

The background features a large, semi-transparent circular logo for Energy Insurance Mutual. The logo contains a globe with latitude and longitude lines, and the words "ENERGY INSURANCE MUTUAL" are written in a circular path around the globe. There are also three stars above the globe.

ONE MISSION: UNLIMITED POSSIBILITIES

2025 RISK MANAGERS INFORMATION MEETING



Tommy Bolton

President and Chief Executive Officer

The background features a large, faint, circular logo for Energy Insurance Mutual. The logo contains a globe with latitude and longitude lines, and the words "ENERGY INSURANCE MUTUAL" are written around the top inner edge of the circle. There are also three stars above the globe.

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2025 RISK MANAGERS INFORMATION MEETING



Tino Martinez

World Series Champion

The background features a large, semi-transparent circular logo for Energy Insurance Mutual. The logo contains the text "ENERGY INSURANCE MUTUAL" around the top arc, a globe in the center, and three stars above the globe. The overall background is a warm, orange-gold gradient with faint, illegible text and a circular graphic on the right side.

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2025 RISK MANAGERS INFORMATION MEETING



Marty Lyons

Chairman of the Board, EIM
Chairman, President & CEO, Ameren Corporation

The background features a large, semi-transparent circular logo for Energy Insurance Mutual. The logo contains the text "ENERGY INSURANCE MUTUAL" around the top arc, a globe in the center, and the words "ENERGY" and "INSURANCE" at the bottom. There are also stars and wings within the design.

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2025 RISK MANAGERS INFORMATION MEETING

EIM Board of Directors



Brian Bird

President & CEO
Northwestern Energy



Tommy Bolton

President & CEO
Energy Insurance Mutual



Marcus Brown

EVP & General Counsel
Entergy Corporation



Giles Carmichael

Managing Partner
Chancery Chambers



Jeanne Jones

EVP & Chief Financial Officer
Exelon Corporation



Kodwo Ghartey-Tagoe

EVP, Chief Legal Officer &
Corporate Secretary
Duke Energy

EIM Board of Directors



Marty Lyons

EIM Board Chair
Chairman, President & CEO
Ameren Corporation



Carter Reid

EVP, Chief of Staff & Corporate Secretary
President, Dominion Energy Services
Dominion Energy (Retired)



Bridget Reidy

EVP & Chief Operating Officer,
Exelon Business Services Co.
Exelon Corporation (Retired)



Amanda Rome

EVP & Group President - Utilities
Chief Customer Officer
Xcel Energy



Peggy Simmons

Executive Vice President - Utilities
American Electric Power Co.
(Retired)



Dan Tucker

EVP & Chief Financial Officer
Southern Company

EIM Insurance Advisory Committee (IAC)

Name	Member Company	Title
Mariya Coleman (Vice-Chair)	Berkshire Hathaway Energy	Vice President, Insurance and Claims
Lisa Fleischer	Omaha Public Power District	Director, Legal Operations
Arnold Garcia (Chair)	Duke Energy	Director, Insurance
Kyle Gibbs	Colorado Springs Utilities	Corporate Risk Supervisor
Kathy McElwaine	PJM Interconnection	Corporate Insurance Manager
Michael McFarland	Great River Energy	Director, Enterprise Risk Management
Loida Morrison	Sempra	Manager, Insurance and Risk
Randall Murdaugh	Associated Electric Cooperative	Managing Director, Risk Management
Christopher Patterson	Dominion Energy, Inc.	Director, Corporate Risk
Gordon Payne	Fortis Inc.	Director, Risk Management
Ron Rispoli	Entergy Services, Inc.	Director, Risk Management and Risk Engineering
Frank Stanbrough	Southwest Gas Holding, Inc.	Vice President, Continuous Improvement & Optimization
Tim Underwood	CMS Energy Corp.	Director, Insurance Risk Management

IAC



EIM Staff



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2025 RISK MANAGERS INFORMATION MEETING



Tommy Bolton

President and Chief Executive Officer



Opening Remarks



Midtown Tampa

“

Your life will always matter more to me than my own.

– Ethan Hunt, Mission Impossible

ELM Translation – Our Members' success will
always come first. We are Member focused.

Talent wins games, but teamwork and intelligence win
championships. – Michael Jordan

”

Collaborative Partners

EIM Members

IAC

Board of Directors

Broker Community

Other Partners



Agenda

- 1 Opening Remarks
- 2 Strategic Planning
- 3 Finance
- 4 Claims
- 5 Underwriting
- 6 Energy Insurance Services
- 7 Closing Remarks

2024 Strategic Review

Our People



Deepening of bench for stability and succession

Advancing Internal Capabilities



Data analytics/modeling and strategic talent hiring

Meeting Member Needs & Preparing for the Future



Enhanced underwriting, expanded property & tort reform

Enhancing Member Engagement



Robust Member communication/education
EIS awareness

2025-2027 Strategic Plan

Our People



Emphasis on culture, employee retention and attracting talent

Meeting Member Needs & Preparing for the Future



Legal system abuse support
Emerging risk preparedness

Advancing Internal Capabilities



Analytics – AI, claims data mining, strategic modeling

Enhancing Member Engagement



Transparent communication
Stay connected to Members' strategy and facilitate education



Financial Update



Tampa Riverwalk



Jeff Tkacz

Vice President, Chief Financial Officer



Jeff Tkacz

Vice President, Chief Financial Officer
Moderator



**Jennifer
Gray**

Controller



**Legare
Gresham**

Actuarial &
Analytics Leader

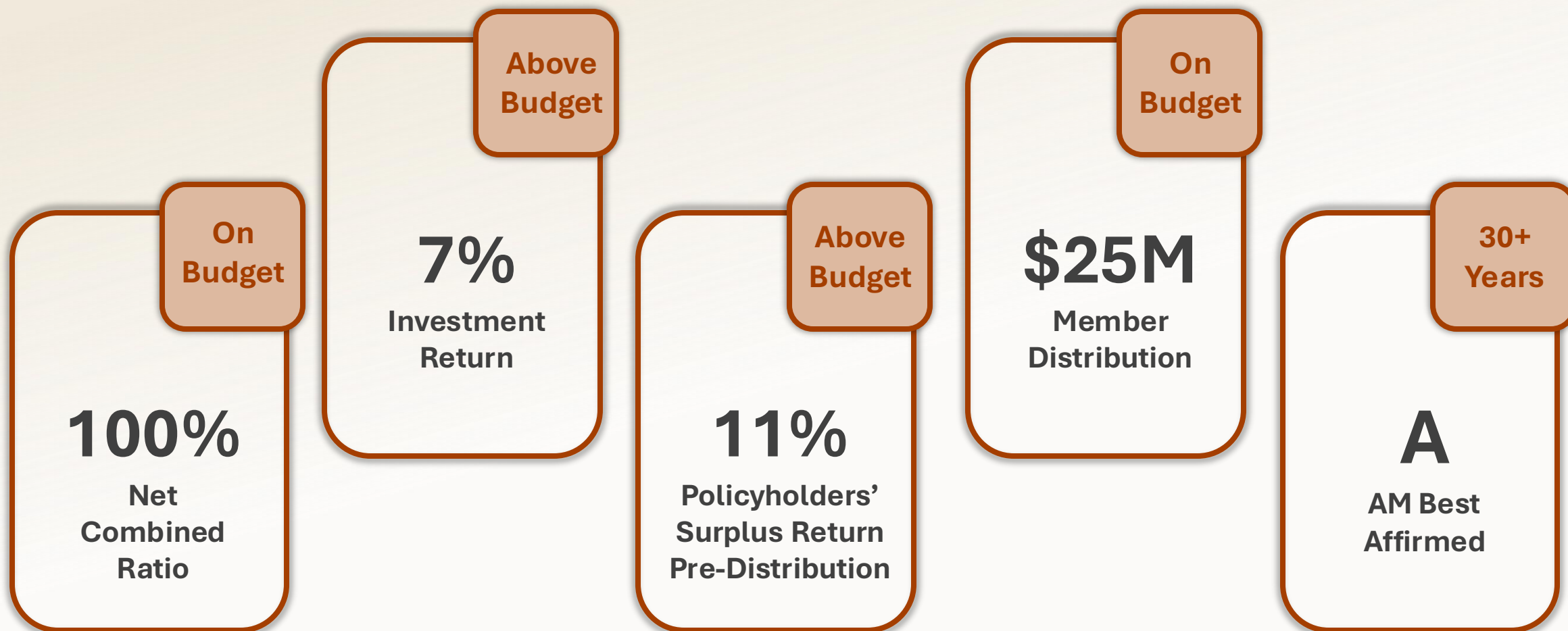


**Christine
Hoogstedan**

Director of
Treasury

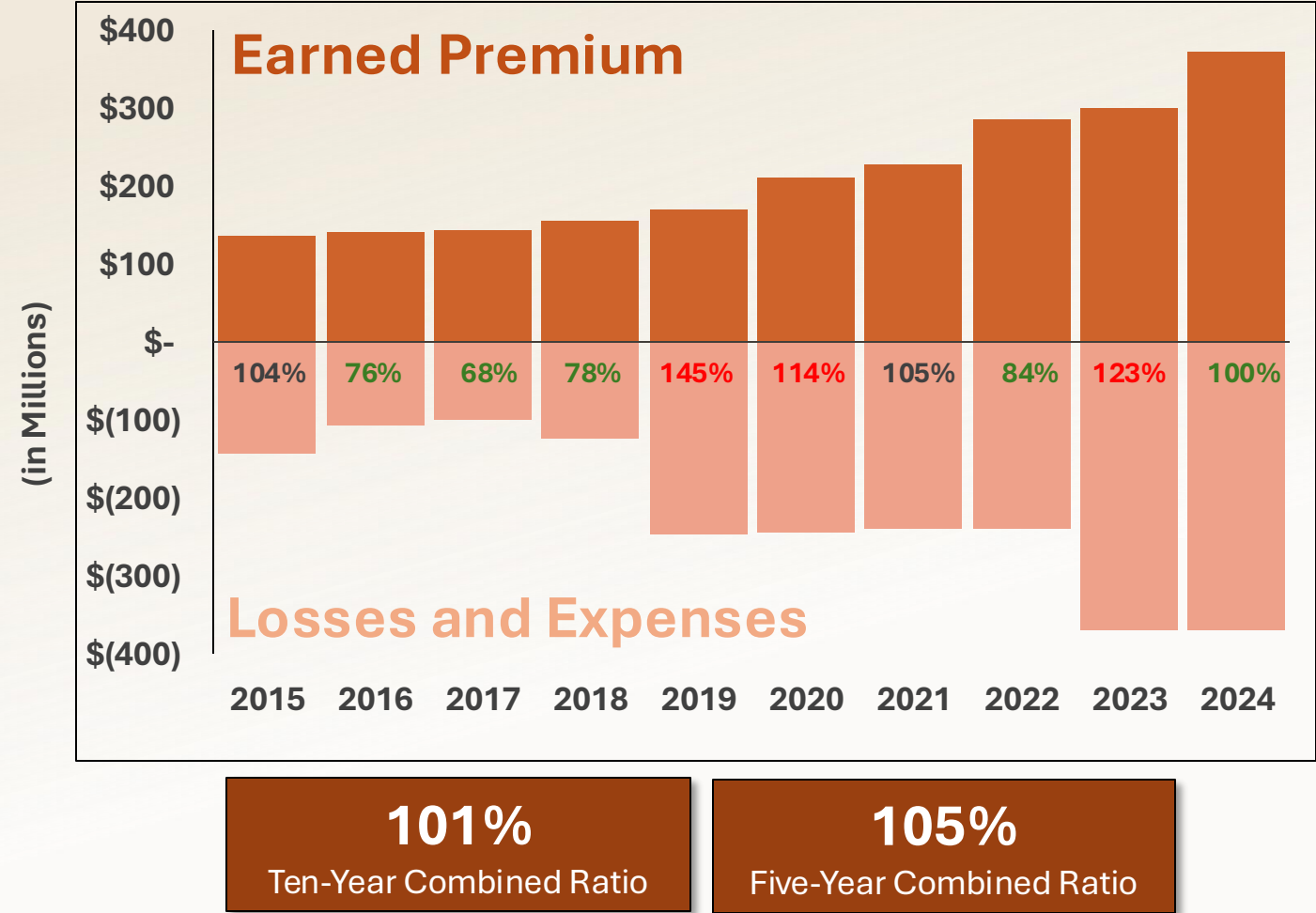
2024 Year in Review

Continued Success - Now and into the Future



Mutual Objective

Net Combined Ratio Trend



Mutual Objective:

EIM targets a combined ratio of 100% to have underwriting income breakeven

Volatility:

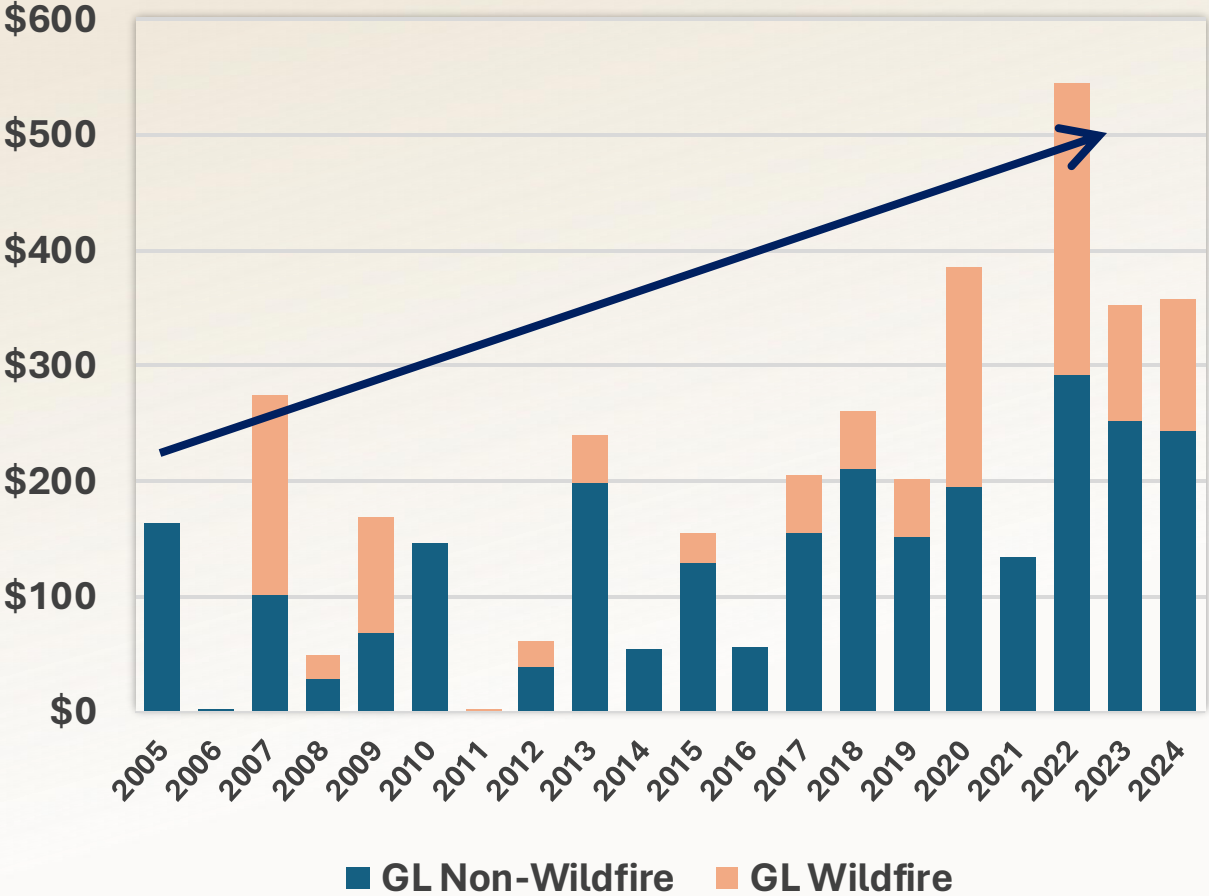
EIM expects and plans for year-to-year fluctuations. We focus on the long-term benchmarks, reacting to trends not yearly outliers

On Target

With membership support, EIM has been able to maintain adequate premium and keep pace with current loss trends

Loss Trend

General Liability



Average Annual Losses

(in \$ Millions)

	2005 - 2009	2010 - 2014	2015 - 2019	2020 - 2024
Non-WF	72.0	87.2	140.3	222.9
WF	58.6	13.0	35.1	131.6
Total	130.5	100.2	175.5	354.5

210%
Non-WF
Increase



125%
WF
Increase



172%
Overall
Increase

Non-wildfire losses have more than tripled in the last 20 years, driven by rising claim frequency and the impact of inflation.

Wildfire losses are significantly impacted by sub-limit.

Attachment Point Increase

Why have attachment points been increasing?



Frequency

Claims settled in the first \$15M of EIM limits have doubled over the last 10 years.

Higher claim settlements are pushing claims into the EIM layer that historically would not have been impacted.

Inflation

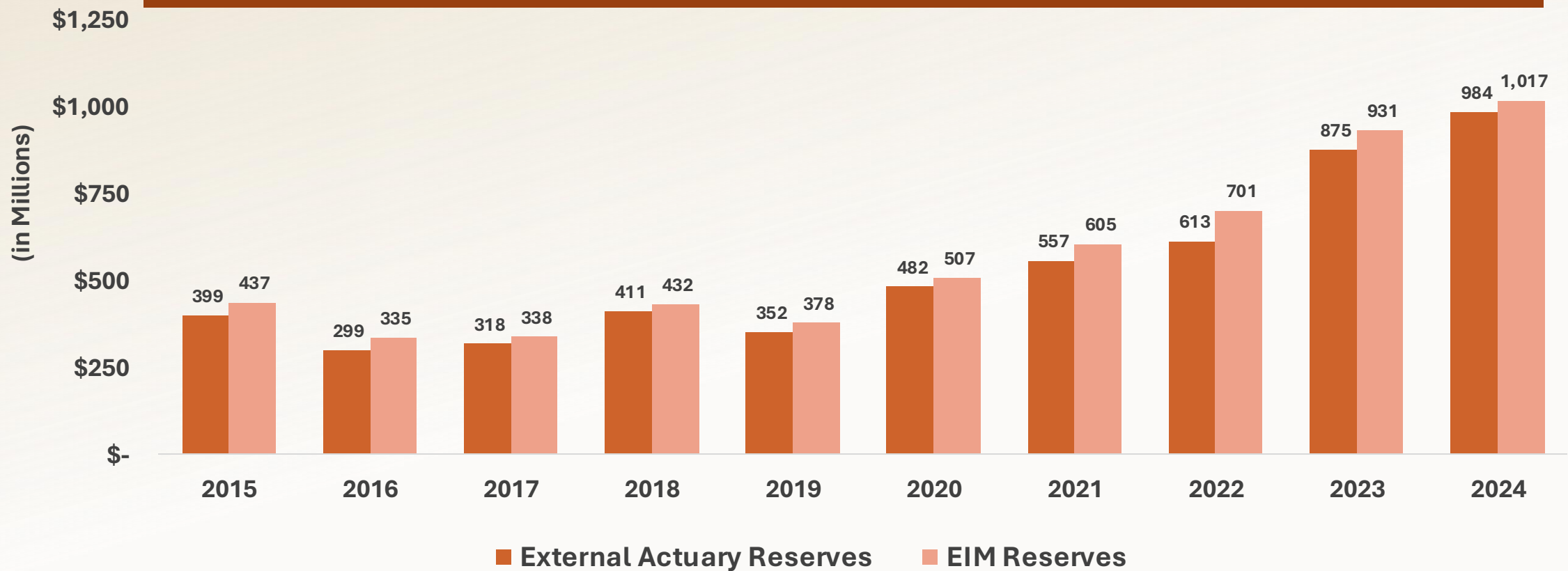
\$35M is not the same as it was 10 years ago.

Raising EIM's attachment points helps moderate both frequency and severity and mitigate current and future inflation (both social and economic).

External Actuary Reserve Comparison

All Lines of Business

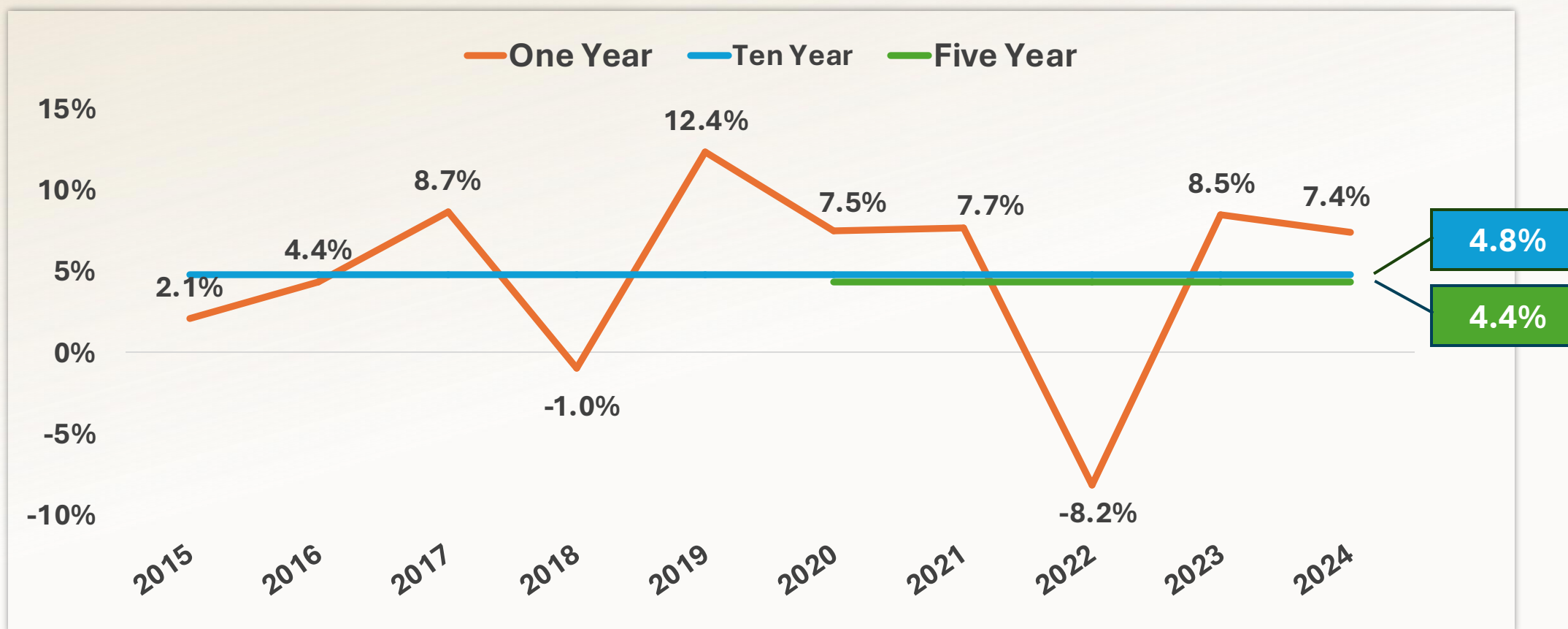
Net Reserves: External Actuary and EIM \$ Comparison



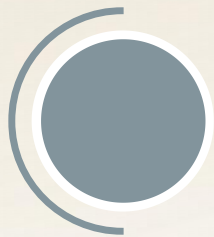
Investment Returns

Investment Philosophy:

EIM is committed to a long-term strategic approach toward investing. Our goal is to maintain a diversified portfolio that provides asset-liability matching while putting surplus to work.

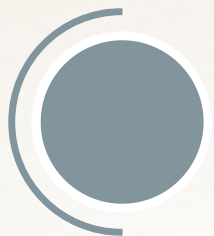


Looking Forward



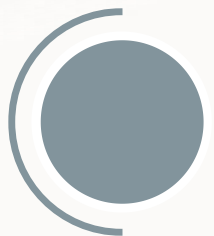
Claim Development & Trends

- Monitor and react accordingly
- Monitor emerging risks
- Maintain reinsurer relationships and volatility protection



Continue Investment Discipline

- Diversified portfolio
- Long term view
- Holistic risk review

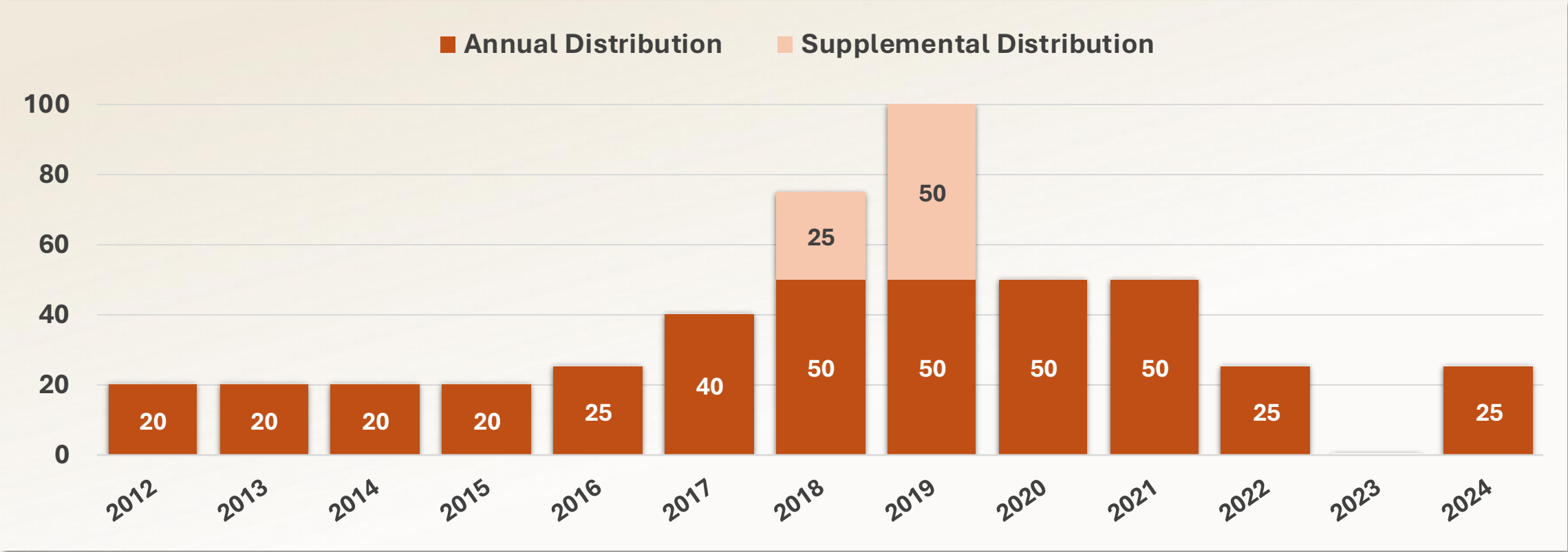


Maintain Sufficient Capital

- Provide steady capacity
- Continue to evaluate changing risk profile and future strategic needs
- Evaluate distribution annually

Distributions – Sharing of Success

Distribution History



**In addition to the capacity EIM brings,
Distributions have Provided Significant Value to the Membership**



Claims Update



Skyway Bridge



Cindy Dobbins

Vice President, Chief Claims Officer



Cindy Dobbins

Vice President, Chief Claims Officer

Moderator



**Eve
Bacanskas**

Sr. Claims Attorney



**Laura
Compton**

Sr. Claims Attorney



**Stephen
Newbold**

Claims Attorney

Claims Department Update



2024 Claims
& Claims
Operations
Wrapup and
2025 plan



Quality &
Building Bench
Strength



Staffing
Update



Customer
Service



Data and
Technology



Legal System Abuse (AKA Social Inflation)

Continues to Increase in Frequency and Severity

Mitigation:

- Robust Risk Management Programs to identify and address potential issues
- Litigation Strategy: Effective legal strategies include early intervention and witness prep
- Jury Research: Understand the jury's perspective and biases



TRIAL LAWYERS FOR JUSTICE



Legal System Abuse (AKA Social Inflation)

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Strategic Planning

2025 Claims Member Education

Claim Management EIMpowerment

Article 1

Early Mediation to
Mitigate Exposure

Article 2

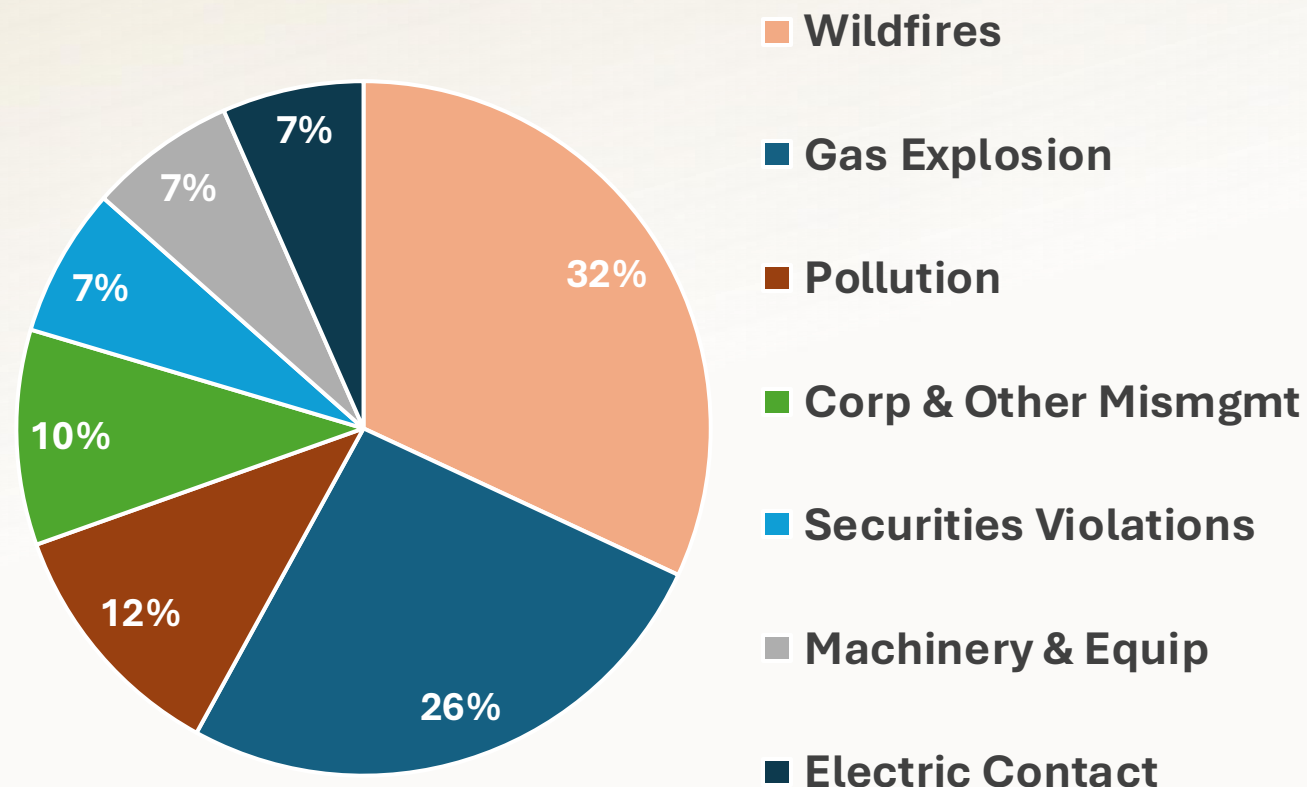
Defending Your Company:
Corporate Representative Depositions

Top 7 Claim Categories

Gross Incurred Losses (Paid and Case Reserves)

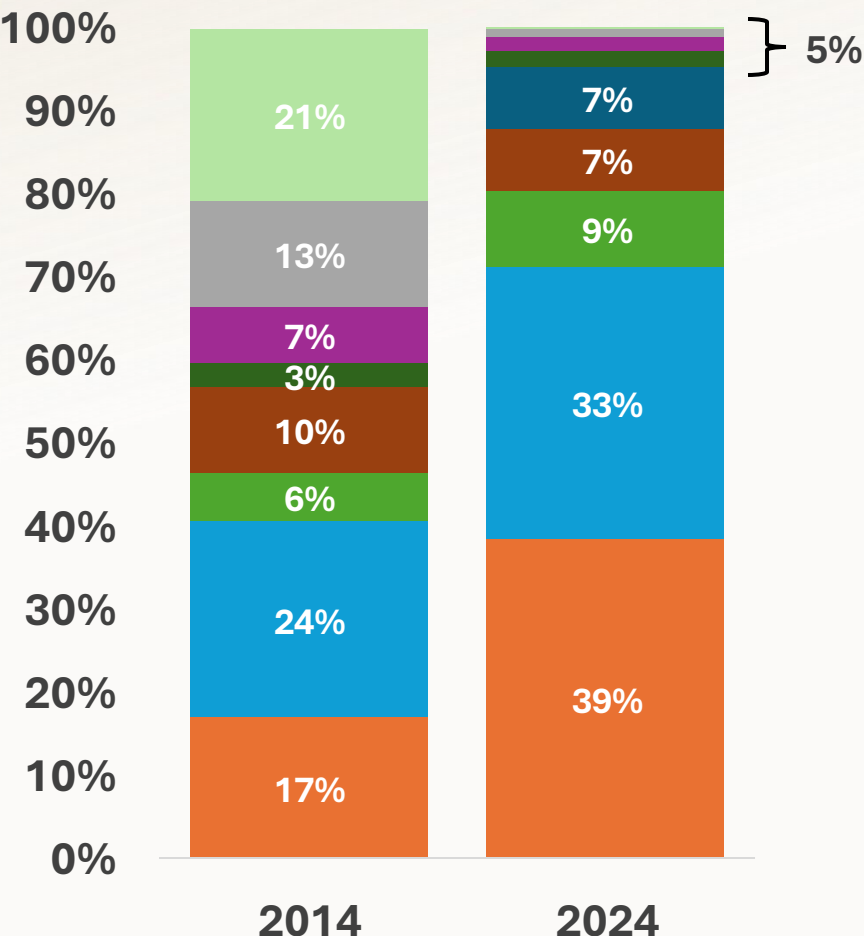
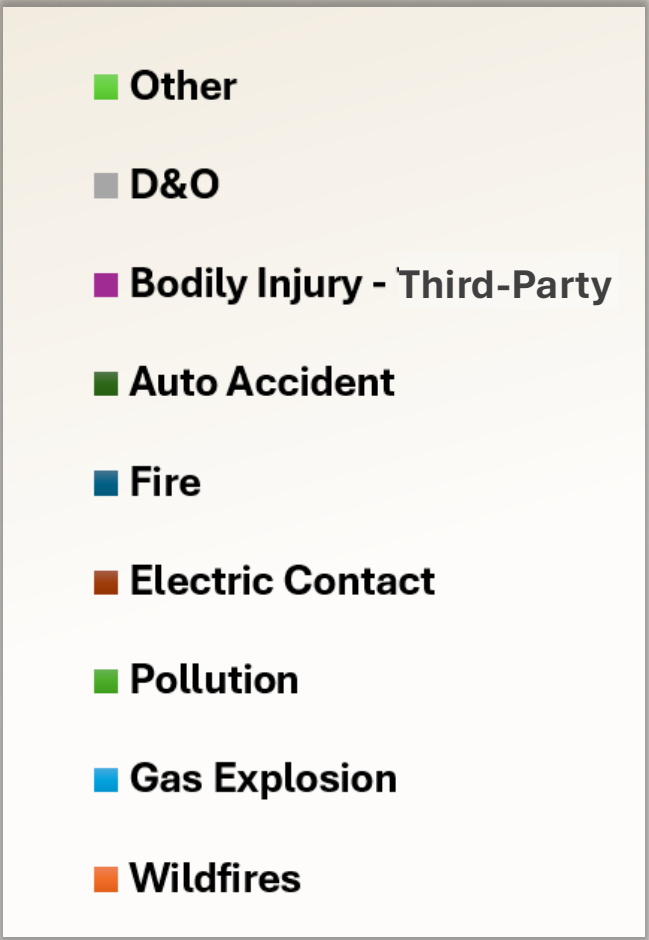
Claim Category	(in Millions)
Wildfires	\$ 1,126
Gas Explosion	918
Pollution	408
Corp & Other Mismgmt.	353
Securities Violations	245
Machinery & Equip	242
Electric Contact	233

(Out of Total Gross Incurred Losses of \$4.7 Billion)



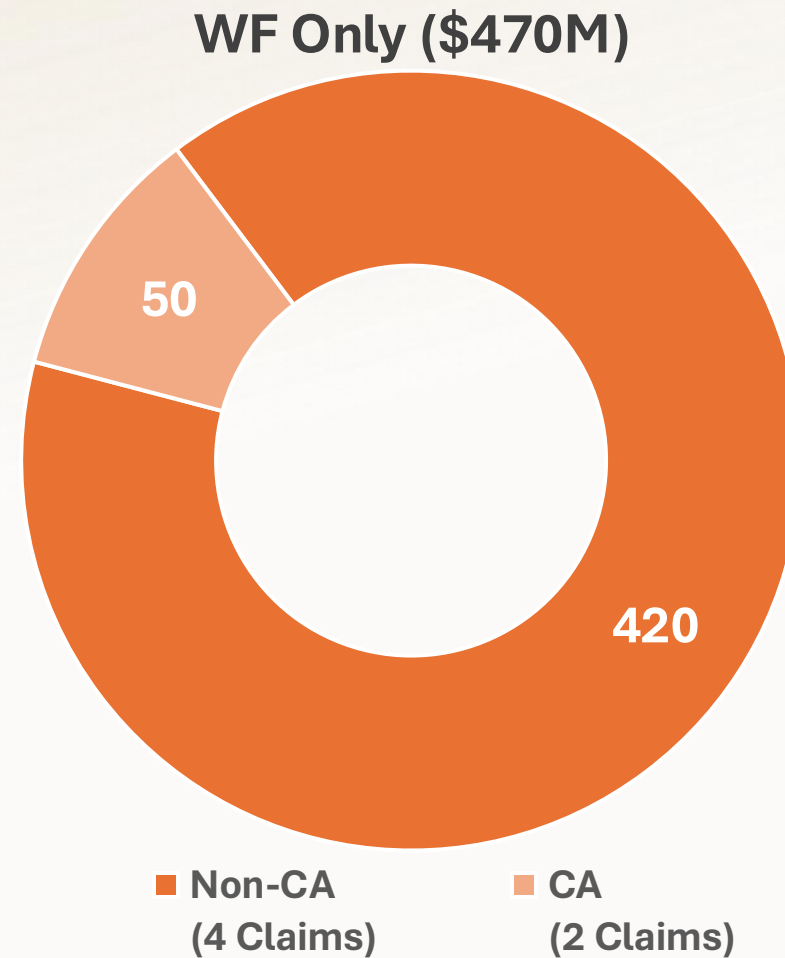
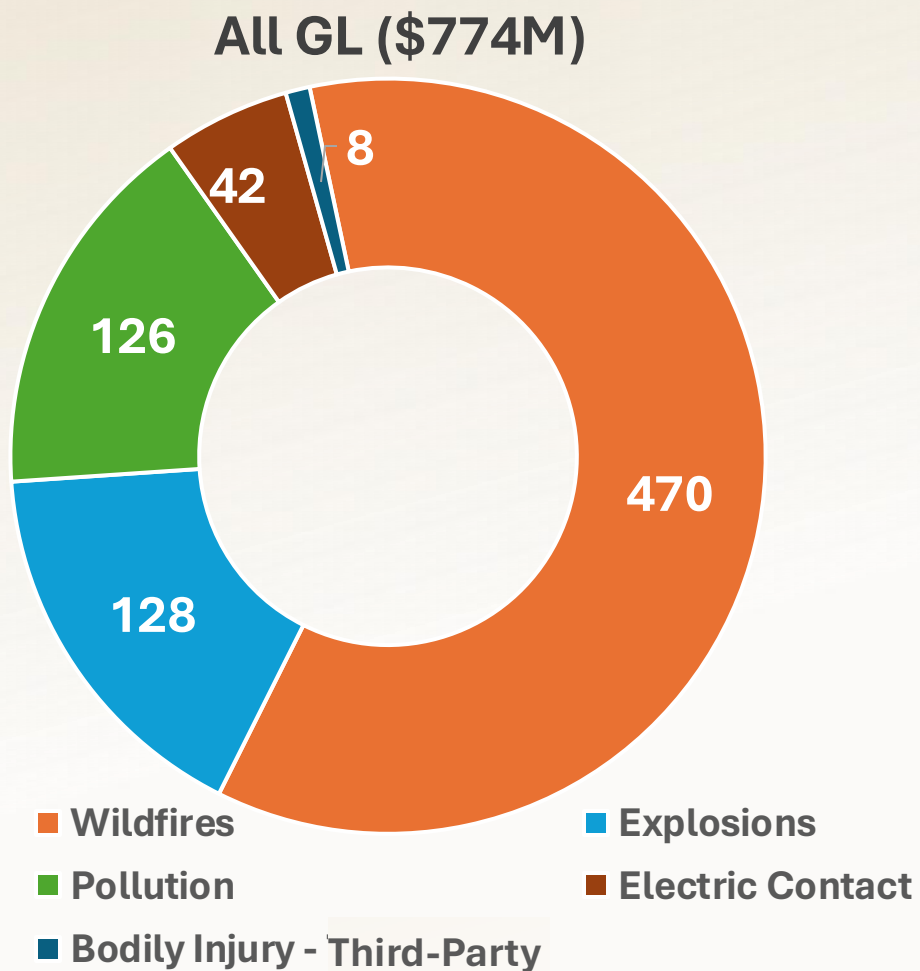
Liability Claim Types Over Ten Years

Gross Loss Reserves



Open General Liability Losses

Incurred Losses (Paid and Case Reserves)



Frequency Open and Closed Claims

Year Over Year

End of Year 2024

End of Year	Opened Claims	Closed Claims
2020	291	234
2021	264	408
2022	258	301
2023	413	334
2024	673	490



Risk Transfer

Defense and Indemnity and Additional Insured Provisions with Contractors

Importance

- Vital for energy companies to include defense & indemnity and additional insured requirements in contractor agreements

Benefits

- Defense & Indemnity – Shifts exposure to the contractor
- Additional Insured - Provides coverage within the contractor's insurance tower for the energy company

Analysis

- Evaluate potential exposure and ensure appropriate insurance limits

Risk Transfer (cont.)

Key Points

1 Defense & Indemnity Provisions

Purpose

- Shift responsibility for risks to the contractor.
- Duty to defend is triggered by the allegations in the complaint (whether true or not).
- Duty to indemnify is triggered once a settlement or judgment are reached.

Benefits

- Contractor and insurer pay for defense costs
- Energy company can select its own legal representation

Limitations

- Not all states allow indemnification for own fault

2 Additional Insured Provision

Purpose

- Name the energy company as an additional insured on contractor's liability policies

Benefits

- Provides insurance coverage for the energy company under the contractor's insurance tower

Contract Requirements

- Obtain signed contracts, Certificates of Insurance, and copies of insurance policies

Claims Handling

- Tender defense to contractors immediately upon receiving a claim

Risk Transfer (cont.)

Negotiation Topics



**Understand
the Law**



**Use a Governing
Law Provision**



**Have a Backup
Indemnity Provision**



**Assess the
Exposure Severity**



**Use an Additional
Insured Clause**



**Be Aware of
Anti-indemnity Laws**



**Make Sure You Obtain
and Review Insurance
Certificates**



**Secure Your Right to
Choose Your Defense
Counsel**

Risk Transfer (cont.)

Defense and Indemnity and Additional Insured Litigation



Ensure timely tender of defense & indemnity to the contractor and their insurer at the earliest opportunity



Retain separate coverage counsel to address any disputes over the provisions



Consider a Declaratory Judgment Action against the contractor and/or its insurer when ripe



Pursue mediation separately with the contractor before an all-party mediation



Underwriting Update

Downtown Tampa



Jill Dominguez

Vice President, Chief Underwriting Officer





Scott Leiman

Product Line Manager,
Property



Peter Nadel

Director, Member Relations and
Business Development



**Bryan
Oliff**

Senior Underwriter
Casualty / Product
Line Manager, Cyber



**Vitaly
Pisetsky**

Underwriting Manager,
Executive Liability



**Amy
Schrimsher**

Product Development
and Management
Casualty Sr. Underwriter

2024 Year in Review



Continue to achieve needed Excess General Liability premium increases ex Wildfire

Collected adequate premium for Wildfire and deployed excess capacity on an exception basis

52% of GL policies now attach higher than \$35M

Introduced new non-voting membership class for property business

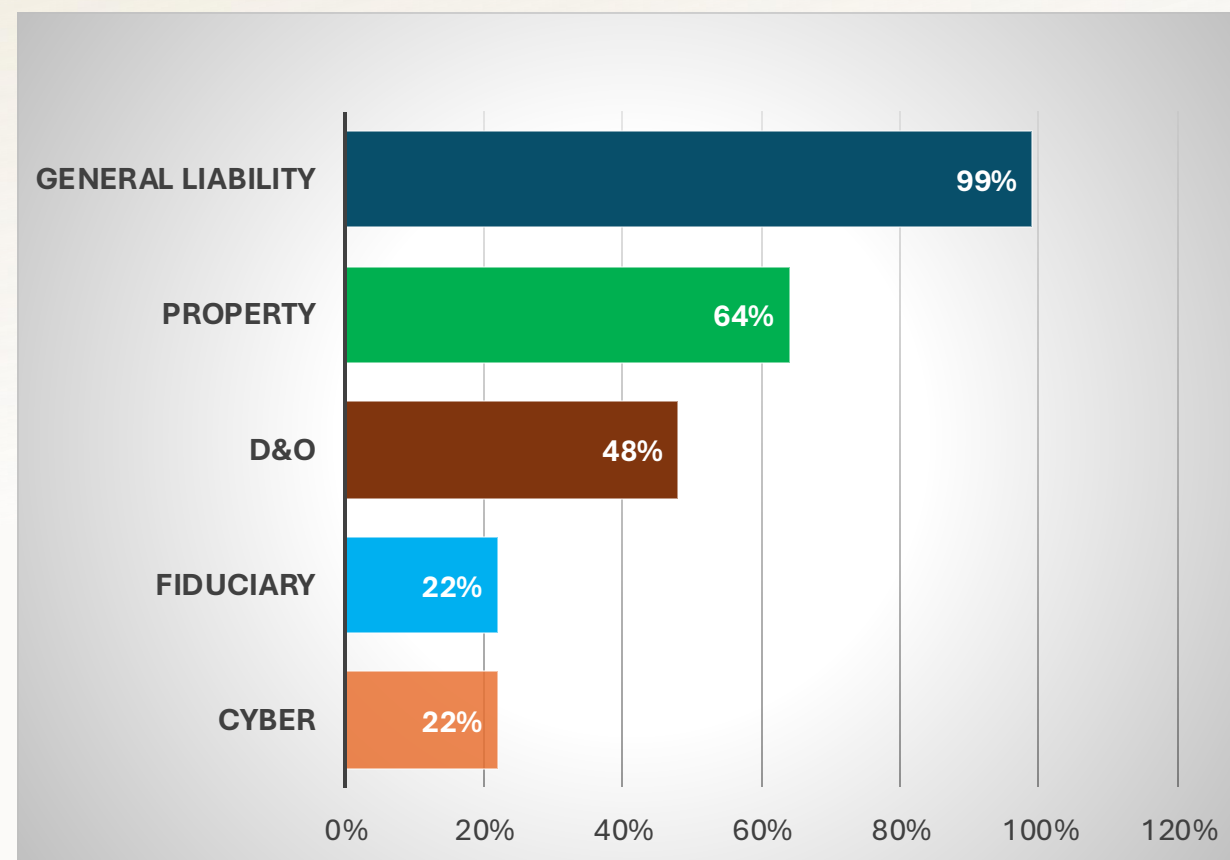
Hired new Senior Underwriter, Christine Figola, effective 1/20/25

Capacity and Product Utilization

Capacity

Product	Capacity	Min. Attachment
General Liability	\$125M	\$35M-\$50M+
D&O/General Partners	\$50M	\$35M-\$50M+
Fiduciary	\$25M	\$35M-\$50M+
Property	\$35M	Excess of underlying deductibles
Cyber	\$10M	\$50M

Utilization



Excess GL Review & Outlook

2024 Review

- GL Premium of \$457M for 2024 vs. \$308M for 2023
- New Wildfire Strategy:
Combination of Wildfire sub limits and dedicated/increased premium to manage exposure and keep pace with loss trend

Thank you for your support
and information provided to help
differentiate your risk!

2025 Outlook

Wildfire

- Increased Wildfire capacity to \$65M for certain members. California excluded; Underwritten on individual basis
- Keep us informed of updates to legislation and improvements to Wildfire mitigation programs
- Expiring Limit pricing flat where possible - Exceptions apply

Non-Wildfire

- Average rate increases in the **+10% to +15%** range. Exceptions will apply
- GL Form Update

Excess D&O Review & Outlook

2024 Review

- Managed renewal book between flat to -4%
- Seeing an uptick in claim activity
- Stable, but soft market environment
- D&O has stabilized as some carriers exit the marketplace and others enter

Strong Membership Support

- Annual written premium for D&O and Fid = \$33M, flat from last year
- Members continue to support premiums required for limits deployed
- Not a standalone D&O provider - overall relationship is key

2025 Outlook

Market Update

- More regulatory scrutiny around WF guidelines
- Risks coming out of new administration
- Seeing signs of market stabilization

EIM Update

- EIM value proposition and stability appreciation for Membership support
- Average rate increase in the flat to nominal increase range. Exceptions will apply

Property Review & Outlook

2024 Review

- Written premiums of \$34.2M versus \$33.5M for 2023
- 3.5% rate decrease in 2024
- Ample capacity in both domestic and foreign markets
 - EIM received notice on 47 property claims, most of the claims are small
 - 2 EIM Members were impacted by the 2024 hurricanes resulting max loss of \$2.2M
- EIM retains strong membership loyalty for renewals and new business

2025 Outlook

Market Update

- Capacity and price stabilizing
- Watchful eye on new technology

EIM Update

- Cross-training with staff
- Consideration of non-voting member property placement
- Average rate expected in the **flat to -5%** range. Exceptions will apply

Excess Cyber Review & Outlook

2024 Review

- 33 policies with \$5.3M written premium
- \$9.2M Average limit with a \$61M average attachment
- EIM capacity deployed only in excess position
- No losses impacting EIM coverage to date

Trends

- Supply Chain Strategies
- Third Party Risk Management
- Ransomware threats continue

2025 Outlook

Market Update

- Pricing has stabilized for energy/utility account primaries and lower excess layers
- Looking for continuous improvement of cyber risk management
- Continuing to monitor member feedback and needs for cyber capacity

EIM Update

- Appreciation for Membership support
- Average rate could trend around **flat from expiring**. Exceptions will apply

2025 Objectives



**Early
Communication
with Members
and Brokers**



**New Wildfire
Sub-limits,
Premiums and
Information Requests**



**Continued
Focus on Energy
Transition**



**Continue to Align
Premium with Increasing
Risk Factors and Look
for Ways to Mitigate Risk
Via Attachment Points
and Co-insurance**



**Utilize Technology
& Data (Benchmarking,
Wildfire Tool)**



Member Engagement



Downtown Tampa

We Hear You!

Your Feedback in Action



Communication

- Mid-Year Update
- Higher Frequency



RMIM

- Revised Agenda
- Coordination with EEI



Wildfire Solutions

- Increased Sublimit
- MMWC

Member Engagement

What's In Store for 2025





Visit EIM's Event App for Game Details



**FIND THE
AGENT**

ZYOBO

**DECRYPT THE
PASSCODE**



**SCAN THEIR
QR CODE**



Energy Insurance Services Update



Clearwater Beach



Megan Ogden

Vice President, Chief Operating Officer
Energy Insurance Services



2024 Highlights

5 new cells formed in 2024

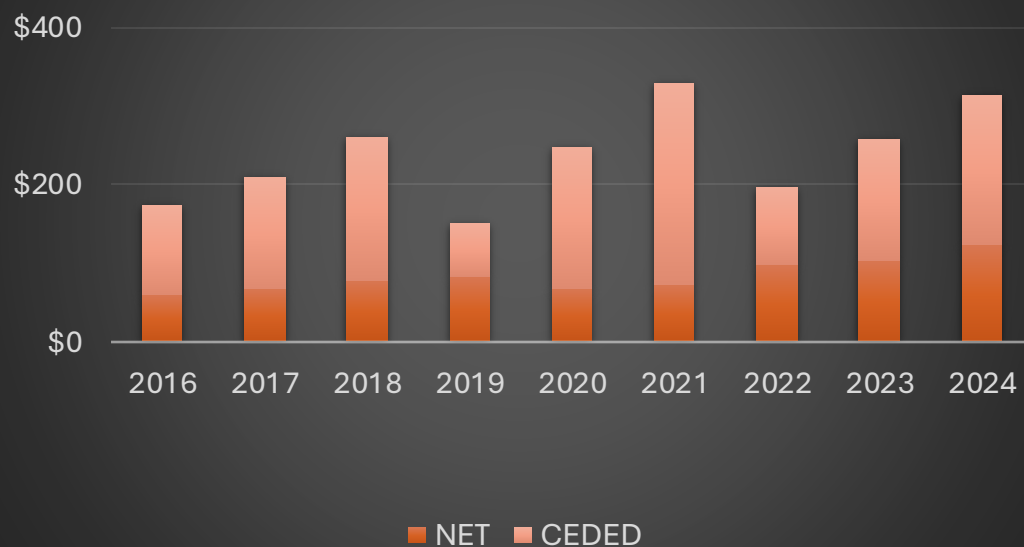
Management fee credits continued

New staff hired & staffing transitions completed

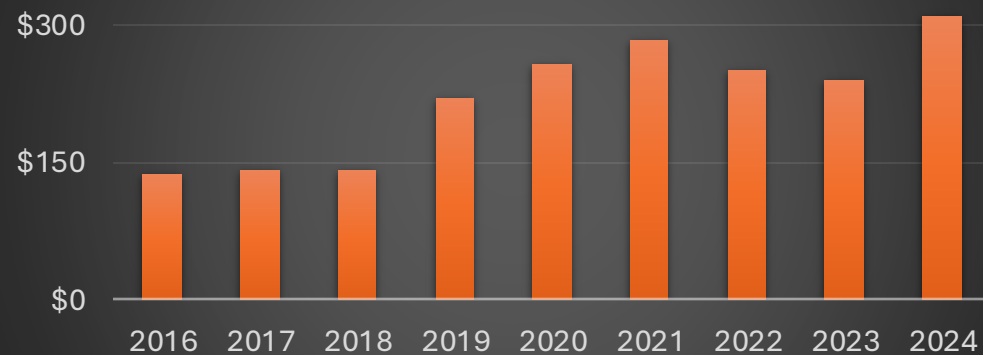
Extensive in-house actuarial support and analytics

Key Financials (in millions)

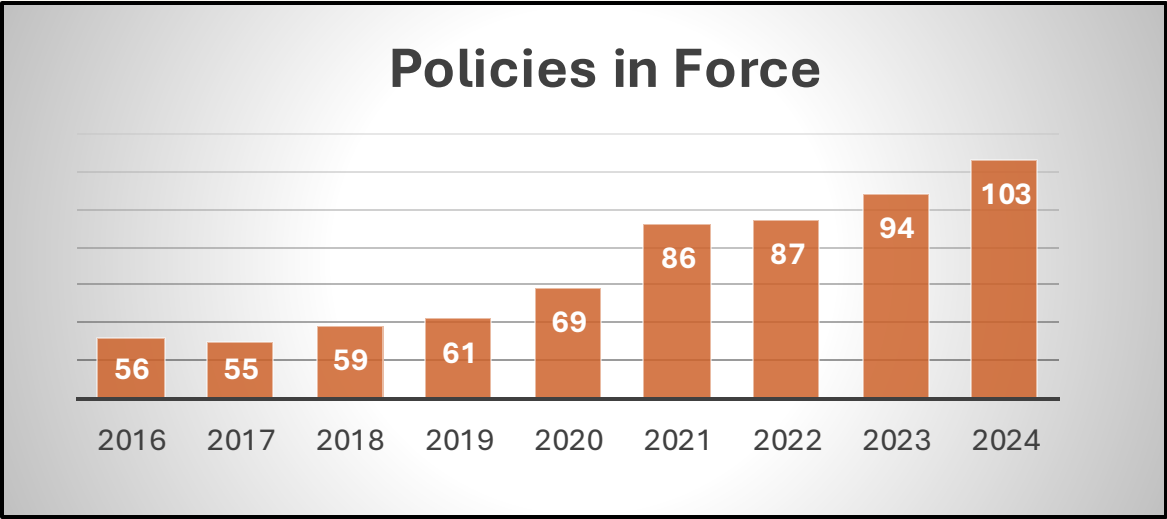
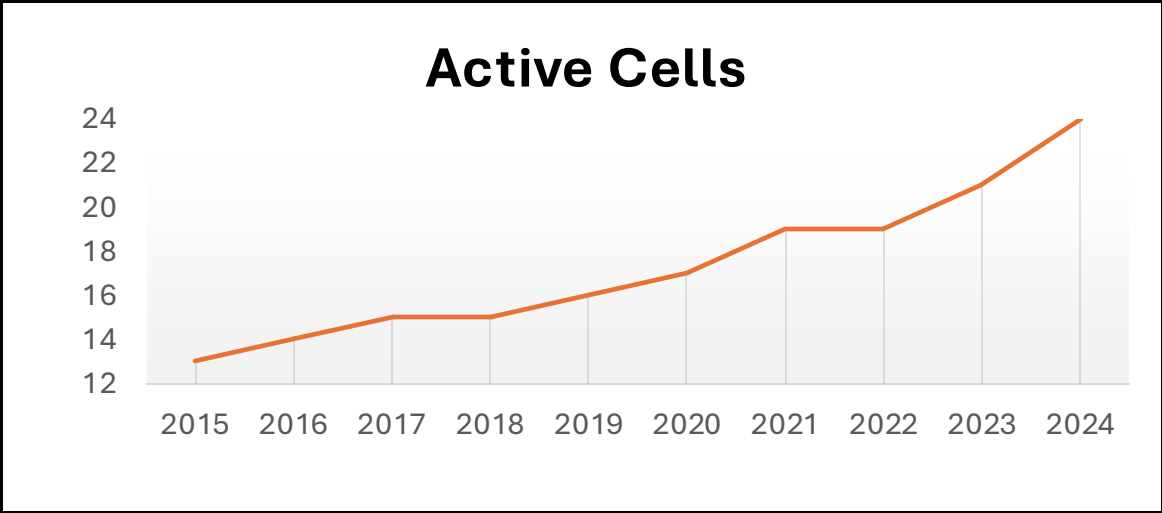
Written Premiums



Consolidated Cell Surplus



EIS Statistics



Trends

Wildfire

Terrorism

Renewables

General Liability

Cyber

Builders Risk





SAVE THE DATE

EIS PAC Annual Conference
October 26-29, 2025

Wild Dunes Resort
Isle of Palms, SC

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2025 RISK MANAGERS INFORMATION MEETING



**ONE MISSION:
UNLIMITED POSSIBILITIES**

2025 RISK MANAGERS INFORMATION MEETING



DAVID L. HADLER
RISK MANAGER

Award



Michael Mee
Exelon Corporation



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ONE MISSION: UNLIMITED POSSIBILITIES

2025 RISK MANAGERS INFORMATION MEETING



Mike McFarland

Director, Enterprise Risk Management Great River Energy,
Moderator



**Tommy
Bolton**

President and Chief
Executive Officer



Marty Lyons

Chairman of the Board,
EIM Chairman, President &
CEO, Ameren Corporation

The logo for Energy Insurance Mutual is a circular emblem. It features a globe in the center, surrounded by a wreath. Above the globe are three stars. The words "ENERGY INSURANCE MUTUAL" are written in a circular path around the globe. The background of the entire slide is a warm, orange-gold gradient with faint, repeating text from the logo and abstract light streaks.

ONE MISSION: UNLIMITED POSSIBILITIES

2025 RISK MANAGERS INFORMATION MEETING



**JOIN US THIS EVENING AT
SPARKMAN WHARF**

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