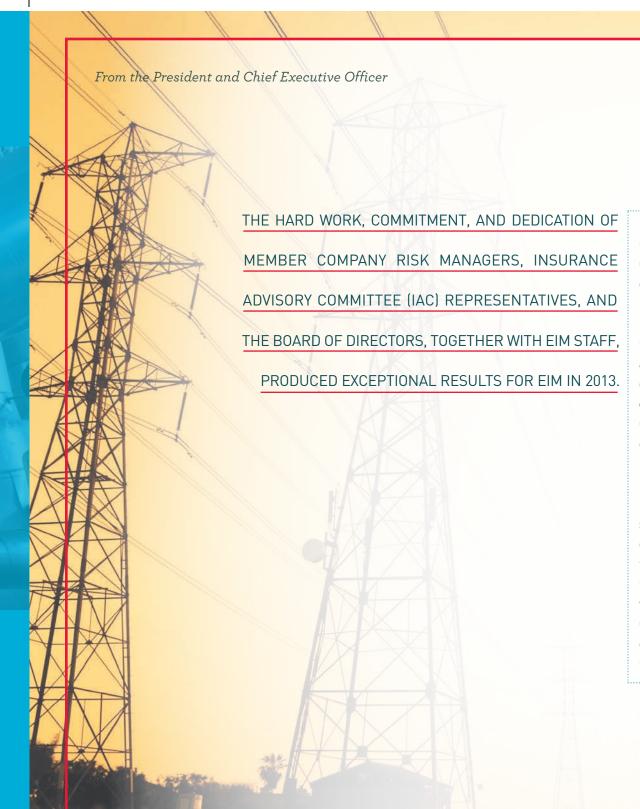


## DEFINED BY THE COMPANY WE KEEP

2013 Annual Report

Corporation • Chila MO Cleco Corpore New York, Inc. . Continento Generation & Transmission Co-ope IN INC. OF INC. • DOE Holdings LLC. • DIE E Inhamational • El Paso Electric Company • Mit Nectric Company • Enbridge Inc. • Ene My lansler Equity, L.P. • Entergy Corporation Millipower Resouces, Corp. • Exelon Corp. Mancy · Gaz Metro Inc. • Great Plains E Industries Inc. • Hydro One Inc. • Hyd rigation District Independent Electric Group, Inc. • Intermountain Power Enterprises, Inc. • Iroquois Gas Trans Street Corporation JEA and FP&L d/b/a Street Canada Inc. The Laclede Grou Angeles Department of Water and Metropolitan Water Dis Metropolicii
Metropolicii
Midcont lict. Mountaineer Gas Compan New Jersey Resources Cor wer Authority • NextEra Energ NorthWestern Corpo

The financial growth and success of Energy Insurance Mutual Limited (EIM) has always been intertwined with that of our Member Companies. In this annual report, we profile four companies whose innovation and vision reinforce the concept that EIM is defined by the company we keep.





As the following report attests, EIM enjoyed a combination of strong underwriting results and outstanding investment returns, enabling the Company to grow surplus by \$67 million while returning \$38 million in distributions to Member Companies.

At the 2014 Risk Managers Information Meeting, EIM embraced the theme, "Defined by the Company We Keep" which reflects the deeply rooted and longstanding impact that Member Companies have in shaping EIM's direction and operating philosophy. This Annual Report builds on that concept by highlighting technological advances undertaken by Member Companies who, like many EIM members, have visions that span years or even decades into the future. These collective visions are the essence of EIM, defining the Company and positioning it for ongoing success.

Last year marked the conclusion of EIM's most recent three-year strategic plan. EIM performed solidly over the last three years with seven of the eight strategic objectives met or exceeded. Surplus grew by 22% from \$727M to \$890M, exceeding target in each plan year. The Company's three year expense ratio of 9% beat forecast, and the net loss ratio, while well above budget in 2012, averaged 76%, bettering the target of 90%. Claims count dropped from 753 open liability claims in 2011 to 656 at year end 2013, a reduction of 13%. Investment results outperformed target in all three plan years, averaging 6.6%.

## Defined by the Company We Keep

The one metric falling short of target was EIM's membership growth, where the Company ended 2013 with 166 members compared to an original target of 172. Mergers and acquisitions, totaling more than 15 over the last 36 months, clearly impacted membership count. However, EIM was pleased to add 10 new members during the past 12 months and expects to continue this trend in 2014.

EIM's updated 2014-2016 strategic plan, presented to the IAC in December 2013 and the Board of Directors in January 2014, continues many of the core elements from the expiring three-year plan, but also reflects certain initiatives that recognize anticipated changes in the utility and energy services industries. Over the next three years, EIM expects to maintain its conservative approach to risk management, relying heavily on the existing enterprise risk management process and adhering to the conservative risk over the next three years, with a forecasted combined loss ratio of 99%. This means that philosophy that calls for managing to a less than 10% likelihood of losing more than 20% for every dollar in premium written by EIM, the Company plans to pay 90 cents in losses of prior year surplus in any given year.

**EIM WAS PLEASED TO ADD 10 NEW MEMBERS** 

**DURING THE PAST 12 MONTHS AND EXPECTS TO** 

**CONTINUE THIS TREND IN 2014.** 

**OVERALL, EIM HAS ENJOYED SOUND OPERATING** 

**RESULTS DURING THE LAST THREE YEARS AND IS** 

POSITIONED TO CONTINUE THIS POSITIVE MOMENTUM.

With this general construct in mind, EIM expects to see a 4% average surplus growth and use 9 cents to operate the Company. While it is unlikely that actual loss experience will mirror this forecast in any one year, EIM's loss experience over time has averaged very close to the projected 90% loss ratio.

Premium will grow over the next three years, driven by the addition of new Member Companies, adjustments to accounts with paid losses, and planned growth in the Directors and Officers, as well as the Property lines of business. EIM will also retain the flexibility to respond to emerging coverage needs identified by members, either through new product offerings or expanded limits and/or coverage terms.



In addition, the updated three-year plan includes a "risk capacity" measure to ensure that capital levels remain consistent with EIM's commitment to maintaining its Member Companies to ensure that EIM remains "defined by the company we keep." A.M. Best "A" rating, even in the face of back to back 1 in 200 year losses. In its simplest form, "risk capacity" represents the current Company surplus less the threshold capital required to achieve an "A" rating from A.M. Best, divided by the capital needed to pay expected Company-wide losses associated with 1 in 200 year loss events in two consecutive years. EIM's three-year strategic goal is to operate at a 100% "risk capacity" level. For 2013, EIM's "risk capacity" measure was 94%.

Progress on EIM's goals and the vision that supports them are the end result of a

Goals and vision require sound execution, and EIM is fortunate to have a knowledgeable

Overall, EIM has enjoyed sound operating results during the last three years and is positioned to continue this positive momentum. EIM's updated strategic plan is designed for continued slow and steady growth with an emphasis on fiscal and underwriting prudence, all considerations that have been articulated and regularly reinforced by

**Scott Goodel** 

5000

EIM President and Chief Executive Office



### NRG Energy

Solar Projects

## SHINING A LIGHT ON A HISTORY OF INNOVATION

The future looks very bright indeed for NRG. Already one of the country's leaders in large-scale commercial, industrial and utility-grade solar solutions, as well as part of one of America's largest Fortune 500 companies, NRG Solar has built a solid foundation of innovation from which to grow.

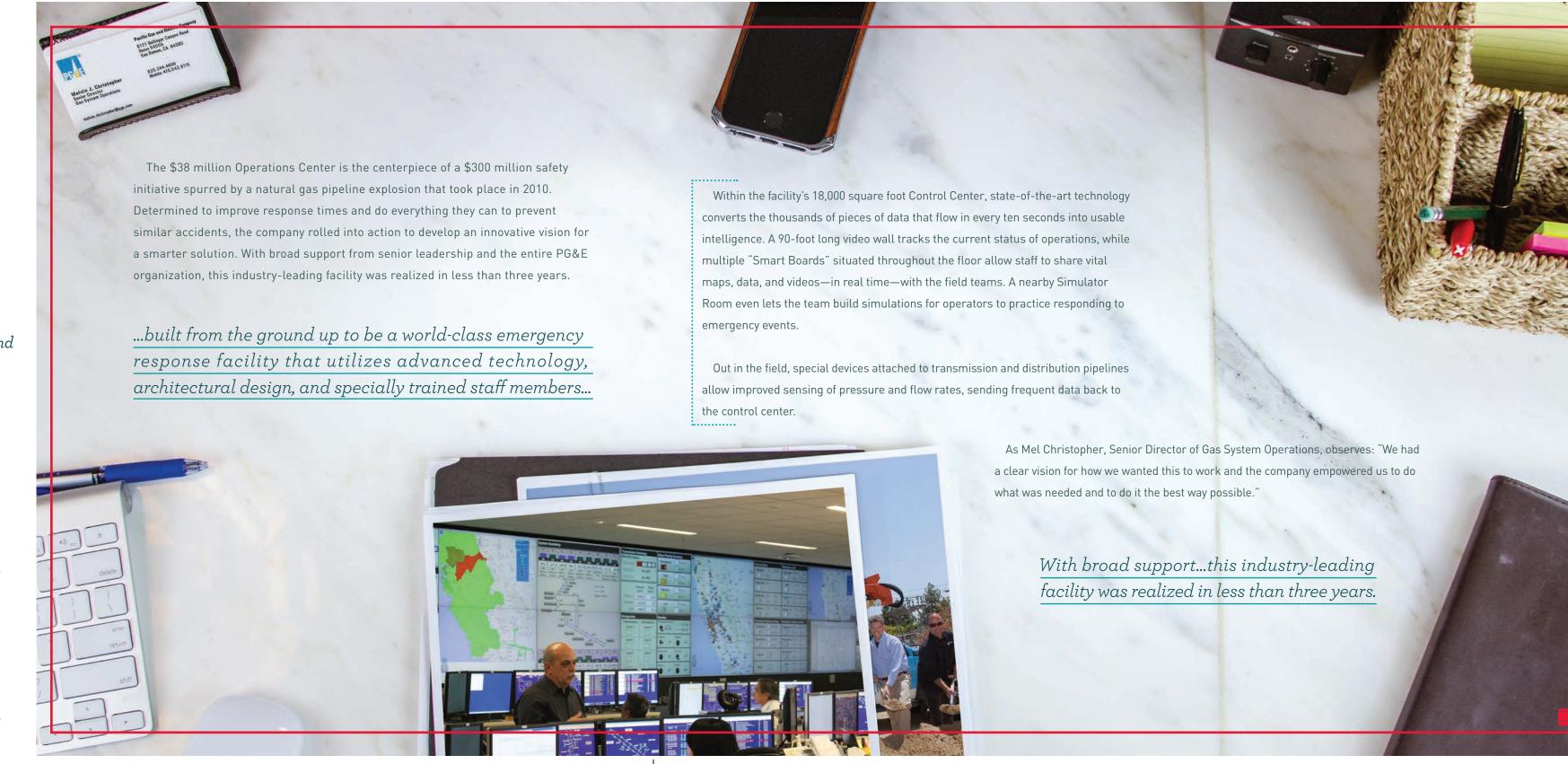


## PG&E Corporation

Gas Operations Center

## **ENERGIZED BY** WORLD-CLASS **EMERGENCY** RESPONSE

A short drive from both Silicon Valley and San Francisco sits the charming city of San Ramon, home to a new high-tech facility unlike any other in the gas industry—Pacific Gas and Electric Company's (PG&E) Gas Operations Center, which opened in the fall of 2013, was built from the ground up to be a world-class emergency response facility that utilizes advanced technology, architectural design, and specially trained staff members like never before.



## Tampa Electric

Polk Power Station

# FRESH THINKING POWERS A FIRSTOF-ITS-KIND FACILITY

One of the last places you may expect to find state-of-the-art energy technology is among the orange groves and phosphate pits of Polk County, Florida.

But that's exactly where you'll find Tampa Electric's breakthrough IGCC (Integrated Gasification Combined Cycle) power plant.

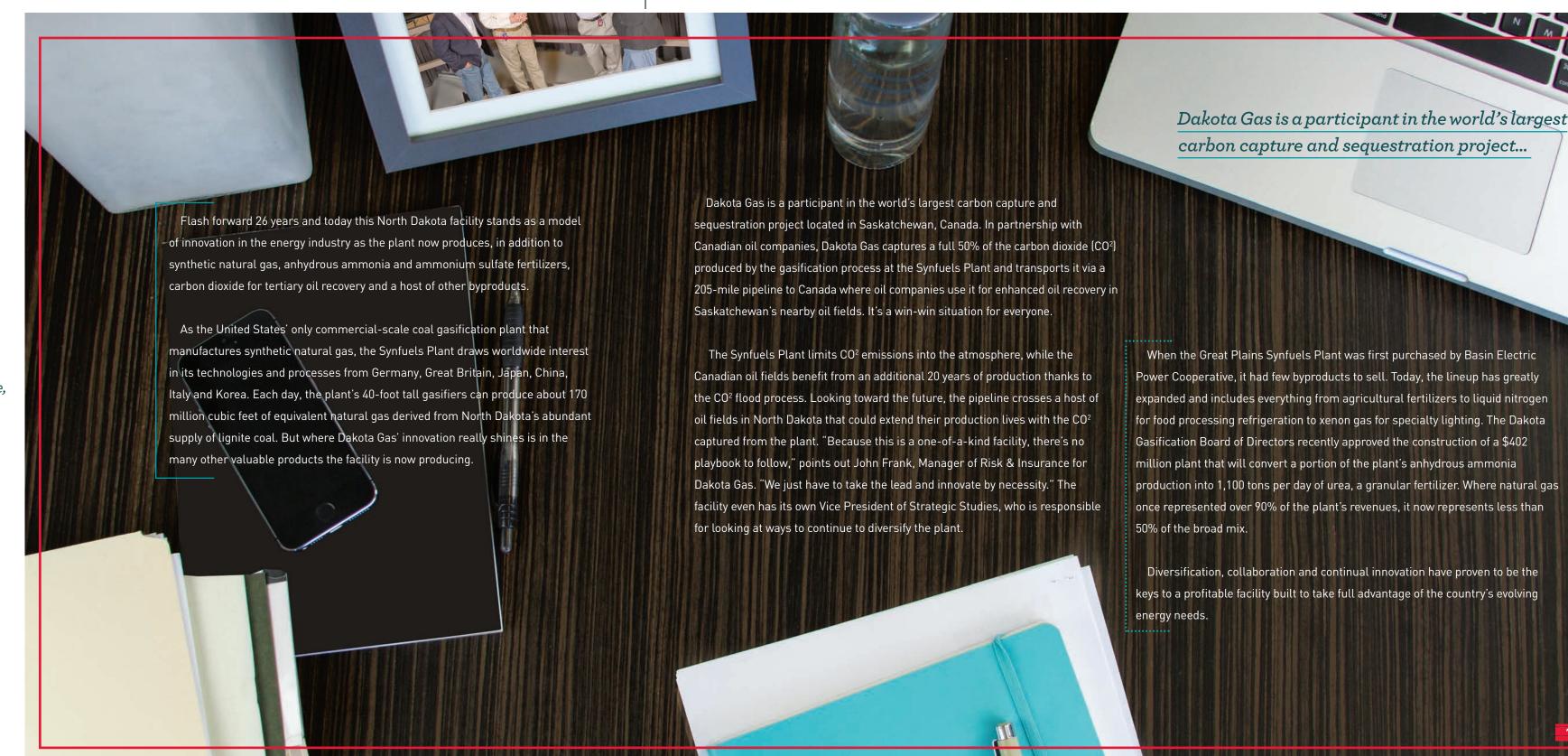


#### Basin Electric

Great Plains Synfuels Plant

## EXPLORING NEW POSSIBILITIES WITH SYNFUEL **TECHNOLOGY**

In 1988, after the original owners defaulted on a \$1.5 billion loan guarantee, the forward-thinking management team at Basin Electric Power Cooperative (Dakota Gasification Company's parent company) stepped in to purchase the Great Plains Synfuels Plant from the U.S. Department of Energy through a unique profit sharing arrangement.



## Financials and Notes to the Financials

The financial statements to this Annual Report have been approved by the Board of Directors of Energy Insurance Mutual Limited.

**G. Edison Holland, Jr.** | Chairman of the Board

February 24, 2014

#### REPORT OF INDEPENDENT AUDITORS

To the Audit Committee of the Board of Directors Energy Insurance Mutual Limited

#### **Report on the Financial Statements**

the financial statements.

#### Management's Responsibility for the Financial Statements

statements in accordance with accounting principles generally accepted in the United presentation of the financial statements. States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are We believe that the audit evidence we have obtained is sufficient and appropriate to free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's We have audited the accompanying financial statements of Energy Insurance Mutual judgment, including the assessment of the risks of material misstatement of the financial Limited ("the Company") which comprise the balance sheets as of December 31, 2013 statements, whether due to fraud or error. In making those risk assessments, the auditor and 2012 and the related statements of income and comprehensive income, changes in considers internal control relevant to the entity's preparation and fair presentation of the policyholders' surplus and cash flows for the years then ended and the related notes to financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of Management is responsible for the preparation and fair presentation of these financial significant accounting estimates made by management, as well as evaluating the overall

provide a basis for our audit opinion.

Our responsibility is to express an opinion on these financial statements based on our In our opinion, the financial statements referred to above present fairly, in all material audits. We conducted our audits in accordance with auditing standards generally accepted respects, the financial position of Energy Insurance Mutual Limited at December 31, 2013 in the United States of America. Those standards require that we plan and perform the and 2012, and the results of its operations and its cash flows for the years then ended in audits to obtain reasonable assurance about whether the financial statements are free conformity with accounting principles generally accepted in the United States of America.

> Jacksonville, Florida February 24, 2014

#### **BALANCE SHEETS**

#### ENERGY INSURANCE MUTUAL LIMITED

(Expressed in Thousands of U.S. Dollars)		As of Dece	ember	r 31,			As of Decen	nber 3	:1,
ASSETS	20	013		2012	LIABILITIES AND POLICYHOLDERS' SURPLUS	20	013	4	2012
Investments, available-for-sale	\$ 1,	283,067	\$	1,301,621					
Alternative investments		5,000		-	LIABILITIES				
Investment in subsidiary		2,119		1,923	Reserve for losses and loss adjustment expenses	\$	721,942	\$	820,734
Total investments	1,	290,186		1,303,544	Unearned and advance premiums		112,223		109,979
					Reinsurance premiums payable		39,578		35,617
Cash and cash equivalents		81,124		63,413	Net deferred tax liability		57,569		45,133
Reinsurance recoverables on unpaid losses		397,130		396,510	Policyholder distributions payable		20,000		-
Reinsurance recoverables on paid losses		2,427		3,160	Accounts payable and accrued expenses		10,570		7,407
Prepaid reinsurance premiums		44,085		40,978	Payables for securities purchased		1,174		6,202
Accrued investment income		8,416		7,227	TOTAL LIABILITIES		963,056		1,025,072
Receivables for securities sold		4,112		4,321					
Due from subsidiary		4,767		10,364	POLICYHOLDERS' SURPLUS				
Premiums receivable		4,794		5,561	Accumulated other comprehensive income		142,531		134,848
Deferred policy acquisition costs		1,021		1,081	Members' account balance		747,145		688,130
Income taxes recoverable		13,937		11,205	TOTAL POLICYHOLDERS' SURPLUS		889,676		822,978
Other assets		733		686					
					TOTAL LIABILITIES AND POLICYHOLDERS' SURPLUS	\$	1,852,732	\$	1,848,050
TOTAL ASSETS	\$ 1,	852,732	\$	1,848,050					

See accompanying Notes to Financial Statements

#### STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

#### ENERGY INSURANCE MUTUAL LIMITED

(Expressed in Thousands of U.S. Dollars)

(Englished an Inducation of C.C. Dollard)	Years Ended December 31,							
UNDERWRITING REVENUE		2013		2012	П			
Net premiums earned								
Direct and assumed premiums earned	\$	198,061	\$	191,959				
Ceded premiums earned		(78,667)		(80,651)				
Net premiums earned		119,394		111,308				
Ceding commission income		2,691		2,864				
Total underwriting revenue		122,085		114,172	li			
UNDERWRITING EXPENSES								
Net losses and loss adjustment expenses					li			
Gross and assumed losses and loss adjustment expenses		120,207		215,994				
Ceded losses and loss adjustment expenses		(75,175)		(60,229)	li			
Net losses and loss adjustment expenses		45,032		155,765				
Policy acquisition costs		2,007		2,107				
Administrative expenses		12,074		11,292				
Total underwriting expenses		59,113		169,164				
					N			
Income (loss) from underwriting		62,972		(54,992)				

			Years Ended	Decen	nber 31,
	INVESTMENT INCOME		2013		2012
	Net realized gain on investments sold		27,325		23,28
9	Other-than-temporary impairments		-		(55
1)	Interest and dividends		36,697		35,56
1) 8	Total investment income		64,022		58,29
2	Income before policyholders' distribution and income taxes		126,994		3,30
	Distributions to policyholders		(38,000)		
	Income before income taxes		88,994		3,30
4 9) 5	Income tax (expense) benefit  Current income tax (expense) benefit		(21,578)		1,73
7	Deferred income tax (expense) benefit		(8,401)		3,14
	Total income tax (expense) benefit		(29,979)		4,87
<u>2</u>	·				
	NET INCOME	\$	59,015	\$	8,17
2)	COMPREHENSIVE INCOME				
	Net income	\$	59,015	\$	8,17
	Net unrealized (losses) gains on available-for-sale securities,	•	,		
	net of income taxes of \$13,701 and \$25,276, respectively		25,444		46,94
	Less: reclassification adjustment for net gains realized in net				
	income, net of income taxes of \$9,564 and \$7,956, respectively		(17,761)		(14,77
	Other comprehensive income, net of tax		7,683		32,16
	Comprehensive income	\$	66,698	\$	40,34

See accompanying Notes to Financial Statements

#### STATEMENT OF CHANGES IN POLICYHOLDERS' SURPLUS

#### ENERGY INSURANCE MUTUAL LIMITED

(Expressed in Thousands of U.S. Dollars)	Com	Other prehensive	,	Account	_	Total
Balance at January 1, 2012	\$	102,681	\$	679,952	\$	782,633
Other comprehensive income, net of tax		32,167		-		32,167
Net income		_		8,178		8,178
Balance at December 31, 2012		134,848		688,130		822,978
Other comprehensive income, net of tax		7,683		-		7,683
Net income		_		59,015		59,015
Balance at December 31, 2013	\$	142,531	\$	747,145	\$	889,676
	Balance at January 1, 2012  Other comprehensive income, net of tax  Net income  Balance at December 31, 2012  Other comprehensive income, net of tax  Net income	Balance at January 1, 2012 \$  Other comprehensive income, net of tax  Net income  Balance at December 31, 2012  Other comprehensive income, net of tax  Net income	Balance at January 1, 2012 \$ 102,681  Other comprehensive income, net of tax 32,167  Net income	Balance at January 1, 2012 \$ 102,681 \$  Other comprehensive income, net of tax 32,167  Net income	Balance at January 1, 2012 \$ 102,681 \$ 679,952  Other comprehensive income, net of tax 32,167 -  Net income - 8,178  Balance at December 31, 2012 134,848 688,130  Other comprehensive income, net of tax 7,683 -  Net income - 59,015	Description

See accompanying Notes to Financial Statements

STATEMENTS OF CASH FLOWS

ENERGY INSURANCE MUTUAL LIMITED

#### **NOTES TO FINANCIAL STATEMENTS**

(Expressed in Thousands of U.S. Dollars)	rears Enaea	December 31,
	 2013	2012
NET INCOME	\$ 59,015 \$	8,178
Cash flows from operating activities:		
Depreciation	201	113
Amortization of bond premium or discount	4,521	3,854
Net realized investment gain	(27,325)	(22,731)
Deferred income taxes	8,401	(3,143)
Equity in earnings of subsidiary	(196)	(337)
Changes in operating assets and liabilities:		
Reinsurance recoverable	113	(24,066)
Prepaid reinsurance premiums	(3,107)	1,790
Due from subsidiary	5,597	623
Premiums receivable	767	(1,497)
Other assets	(1,163)	(729)
Reserve for losses and loss adjustment expenses	(98,792)	140,084
Unearned premiums	2,244	4,318
Reinsurance premiums payable	3,961	9,262
Policyholder distribution payable	20,000	-
Accounts payable and other accrued expenses	3,163	1,148
Income taxes recoverable	(2,732)	(20,505)
NET CASH FROM OPERATIONS	(25,332)	96,362

Years Ended December 31

Years Ended December 31,

_		2013	_	2	2012
3					
	Cash flows from investing activities:				
3	Cost of investments purchased	(750,62	24)	(1	,302,658)
4	Proceeds from sales of investments	772,25	56	1	,189,024
1)	Proceeds from maturities of investments	26,44	<b>4</b> 5		30,017
3)	Change in payable from purchase of investments	(4,81	9)		(9,680)
7)	Purchases of fixed assets	[21	5)		(302)
	NET CASH FROM INVESTING	43,04	<b>1</b> 3		(93,599)
5)					
)	Cash flows from financing activities:				
3	Draws on line of credit	29,25	50		10,500
7)	Repayments on line of credit	(29,25	50)		(10,500)
7)	NET CASH FROM FINANCING		-		_
4					
3	Net change in cash and cash equivalents	17,71	1		2,763
2	Cash and cash equivalents, beginning of year	63,41	13		60,650
-	CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 81,12	24	\$	63,413
3	SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		_		
5)	Income taxes paid	\$ 24,27	76	\$	18,775
2			_		

See accompanying Notes to Financial Statements

#### Note A - Organization and Significant Accounting Policies

#### Organization

Energy Insurance Mutual Limited (the "Company" or "EIM") was incorporated under the The Company is the sponsor and 100% common stockholder of Energy Insurance Services, Companies Act of Barbados on June 13, 1986. EIM obtained a license to engage in exempt Inc. ("EIS"), a sponsored cell captive insurance company domiciled in South Carolina. insurance business in accordance with the provisions of the Exempt Insurance Act of Barbados, 1983. On August 12, 2003, the Company applied for, and was granted a license to As a sponsored captive, EIS allows EIM members, known as Mutual Business Programs

Company provides excess general liability, excess fiduciary liability and excess directors and Likewise, EIS has no right to the capital and accumulated profits of the MBP cells. officers liability policies written on a claims first made basis. In addition, to a lesser extent the Company writes property insurance for its members. All members have casualty policies 
The Company accounts for its investment in EIS using the equity method of accounting in place, approximately one-third of those members have property policies as well.

#### Basis of Reporting

Preparation of financial statements in accordance with GAAP requires management to make approximately \$337,000. estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and The Company and EIS file a consolidated federal income tax return. Income taxes are allocated could differ from those estimates.

#### Investment in Subsidiary

operate as a Qualifying Insurance Company under the Insurance Act 1992-2 of Barbados. ("MBP"), to insure or reinsure the risks of their sponsoring organizations, including property, general and environmental liability, asbestos, workers' compensation and retiree medical The Company is a mutual insurance company with membership available to any utility or stop loss. Through Participation Agreements with the MBPs, the insurance risks underwritten member of the energy services industry that meets EIM's underwriting standards. The by the MBPs are contractually limited to the funds available in the individual cell's account.

because EIM is not the primary beneficiary of EIS' operations.

As of December 31, 2013, EIS has assets (exclusive of assets held in MBPs) of approximately The accompanying financial statements have been prepared in accordance with accounting \$10.1 million, shareholder's equity of \$2.1 million and net income of approximately principles generally accepted in the United States ("GAAP") promulgated by the Financial \$203,000. As of December 31, 2012, EIS had assets (exclusive of assets held in MBPs) Accounting Standards Board Accounting Standards Codification ("ASC" or "the guidance"). of approximately \$10.7 million, shareholder's equity of \$1.9 million and a net income of

the reported amounts of revenues and expenses during the reporting period. Actual results based on separate return calculations. During 2013 and 2012, EIM provided reinsurance to certain EIS cells. For the years ended December 31, 2013 and 2012, premiums earned included \$318,750 and \$482,500 of premium assumed from EIS, respectively.

#### Note A - Organization and Significant Accounting Policies (continued)

#### Investments

Management determines the appropriate classification of marketable fixed-maturity. The reserve for losses and loss adjustment expenses represents the estimated ultimate and equity securities at the time of purchase. The Company's policy is to hold securities qross cost of all reported and unreported losses incurred through December 31. Since the for investment purposes and, as such, has reported all securities as available-for-sale. Available-for-sale securities are carried at fair value, with the unrealized gains and losses, to severe but infrequent claims. Therefore, standard actuarial methods, such as paid loss net of tax, reported in a separate component of policyholders' surplus. Interest and dividends development, are inappropriate to use. Losses are determined based on projecting average on securities classified as available-for-sale are included in net investment income. Declines loss and expected number of claims after reviewing historical known losses and claim counts in value judged to be other-than-temporary are included as realized losses in the statement and understanding how exposures to loss have changed over policy periods. Aggregate of income. The cost of securities sold is based on the specific identification method.

Alternative investments include interest in shares of off-shore investment funds ("the Funds") which are considered non-marketable securities. Participants in the Funds are Case reserves represent the estimated future payments on reported losses. Case reserves coincide with the Company's financial reporting.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents. The Company maintains certain cash and cash equivalent Premiums balances that are not subject to FDIC insurance. Management does not believe these balances Direct and assumed premiums are recognized as revenue on a pro-rata basis over the policy represent a significant credit risk to the Company.

#### Losses and Loss Adjustment Expense Reserves

Company provides principally high level excess of loss coverage to its members, it is exposed expected losses are represented by these estimates and theoretical size of loss distribution based upon an actuarial analysis prepared by a consulting actuary.

subject to the results of the pool which are based largely on catastrophe reinsurance are continually reviewed and updated; however, given the uncertainty regarding the extent of activity. These alternative investments are accounted for under the equity method, with the the Company's ultimate liability, a significant additional liability could develop. Supplemental Company recording its proportionate share of investee earnings or losses as a component reserves (e.g., IBNR) are recorded based on actuarial projections. Although considerable of net investment income. The financial statements of the Funds are audited annually by variability is inherent in these estimates, particularly due to the limited number of claims independent auditors, although the timing for reporting the results of such audits may not to date, management believes that the aggregate reserve for losses and loss adjustment expenses is adequate. These estimates are periodically reviewed and adjusted as necessary as experience develops or new information becomes known. Such adjustments are included in current operations.

term. The portion of premiums that will be earned in the future is deferred and reported as unearned premiums. The Company pays commissions on assumed business, which is expensed over the life of the policy.

#### **NOTES TO FINANCIAL STATEMENTS**

#### Note A - Organization and Significant Accounting Policies (continued)

#### Reinsurance

In the normal course of business, the Company seeks to reduce the loss that may arise from As a mutual insurer, EIM is owned by its policyholders. Policyholder distributions are charged and reserves related to reinsured claims are accounted for on a basis consistent with that million. No policyholder distributions were made in the year ended December 31, 2012. used in accounting for the original policies or claims.

#### Deferred Policy Acquisition Costs

Commissions and other costs of acquiring insurance that are directly related to the successful presentation. acquisition of new and renewal business are deferred and amortized over the life of the policy to which they relate. These costs are deferred, net of related ceding commissions, to the extent recoverable, and are amortized over the period during which the related premiums are earned. The Company has evaluated subsequent events for disclosure and recognition through

#### Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

#### Policyholder Distribution

large claims, catastrophes or other events by reinsuring certain levels of risk in various areas to income when declared by the Board of Directors. During 2013, the Board of Directors of exposure with other insurance companies. Reinsurance premiums, loss reimbursement approved the declaration of policyholder distributions in the amounts of \$18 million and \$20

#### Reclassifications

Certain balances in the 2012 financial statements have been reclassified to conform to the 2013

#### Subsequent Events

February 24, 2014, the date on which these financial statements were available to be issued.

#### Note B - Insurance Activity

Premium activity for 2013 and 2012 is summarized as follows (in thousands):

2013		Direct	Ass	sumed		Ceded	Net		
Premiums written Change in unearned premiums Premiums earned	\$ <u>\$</u>	198,178 (1,622) 196,556	\$	1,664 (159) 1,505	\$	(75,560) (3,107) (78,667)	\$	124,282 (4,888) 119,394	
2012		Direct		Assumed		Ceded	Net		
Premiums written Change in unearned premiums	\$	194,314 (4,057)	\$	1,963 (261)	\$	(78,861) (1,790)	\$	117,416 (6,108)	
Premiums earned	\$	190,257	\$	1,702	\$	(80,651)	\$	111,308	

#### Note B - Insurance Activity (continued)

Activity in the liability for losses and loss adjustment expenses is summarized as follows (in thousands):

	2013	2012
Gross balance, beginning of year	\$ 820,734	\$ 680,650
Less: reinsurance recoverables on unpaid losses	(396,510)	(372,006)
Net balance, beginning of year	424,224	308,644
Incurred related to:		
Current year	113,249	87,344
Prior years	(68,217)	68,421
Total incurred	45,032	155,765
Paid related to:		
Current year	1,527	1,210
Prior years	142,917	38,975
Total paid	144,444	40,185
Net balance, end of year	324,812	424,224
Plus: reinsurance recoverables on unpaid losses	397,130	396,510
Gross balance, end of year	\$ 721,942	\$ 820,734

For the year ended December 31, 2013, incurred losses attributable to events of prior years decreased \$68.2 million. The 2013 decrease relates primarily to favorable development of IBNR reserves on general liability coverage from the 2008, 2009, 2010 and 2011 accident years, which experienced less than expected claim development.

For the year ended December 31, 2012, incurred losses attributable to events of prior years increased \$68.4 million. The 2012 increase relates primarily to case development on two general liability claims from the 2009 accident year.

The Company uses excess of loss reinsurance to protect the Company from severe losses on the directors and officers, general partner, general liability and fiduciary liability books of business. After certain deductibles or retentions have been satisfied, the maximum amount that could be recoverable under the 2013 and 2012 reinsurance treaties is \$210,000,000 with respect of general liability and \$87,000,000 with respect to directors and officers, general partner and fiduciary liability.

During 2003, the Company entered into a reinsurance arrangement with Nuclear Electric Insurance Limited ("NEIL") whereby NEIL provides excess of loss reinsurance on the directors and officers and general partner book of business for 80% of \$20,000,000 excess of \$30,000,000.

The property book of business is primarily reinsured by NEIL. In addition, the Company also has an arrangement with NEIL whereby its non-nuclear property book of business is fronted by EIM.

#### **NOTES TO FINANCIAL STATEMENTS**

#### Note B - Insurance Activity (continued)

and loss adjustment expenses, respectively.

During 2010, EIM entered into a reinsurance agreement with Oil Casualty Insurance Limited ("OCIL") providing coverage of \$25,000,000 in excess of \$75,000,000 for all general liability Management periodically reviews the financial condition of its existing reinsurers and arrangements. As of December 31, 2013 and 2012, the total amount of the funds held account 31, 2013 and 2012, no such allowances were deemed necessary. was \$34,820,000 and \$31,401,000, respectively.

During 2009, EIM entered into a Reinsurance Treaty Trust Account Agreement ("Trust") with Reinsurance ceded contracts do not relieve the Company from its obligations to policyholders. NEIL to collateralize the losses and loss adjustment expenses due EIM under reinsurance The Company remains liable to its policyholders for the portion reinsured, to the extent that agreements. EIM has been listed as the beneficiary of the Trust. As of December 31, 2013 and the reinsurer does not meet the obligations assumed under the reinsurance agreement. The 2012, the total fair value of the assets held in the Trust were \$1,247,826,000 and \$990,552,000, reinsurance recoverable on paid and unpaid losses is substantially due from NEIL and various which collateralized \$107,448,000 and \$121,126,000 in reinsurance recoverables on losses Lloyds syndicates, comprising 27% and 25%, respectively, of the balance at December 31, 2013 and 30% and 26%, respectively, at December 31, 2012. The remaining balance comprises amounts from various reinsurers, each not exceeding 9% of the total for 2013 and 2012.

policies issued during the year. OCIL secures its obligations through a funds held and/or trust concludes as to whether any allowance for uncollectible reinsurance is required. At December

#### Note C - Investments

As of December 31, 2013, the cost, gross unrealized gains, gross unrealized losses, other-than-temporarily impaired and fair value of marketable fixed-maturity and equity securities are summarized as follows (in thousands):

2013_	Cost or	te	her-than- mporarily mpaired	Ui	Gross nrealized Gains	Un	Gross realized osses	Fair Value
U.S. Treasury & Agencies	\$ 9,448	\$	-	\$	67	\$	(550)	\$ 8,965
U.S. state and municipal								
obligations	502,449		-		8,897		(11,013)	500,333
Corporate debt securities	141,387		-		4,613		(2,187)	143,813
Mortgage-backed securities	277,997		(12,358)		6,770		(3,948)	268,461
Total fixed-maturity securities	931,281		(12,358)		20,347		(17,698)	921,572
Domestic equities	87,773		(2,258)		157,691		(721)	242,485
Foreign equities	59,754		(403)	_	62,144		(2,485)	119,010
Total Equities	147,527		(2,661)		219,835		(3,206)	361,495
Total investments	\$ 1,078,808	\$	(15,019)	\$	240,182	\$	(20,904)	\$ 1,283,067

#### Note C - Investments (continued)

As of December 31, 2012, the cost, gross unrealized gains, gross unrealized losses, otherthan-temporarily impaired and fair value of our fixed-maturity and equity securities are summarized as follows (in thousands):

2012	am	Cost or ortized cost	te	her-than- mporarily mpaired	Uı	Gross nrealized Gains	Ur	Gross realized _osses	Fair Value
U.S. Treasury & Agencies	\$	60,147	\$	-	\$	636	\$	(317)	\$ 60,466
U.S. state and municipal									
obligations		293,759		-		18,771		(269)	312,261
Corporate debt securities		195,176		-		13,404		(120)	208,460
Mortgage-backed securities		371,870		(14,711)		10,810		(1,134)	366,835
Total fixed-maturity securities		920,952		(14,711)		43,621		(1,840)	948,022
Domestic equities		115,707		(3,944)		121,264		(319)	232,708
Foreign equities		77,221		(1,063)		48,820		(4,087)	120,891
Total Equities		192,928		(5,007)		170,084		(4,406)	353,599
Total investments	\$	1,113,880	\$	(19,718)	\$	213,705	\$	(6,246)	\$ 1,301,621

The minimum requirement of the Company's investment guidelines is that no more than 5% of all debt securities may have a below investment-grade bond rating by at least one nationally recognized credit rating agency or the equivalent to the extent possible to determine. As of December 31, 2013 and 2012, the Company is in compliance with its investment guidelines other than the securities deemed to be other-than-temporarily impaired ("OTTI").

The cost and estimated fair value of fixed-maturity securities at December 31, 2013, by contractual maturity, are summarized below (in thousands). Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Mortgage-backed securities have been aged by their respective maturity dates.

	 Cost	Fa	air Value
Maturity:			
In 2014	\$ 19,414	\$	19,538
In 2015–2018	123,337		126,374
In 2019–2023	221,372		222,307
Due after 2023	567,158		553,353
Total fixed-maturity securities	\$ 931,281	\$	921,572

Proceeds from maturities of investments were approximately \$26,445,000 and \$30,017,000 and proceeds from sales of investments were approximately \$772,256,000 and \$1,189,024,000, during 2013 and 2012, respectively. Gross gains of approximately \$49,666,000 and \$56,252,000 and gross losses of \$22,341,000 and \$32,967,000, during 2013 and 2012 respectively, were realized on sales.

#### **NOTES TO FINANCIAL STATEMENTS**

#### *Note C - Investments (continued)*

The Company regularly reviews its fixed-maturity and equity securities portfolios to evaluate reduction of the cost basis of the underlying investment. The determination of OTTI is a the necessity of recording impairment losses for other-than-temporary declines in the fair subjective process, and different judgments and assumptions could affect the timing of value. In evaluating potential impairment, management considers, among other criteria: (i) loss realization. the current fair value compared to amortized cost or cost, as appropriate; (ii) the length of time the security's fair value has been below amortized cost or cost; (iii) specific credit issues For the year ended December 31, 2013, the Company determined that no investments were related to the issuer such as changes in credit rating, reduction or elimination of dividends or other-than-temporarily impaired. For the year ended December 31, 2012, the Company non-payment of scheduled interest payments; (iv) management's intent and ability to retain determined five securities were other-than-temporarily impaired. This resulted in recording the investment for a period of time sufficient to allow for any anticipated recovery in value an impairment write-down of \$554,000 as part of net realized losses on investments and to cost; (v) specific cash flow estimations for certain mortgage-backed securities and (vi) reduced the unrealized loss included in other comprehensive income. current economic conditions.

Impaired securities are assessed when the decline in fair value is below the amortized cost by investment category, and the length of time that individual investments have been in a basis for a specified duration. OTTI losses are recorded in the statement of income and continuous unrealized loss position, at December 31, 2013 (in thousands): comprehensive income as net realized losses on investments, and result in a permanent

The following tables show gross unrealized losses and fair values of investments, aggregated

	Less than one year					One year	or m	ore	Total				
		Fair Value		nrealized Losses		Fair Value		realized Losses		Fair Value		realized .osses	
U.S. Treasury & Agencies	\$	7,551	\$	363	\$	903	\$	187	\$	8,454	\$	550	
U.S. state and municipal obligations		221,019		10,764		2,016		249		223,035		11,013	
Corporate debt securities		49,429		2,187		-		-		49,429		2,187	
Mortgage-backed securities		141,139		3,498		14,807		450		155,946		3,948	
Domestic equities		3,623		463		856		258		4,479		721	
Foreign equities		6,362		813		19,438		1,672		25,800		2,485	
Total temporarily impaired securities	\$	429,123	\$	18,088	\$	38,020	\$	2,816	\$	467,143	\$	20,904	

#### *Note C - Investments (continued)*

than the cost. The Company has evaluated these fixed-maturity securities and believes the securities. unrealized losses are due primarily to temporary market and sector-related factors rather than to issuer specific-factors. Management does not intend to sell, and it is more likely than The Company's estimates of fair value for financial assets and financial liabilities are based consider these securities to be other-than-temporarily impaired.

than a year at December 31, 2013. Of the 909 equity securities with unrealized losses, 425 assumptions. with unrealized losses of \$2,933,000 were 20% or greater than the cost and have been in a continuous loss position for longer than a year at December 31, 2012. The Company has **The three levels of the hierarchy are as follows:** evaluated these securities based on past earnings trends, analysts' reports and analysts' earnings expectations. Management does not intend to sell, and it is more likely than not Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical consider these securities to be other-than-temporarily impaired.

The composition of net investment income is summarized below (in thousands):

Interest income	2013		2012	
	\$	31,963	\$	28,636
Dividend income		8,132		10,118
Loss from subsidiary		198		(267)
Other		(163)		172
Gross investment income		40,130		38,659
Investment management fees		(2,967)		(2,845)
Interest expense		(466)		(249)
Net investment income	\$	36,697	\$	35,565

As of December 31, 2013, the Company had 640 fixed-maturity securities with unrealized The Company has adopted the accounting guidance for Fair Value Measurements and losses. Fourteen with aggregate unrealized losses of \$397,000 were 20% or greater than Disclosures. This statement provides guidance for measuring assets and liabilities at fair the cost. As of December 31, 2012, the Company had 372 fixed-maturity securities with value. The market approach was the valuation technique used to measure fair value of the unrealized losses. Two with aggregate unrealized losses of \$30,000 were 20% or greater investment portfolio. The market approach was used to value EIM's equity and fixed-maturity

not that EIM will not be required to sell the securities before recovery. The Company does not on the framework established in the Fair Value Measurements and Disclosures accounting guidance. The framework is based on the inputs used in valuation and requires that observable inputs be used in the valuations when available. The disclosure of fair value estimates in the The Company's investment objective for equities is to emulate the returns of the S&P 900 fair value accounting guidance includes a hierarchy based on whether significant valuation and the MSCI EAFE index for its domestic and international equity portfolios, respectively. inputs are observable. In determining the level of the hierarchy in which the estimate is Of the 732 equity securities with unrealized losses, 131 with unrealized losses of \$1,389,000 disclosed, the highest priority is given to unadjusted quoted prices in active markets and were 20% or greater than the cost and have been in a continuous loss position for longer the lowest priority to unobservable inputs that reflect the Company's significant market

that EIM will not be required to sell the securities before recovery. The Company does not assets or liabilities traded in active markets. Included are those investments traded on an active exchange, such as the NASDAQ Global Select Market.

> Level 2 - Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability and market-corroborated inputs. Included are investments in U.S. Treasury securities and obligations of U.S. government agencies, together with municipal bonds, corporate debt securities, commercial mortgage and asset-backed securities, certain residential mortgage-backed securities that are generally investment grade and certain equity securities.

#### *Note C - Investments (continued)*

in pricing investment securities may include projected cash flows, collateral performance in valuing assets or liabilities. including delinquencies, defaults and recoveries, and any market clearing activity or liquidity circumstances in the security or similar securities that may have occurred since the prior The following table presents the Company's investment securities within the fair value hierarchy, mortgage-backed and asset-backed securities.

Fair values are based on quoted market prices when available (Level 1). The Company receives the quoted market prices from a third party, nationally recognized pricing service ("pricing service"). When market prices are not available, the Company utilizes a pricing service to determine an estimate of fair value, which is mainly used for its fixed-maturity investments fair value. The fair value is generally estimated using current market inputs for similar financial instruments with comparable terms and credit quality, commonly referred to as matrix pricing (Level 2). In instances where there is little or no market activity for the same or similar instruments, the Company estimates fair value using methods, models and assumptions that management believes are relevant to the particular asset or liability. This may include discounted cash flow analysis or other income based approaches (Level 3). These valuation techniques involve some level of management estimation and judgment. Where

Level 3 - Inputs to the valuation methodology are unobservable for the asset or liability and appropriate, adjustments are included to reflect the risk inherent in a particular methodology, are significant to the fair value measurement. Material assumptions and factors considered model or input used and are reflective of the assumptions that market participants would use

pricing period. Generally included in this valuation methodology are investments in certain and the related inputs used to measure those securities at December 31, 2013 (in thousands):

	Total	Level 1	L	_evel 2	L	evel 3
Fixed-maturity	\$ 921,572	\$ -	\$	921,572	\$	-
Equities	 361,495	361,495		_		_
Total	\$ 1,283,067	\$ 361,495	\$	921,572	\$	-
		,		·		

#### Note C - Investments (continued)

There were no transfers between fair value levels during 2013 and 2012.

Several of EIM's policyholders are companies represented in the S&P 900. Consequently, at investment income. December 31, 2013 and 2012, EIM holds investments with a total fair value of approximately \$14.2 and \$22.4 million, respectively, in issuers who are policyholders.

Opportunities Ltd. for \$5 million. The investment is recorded as an alternative investment.

#### Note D - Federal Income Taxes

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31 are as follows (in thousands):

	 2013	2012	
Deferred tax assets:			
Unpaid losses and loss adjustment expenses	\$ 8,656	\$	13,228
Unearned premiums	4,803		4,851
Accrued expenses	2,456		2,205
Unrealized comprehensive losses in earnings	5,257		7,136
Net operating loss carryforward	-		2,446
Total deferred tax assets	21,172		29,866
Deferred tax liabilities:			
Unrealized capital gains	76,747		72,610
Premium amortization	1,582		1,302
Other	412		1,087
Total deferred tax liabilities	78,741		74,999
Net deferred tax liability	\$ (57,569)	\$	(45,133)

The provision for federal income tax differs from the amount derived by applying the statutory federal tax rates to pretax income for financial reporting purposes due primarily to tax exempt

The Company is required to establish a "valuation allowance" for any portion of the deferred tax asset that management believes will not be realized. The Company has historically been On December 27, 2013, the Company purchased shares of Upsilon Reinsurance Funds a taxpayer, and in the opinion of management, will continue to be in the future. Management believes that it is more likely than not that the Company will realize the benefit of the deferred tax asset, therefore no valuation allowance has been established.

> During 2003, the Company applied for, and was granted an exemption from Barbados income tax by the Minister of Finance under the Duties, Taxes and Other Payment (Exemption) Act.

> At December 31, 2013 and 2012, the Company determined there are no material unrecognized tax benefits, and no adjustments to liabilities or operations were required.

#### Note E - Commitments and Contingencies

material adverse effect on the Company's financial position or results of operations.

#### Note F - Trust Funds and Deposits

The Company has established a trust fund with a federally insured depository. This trus fund serves as security for policyholders and third-party claimants to satisfy requirements of being listed as an alien surplus lines insurer by the National Association of Insurance Commissioners. The Company is required to maintain a minimum amount of the lesser of \$150,000,000 or \$5,400,000 plus 30% for liabilities arising from business on or after January 1, 1998. At December 31, 2013 and 2012, the required balance was \$150,000,000 Note I - Margin of Solvency and \$100,000,000, respectively. In addition, the state of Florida has required the Company to deposit \$300,000 as security for the Company's policyholders and creditors. The trust In order to meet the requirements of a Qualifying Insurance Company under the Insurance funds and deposit balances have been included in the accompanying balance sheets as Act 1992-2 of Barbados, the Company must have contributed reserves of approximately \$12 available-for-sale investments, including both fixed-maturity securities and equities.

#### Note G - Line of Credit

A line of credit was established on July 22, 2011 in the amount of \$50,000,000. The letter of credit is used solely to fund claim payments that are subject to reinsurance recovery. There were no amounts outstanding as of December 31, 2013 and 2012 on the line of credit. Draws and subsequent repayments on the line of credit amounted to \$29,250,000 and \$10,500,000, during 2013 and 2012, respectively.

#### Note H - Retiree Medical Benefits

The Company is named as defendant in various legal actions arising in the normal course The Company provides employees with a Post-Retirement Medical, Dental and Vision of business from claims made under insurance policies and contracts. These actions are Plan ("the Plan"). The Plan is available to retirees (upon fulfilling eligibility requirements), considered by the Company in estimating the loss and loss adjustment expense reserves. their spouses and dependents as a continuation of the healthcare plan available to active The Company's management believes that the resolution of these actions will not have a employees. Currently the benefits are self insured, with a third party stop-loss reinsurance arrangement. Retirees are not required to make contributions for coverage. The Plan is unfunded.

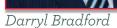
**NOTES TO FINANCIAL STATEMENTS** 

The assumed discount rate used to determine the benefit obligation is 4.45% for 2013. The assumed healthcare cost trend rate is 7.3% for 2014, trending to 4.5% by 2027. The Company recognized a liability representing the actuarially determined accumulated post-retirement benefit obligation in the amount of \$7,018,000 and \$6,300,000 as of December 31, 2013 and 2012, respectively, which is included in accounts payable and accrued expenses.

million. The policyholders' surplus provided an excess margin of solvency of approximately \$877 million at December 31, 2013.

## **EIM Directors**







Trevor Carmichael



Marian Durkin



Will Evans



Ben Fowke

Darryl M. Bradford Senior Vice President and General Counsel, Exelon Corporation, Chicago, Illinois

Trevor A. Carmichael Barrister-at-Law, Chancery House, Chancery Chambers, Bridgetown, Barbados

Marian M. Durkin Senior Vice President, General Counsel, and Chief Compliance Officer, Avista Corporation, Spokane, Washington

Willard S. Evans, Jr. President, Peoples Gas and North Shore Gas, Chicago, Illinois



Scott Goodell

Benjamin G. S. Fowke, III Chairman, President, and Chief Executive Officer, Xcel Energy Inc., Minneapolis, Minnesota

Scott K. Goodell President and Chief Executive Officer, Energy Insurance Mutual, Tampa, Florida



Jim Hatfield



Ed Holland



Darren Olagues



Carter Reid



G. Edison Holland, Jr. President and Chief Executive Officer, Mississippi Power Company, Gulfport, Mississippi

> Darren J. Olagues President, Cleco Power LLC, Pineville, Louisiana



Carter M. Reid

Senior Vice President - Administrative Services, Chief Compliance Officer and Corporate Secretary, Dominion Resources, Inc., Richmond, Virginia

> Joseph M. Rigby Chairman, President, and Chief Executive Officer, Pepco Holdings, Inc., Washington, D.C.

> > Charles W. Shivery Director, Northeast Utilities, Hartford, Connecticut



Chuck Shivery

As of December 31, 2013

## **Board Committees**

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Darren J. Olagues, Chairman | Willard S. Evans, Jr., Vice Chairman Darryl M. Bradford | Joseph M. Rigby | Charles W. Shivery

Claims Committee

Marian M. Durkin, Chairman | Darryl M. Bradford, Vice Chairman Willard S. Evans, Jr. | James R. Hatfield | Carter M. Reid

Executive Committee

G. Edison Holland, Jr., Chairman | Benjamin G. S. Fowke, III, Vice Chairman Marian M. Durkin | Scott K. Goodell | James R. Hatfield

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Nominating Committee

Marian M. Durkin, Chairman | Charles W. Shivery, Vice Chairman Darryl M. Bradford | Scott K. Goodell | Darren J. Olagues

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Joseph M. Rigby, Chairman | Benjamin G. S. Fowke, III, Vice Chairman Scott K. Goodell | G. Edison Holland, Jr. | Carter M. Reid

Strategic Planning Committee

James R. Hatfield, Chairman | Scott K. Goodell, Vice Chairman Marian M. Durkin | Willard S. Evans, Jr. | Benjamin G. S. Fowke, III | Deborah S. Gaffney G. Edison Holland, Jr. | Randall L. Martin

As of December 31, 2013

## Insurance Advisory Committee









Randall L. Martin, Chairman

Sandra K. Hart, Vice Chairman

Risk Manager, TECO Energy, Inc., Tampa, Florida





Randy Martin

Edsel Carlson

Bob Dillard

Edsel L. Carlson

Julie Jackson

Director, Risk and Land, Northwest Natural Gas Company, Portland, Oregon









Robert W. Dillard Vice President, Risk Management and Insurance, Kinder Morgan, Inc., Houston, Texas

Sr. Director, Risk Management and Insurance, Targa Resources Corp., Houston, Texas

Director, Risk Management & Insurance, NRG Energy, Houston, Texas

Risk Manager, Property & Casualty Risk Management, Portland General Electric Company, Portland, Oregon Roni A. Salo

Managing Director, Risk & Insurance Management, American Electric Power Service Corp., Columbus, Ohio

Insurance Manager Risk Services, ALLETE, Inc., Duluth, Minnesota

Manager, Financial Services, Citizen Energy Group, Indianapolis, Indiana

Forrest L. Strachan

Risk Manager, PJM Interconnection, LLC, Norristown, Pennsylvania

John J. Vinski

Director, Corporate Insurance & ERM, NV Energy, Inc., Las Vegas, Nevada

Mark A. Webster

Insurance & Risk Manager, Duke Energy Corporation, Charlotte, North Carolina

As of December 31, 2013





Forrest Strachan





Jeremy Stephens

## Officers



Ed Holland



Ben Fowke



Scott Goodell



Jill Dominguez



Robert Schmid



Ann Joslin



Taniyka Ragland



Trevor Carmichael

G. Edison Holland, Jr., Chairman of the Board

Benjamin G. S. Fowke, III, Vice Chairman of the Board

Scott K. Goodell, President and Chief Executive Officer

G. Thomas Bolton, III, Vice President, Chief Financial Officer, and Corporate Secretary

Jill C. Dominguez, Vice President-Chief Underwriting Officer

Robert P. Schmid, Vice President-Subsidiary Operations

Ann Joslin, Vice President-Claims

Taniyka D. Ragland, Assistant Corporate Secretary

Trevor A. Carmichael, Assistant Corporate Secretary

As of December 31, 2013





2013 Annual Report