such as changes in credit rating, reduction or elimination of dividends or non-payment of scheduled interest payments; (iv) management's intent and ability to retain the investment for a period of time sufficient to allow for any anticipated recovery in value to cost; (v) specific cash flow estimations for certain mortgage-backed securities and (vi) current economic conditions.

Impaired securities are assessed when the decline in fair value is below the amortized cost basis for a specified duration. OTTI losses are recorded in the statement of income and comprehensive income as net realized losses on investments, and result in a permanent reduction of the cost basis of the underlying investment. The determination of OTTI is a subjective process, and different judgments and assumptions could affect the timing of loss realization. For the years ended December 31, 2014 and 2013, the Company determined that no investments were other-than-temporarily impaired.

# Notes to Financial Statements (Continued)

#### **Note C - Investments (Continued)**

The following tables show gross unrealized losses and fair values of investments, aggregated by investment category, and the length of time that individual investments have been in a continuous unrealized loss position, at December 31, 2014 (*in Thousands of U.S. Dollars*):

	Less that	n one year	One yea	r or more	Total			
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized		
	Value	Losses	Value	Losses	Value	Losses		
U.S. Treasury & Agencies	\$ 11,385	\$ 62	\$ 935	\$ 30	\$ 12,320	\$ 92		
U.S. state and municipal								
obligations	33,430	97	3,946	94	37,376	191		
Corporate debt securities	34,921	307	9,389	263	44,310	570		
Mortgage-backed								
securities	99,347	615	39,764	673	139,111	1,288		
Domestic equities	1,649	73	3,083	331	4,732	404		
Foreign equities	4,897	231	96,785	3,953	101,682	4,184		
Total temporarily								
impaired securities	\$185,629	<u>\$ 1,385</u>	<u>\$ 153,902</u>	<u>\$ 5,344</u>	<u>\$ 339,531</u>	<u>\$ 6,729</u>		

The following tables show gross unrealized losses and fair values of investments, aggregated by investment category, and the length of time that individual investments have been in a continuous unrealized loss position, at December 31, 2013 *(in Thousands of U.S. Dollars)*:

	Less than one year			 One year or more				Total			
		Fair	Uı	realized	Fair	U	nrealized	Fair		Uı	nrealized
		Value		Losses	 Value		Losses		Value		Losses
U.S. Treasury & Agencies	\$	7,551	\$	363	\$ 903	\$	187	\$	8,454	\$	550
U.S. state and municipal											
obligations		221,019		10,764	2,016		249		223,035		11,013
Corporate debt securities		49,429		2,187	-		-		49,429		2,187
Mortgage-backed											
securities		141,139		3,498	14,807		450		155,946		3,948
Domestic equities		3,623		463	856		258		4,479		721
Foreign equities	_	6,362		813	 19,438		1,672		25,800		2,485
Total temporarily											
impaired securities	\$	429,123	\$	18,088	\$ 38,020	\$	2,816	\$	467,143	\$	20,904

# Notes to Financial Statements (Continued)

### Note C - Investments (Continued)

As of December 31, 2014, the Company had 337 fixed-maturity securities with unrealized losses. This included five with aggregate unrealized losses of \$55,000, which were 20% or greater than the cost. As of December 31, 2013, the Company had 640 fixed-maturity securities with unrealized losses. Fourteen with aggregate unrealized losses of \$397,000, which were 20% or greater than the cost. The Company has evaluated these fixed-maturity securities and believes the unrealized losses are due primarily to temporary market and sector-related factors rather than to issuer specific-factors. Management does not intend to sell, and it is more likely than not that the Company will not be required to sell the securities before recovery. The Company does not consider these securities to be other-than-temporarily impaired.

The Company's investment objective for equities is to emulate the returns of the S&P 900 and the MSCI EAFE index for its domestic and international equity portfolios, respectively. Of the 1,284 equity securities with unrealized losses, 267 with unrealized losses of \$2,337,000 were 20% or greater than the cost and have been in a continuous loss position for longer than a year at December 31, 2014. Of the 732 equity securities with unrealized losses, 131 with unrealized losses of \$1,389,000 were 20% or greater than the cost and have been in a continuous loss position for longer than a year at December 31, 2013. The Company has evaluated these securities based on past earnings trends, analysts' reports and analysts' earnings expectations. Management does not intend to sell, and it is more likely than not that the Company will not be required to sell the securities before recovery. The Company does not consider these securities to be other-than-temporarily impaired.

The composition of net investment income is summarized below (in Thousands of U.S. Dollars):

		2014	 2013
Interest income	\$	30,892	\$ 31,963
Dividend income		9,253	8,132
Income from subsidiary		188	198
Income from alternative investments		1,116	-
Other		388	 (163)
Gross investment income		41,837	40,130
Investment management fees		(3,096)	(2,967)
Interest expense		(447)	 (466)
Net investment income	<u>\$</u>	38,294	\$ 36,697

# Notes to Financial Statements (Continued)

#### Note C - Investments (Continued)

The Company has adopted the accounting guidance for Fair Value Measurements and Disclosures. This statement provides guidance for measuring assets and liabilities at fair value. The market approach was the valuation technique used to measure fair value of the investment portfolio. The market approach was used to value EIM's equity and fixed-maturity securities.

The Company's estimates of fair value for financial assets and financial liabilities are based on the framework established in the Fair Value Measurements and Disclosures accounting guidance. The framework is based on the inputs used in valuation and requires that observable inputs be used in the valuations when available. The disclosure of fair value estimates in the fair value accounting guidance includes a hierarchy based on whether significant valuation inputs are observable. In determining the level of the hierarchy in which the estimate is disclosed, the highest priority is given to unadjusted quoted prices in active markets and the lowest priority to unobservable inputs that reflect the Company's significant market assumptions. The three levels of the hierarchy are as follows:

Level 1 – Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities traded in active markets. Included are those investments traded on an active exchange, such as the NASDAQ Global Select Market.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability and market-corroborated inputs. Included are investments in U.S. Treasury securities and obligations of U.S. government agencies, together with municipal bonds, corporate debt securities, commercial mortgage and asset-backed securities, certain residential mortgage-backed securities that are generally investment grade and certain equity securities.

Level 3 – Inputs to the valuation methodology are unobservable for the asset or liability and are significant to the fair value measurement. Material assumptions and factors considered in pricing investment securities may include projected cash flows, collateral performance including delinquencies, defaults and recoveries, and any market clearing activity or liquidity circumstances in the security or similar securities that may have occurred since the prior pricing period.

# Notes to Financial Statements (Continued)

#### Note C - Investments (Continued)

Fair values are based on quoted market prices when available (Level 1). The Company receives the quoted market prices from a third party, nationally recognized pricing service ("pricing service"). When market prices are not available, the Company utilizes a pricing service to determine an estimate of fair value, which is mainly used for its fixed-maturity investments fair value. The fair value is generally estimated using current market inputs for similar financial instruments with comparable terms and credit quality, commonly referred to as matrix pricing (Level 2). In instances where there is little or no market activity for the same or similar instruments, the Company estimates fair value using methods, models and assumptions that management believes are relevant to the particular asset or liability. This may include discounted cash flow analysis or other income based approaches (Level 3). These valuation techniques involve some level of management estimation and judgment. Where appropriate, adjustments are included to reflect the risk inherent in a particular methodology, model or input used and are reflective of the assumptions that market participants would use in valuing assets or liabilities.

The following table presents the Company's investment securities within the fair value hierarchy, and the related inputs used to measure those securities at December 31, 2014 *(in Thousands of U.S. Dollars)*:

	 Total		Level 1	 Level 2	 Level 3
Fixed-maturity	\$ 1,035,533	\$	-	\$ 1,035,533	\$ 
Equities	381,468		381,468	-	-
Alternative investments, fair value	 37,500	_		 37,500	 
Total	\$ 1,454,501	\$	381,468	\$ 1,073,033	\$ 

There were no transfers between fair value levels during 2014 and 2013.

Several of EIM's policyholders are companies represented in the S&P 900. Consequently, at December 31, 2014 and 2013, EIM holds investments with a total fair value of approximately \$19.6 and \$14.2 million, respectively, in issuers who are policyholders.

Certain alternative investment funds are accounted for under the equity method, with valuation based on the Company's proportionate share of investee earnings or losses. The remaining alternative investment funds are reported at NAV per share provided by the underlying investment companies and or their fund administrators. The NAV for these funds provides an approximation of fair value and the funds are classified into level 2 of the fair value hierarchy presented above. In determining the fair value hierarchy level, the Company considers the length of time until the fund is redeemable, including notice and lock-up periods or any other restrictions on the disposition of the investment.

At December 31, 2014, the alternative investment funds include catastrophe reinsurance and high-yield bank loans. At December 31, 2013, the Company held only the catastrophe reinsurance fund.

# Notes to Financial Statements (Continued)

### Note C - Investments (Continued)

The catastrophe reinsurance fund results are based largely on global catastrophe reinsurance activity. The high-yield bank loans are funds that invest in a diversified portfolio consisting primarily of direct or indirect interests in noninvestment grade, floating rate bank loans. At December 31, 2014, the Company has unfunded commitments of \$32.5 million relating to the high-yield debt funds. Additionally, at December 31, 2014, the Company has unfunded commitments totaling \$71 million for investment in two Real Estate Investment Trusts ("REIT's"). Subsequent to year-end, \$5.3 million was funded into one of the REIT's. The REIT's invest substantially all their assets in industrial, retail, office, multifamily housing and other real estate.

The Company may withdraw some or all of its interest in the high yield bank loans as of the last day of each calendar month upon written notice at least 30 days prior to such redemption date. For the REITs and catastrophe reinsurance funds, the Company may withdraw some or all of its interest quarterly upon written notice of at least 45 days prior to such redemption date.

#### **Note D - Federal Income Taxes**

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31 are as follows *(in Thousands of U.S. Dollars)*:

	2014		2013
Deferred tax assets:			
Unpaid losses and loss adjustment expenses	\$	8,904	\$ 8,656
Unearned premiums		5,206	4,803
Accrued expenses		3,019	2,456
Unrealized comprehensive losses in earnings		4,790	 5,257
Total deferred tax assets		21,919	21,172
Deferred tax liabilities:			
Unrealized capital gains		95,525	76,747
Premium amortization		2,420	1,582
Other		874	 412
Total deferred tax liabilities		98,819	 78,741
Net deferred tax liability	\$	(76,900)	\$ (57,569)

The provision for federal income tax differs from the amount derived by applying the statutory federal tax rates to pretax income for financial reporting purposes due primarily to tax exempt investment income.

# Notes to Financial Statements (Continued)

#### **Note D - Federal Income Taxes**

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31 are as follows *(in Thousands of U.S. Dollars)*:

	2014		 2013
Deferred tax assets:			
Unpaid losses and loss adjustment expenses	\$	8,904	\$ 8,656
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Other		874	 412
Total deferred tax liabilities		98,819	 78,741
Net deferred tax liability	\$	(76,900)	\$ (57,569)

The provision for federal income tax differs from the amount derived by applying the statutory federal tax rates to pretax income for financial reporting purposes due primarily to tax exempt investment income.

The Company is required to establish a "valuation allowance" for any portion of the deferred tax asset that management believes will not be realized. The Company has historically been a taxpayer, and in the opinion of management, will continue to be in the future. Management believes that it is more likely than not that the Company will realize the benefit of the deferred tax asset, therefore no valuation allowance has been established.

During 2003, the Company applied for, and was granted an exemption from Barbados income tax by the Minister of Finance under the Duties, Taxes and Other Payment (Exemption) Act.

The Company is required to establish a "valuation allowance" for any portion of the deferred tax asset that management believes will not be realized. The Company has historically been a taxpayer, and in the opinion of management, will continue to be in the future. Management believes that it is more likely than not that the Company will realize the benefit of the deferred tax asset, therefore no valuation allowance has been established.

During 2003, the Company applied for, and was granted an exemption from Barbados income tax by the Minister of Finance under the Duties, Taxes and Other Payment (Exemption) Act.

At December 31, 2014 and 2013, the Company determined there are no material unrecognized tax benefits, and no adjustments to liabilities or operations were required.

# Notes to Financial Statements (Continued)

#### **Note D - Federal Income Taxes**

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31 are as follows *(in Thousands of U.S. Dollars)*:

	 2014	 2013
Deferred tax assets:		 
Unpaid losses and loss adjustment expenses	\$ 8,904	\$ 8,656
Unearned premiums	5,206	4,803
Accrued expenses	3,019	2,456
Unrealized comprehensive losses in earnings	 4,790	5,257
Total deferred tax assets	21,919	21,172
Deferred tax liabilities:		
Unrealized capital gains	95,525	76,747
Premium amortization	2,420	1,582
Other	 874	 412
Total deferred tax liabilities	 <u>98,819</u>	 78,741
Net deferred tax liability	\$ (76,900)	\$ (57,569)

The provision for federal income tax differs from the amount derived by applying the statutory federal tax rates to pretax income for financial reporting purposes due primarily to tax exempt investment income.

The Company is required to establish a "valuation allowance" for any portion of the deferred tax asset that management believes will not be realized. The Company has historically been a taxpayer, and in the opinion of management, will continue to be in the future. Management believes that it is more likely than not that the Company will realize the benefit of the deferred tax asset, therefore no valuation allowance has been established.

During 2003, the Company applied for, and was granted an exemption from Barbados income tax by the Minister of Finance under the Duties, Taxes and Other Payment (Exemption) Act.

As of December 31, 2014, the Company's tax years for 2011, 2012 and 2013 are subject to examination by the Internal Revenue Service.

#### Note E - Commitments and Contingencies

The Company is named as defendant in various legal actions arising in the normal course of business from claims made under insurance policies and contracts. These actions are considered by the Company in estimating the loss and loss adjustment expense reserves. The Company's management believes that the resolution of these actions will not have a material adverse effect on the Company's financial position or results of operations.

# Notes to Financial Statements (Continued)

#### Note F - Trust Funds and Deposits

The Company has established a trust fund with a federally insured depository. This trust fund serves as security for policyholders and third-party claimants to satisfy requirements of being listed as an alien surplus lines insurer by the National Association of Insurance Commissioners. The Company is required to maintain a minimum amount of the lesser of \$150,000,000 or \$5,400,000 plus 30% for liabilities arising from business on or after January 1, 1998. At December 31, 2014 and 2013, the required balance was \$150,000,000. In addition, the State of Florida has required the Company to deposit \$300,000 as security for the Company's policyholders and creditors. The trust funds and deposit balances have been included in the accompanying balance sheets as available-for-sale investments, including both fixed-maturity securities and equities.

#### Note G - Line of Credit

A line of credit was established on July 22, 2011 in the amount of \$50,000,000. The letter of credit is used solely to fund claim payments that are subject to reinsurance recovery. There were no amounts outstanding as of December 31, 2014 and 2013 on the line of credit. Draws and subsequent repayments on the line of credit amounted to \$35,000,000 and 29,250,000, during 2014 and 2013, respectively.

#### **Note H - Retiree Medical Benefits**

The Company provides employees with a Post-Retirement Medical, Dental and Vision Plan ("the Plan"). The Plan is available to retirees (upon fulfilling eligibility requirements), their spouses and dependents as a continuation of the healthcare plan available to active employees. Currently the benefits are self insured, with a third party stop-loss reinsurance arrangement. Retirees are not required to make contributions for coverage. The Plan is unfunded.

The assumed discount rate used to determine the benefit obligation is 4.4% for 2014. The assumed healthcare cost trend rate is 7.1% for 2015, trending to 4.5% by 2027. The Company recognized a liability representing the actuarially determined accumulated post-retirement benefit obligation in the amount of \$8,627,000 and \$7,018,000 as of December 31, 2014 and 2013, respectively, which is included in accounts payable and accrued expenses.

#### **Note I - Margin of Solvency**

In order to meet the requirements of a Qualifying Insurance Company under the Insurance Act 1992-2 of Barbados, the Company must have contributed reserves of approximately \$12 million. The policyholders' surplus provided an excess margin of solvency of approximately \$946 million at December 31, 2014.